

**FIT AGREEMENT 2018**

Dear Mr. Elbially,  
thanking you for your preference, we are pleased to submit the following rates and preferential terms reserved for World Avenues SA and valid until October 31<sup>st</sup>, 2018.

**FIT NET RATES**

SEASONALITY (rates and promotion could be modify at the 2017's budgeting time with in the end of 2017)	A	B	C
ROOM TYPE	1 <sup>st</sup> - 30 <sup>th</sup> Nov 17 02 <sup>nd</sup> - 30 <sup>th</sup> April 18 30 <sup>th</sup> Sep - 31 <sup>st</sup> Oct 18	11 <sup>th</sup> Feb - 01 <sup>st</sup> April 18 01 <sup>st</sup> May - 15 <sup>th</sup> July 18 19 <sup>th</sup> Aug - 29 <sup>th</sup> Sept 18	01 <sup>st</sup> Dic 17 - 10 <sup>th</sup> Feb 18 16 <sup>th</sup> Jul - 18 <sup>th</sup> Aug 18
DSU STANDARD	€ 110	€ 130	€ 150
DBL/TWIN STANDARD	€ 125	€ 145	€ 165
DSU COMFORT	€ 135	€ 155	€ 175
DBL/TWIN COMFORT	€ 152	€ 170	€ 191
TRIPLE	On request (max 11 rooms) – extra charge €45 per room per night on <b>DBL COMFORT</b>		
<b>Children Policy:</b> 0 - 11.99 years old (free sleeping in the crib or sharing bed with parents) From 12 years (adult supplements)			
Garage	€ 19,00 per room per night on request upon availability.		
<b>ALLOTMENT: NO</b>			
<b>RELEASE:</b> 48h Seasons A/B (2 days) 96h Season C (4 days)			
<b>FREESALE:</b> Stop sales ALMOST 72h before by e-mail or via extranet.			
<b>PROMO FIT</b> (not comulative): <b>NOT REFUNDABLE:</b> -08 % release 48 h (the full amount of the stay will be charged at time of booking and in case of changes, no-show and/or cancellation will not be possible to refund the amount).			
STAY MORE PAY LESS (refundable): 3 NIGHTS (10%) not valid on New Year's Eve and Advent weekends.			
<b>NOTE:</b> For the New Year's Eve 2017/2018 All bookings with overnights on the 31 <sup>st</sup> December 2018 require a minimum length of stay of 4 nights and the "New Year's Gala Dinner with accompanying wine" is mandatory with a supplement of: -195€ for children as 12 years & adults; - 70€ for children from 7 to 11,99 years; - Free of charge form 0 to 6,99 years;			
<b>BLACK-OUT DATES</b> (The Hotel might add or modify these dates in future): from 21 <sup>st</sup> to 29 <sup>th</sup> September 2018			

# Grand Hotel Europa

innsbruck  
★★★★★  
1869

## PARTNER CONTACTS FOR PROMOTIONS AND CLOSE OUTS:

Close out: \_\_\_\_\_  
Promotions: \_\_\_\_\_

## BOOKING

Bookings must be made at our Booking Office, writing (by fax F: +43. 512. 5878. 00 or e-mail to [info@grandhoteleuropa.at](mailto:info@grandhoteleuropa.at)) and will be valid after confirmation by the Hotel.

## GENERAL CONDITIONS

Rates are per room, per night, including buffet breakfast and city tax and might change according to VAT and/or other additional direct or indirect taxes modifications.

## CANCELLATION POLICIES

For individual guaranteed reservations (FIT RATES), no penalty will be charged in case of cancellations made until 15:00 o'clock (CET) within 48 hours before the day of arrival for Seasons A and B, and 96h for Season C.

For late cancellation beyond the deadline and in case of no-show the total amount of stay will be charged.

In case of early departure, penalties might be applied.

For bookings between 28<sup>th</sup> – 31<sup>st</sup> December 2017, cancellations until 01<sup>st</sup> of November 2017 are free of charge. For cancellations later than 01<sup>st</sup> of December 2017, the total amount of stay will be charged.

For groups guaranteed reservations, please refer to **REDUCTION & CANCELLATION POLICY** in groups rates tab.

## PAYMENTS FIT BOOKINGS

The balance is due 30 days from the invoice date, unless otherwise specified, to:

Hotel Europa Ges.m.b.H  
Südtiroler Platz 2  
A-6020 Innsbruck  
VAT Nr.: ATU63381735

## CONFIDENTIALITY

The contents of this agreement are confidential, cannot be disclosed and applied to third parties, and cannot be published on the online platforms.

## VALIDITY OF THE AGREEMENT

Preferential rates will be valid only after the countersignature of this Agreement, and are valid until 31<sup>st</sup> October 2018.

## RESTRICTIONS

The operator is committed to ensuring the sale of rates to the public, either directly or through more intermediaries, with a surcharge/mark-up minimum of 25% to the public (published rate on portals and catalogs).

In any case the operator can't propose the hotel with rates and conditions to the following Third Parties: Travel Republic, Amoma, Logitravel, ticket, Met Global, Olotel, EasyToBook, HotelsClick, Lowcostholidays.

From Failure to comply the above conditions will result in immediate unilateral contract's resolution by the Hotel.

Best regards,

Innsbruck, June 20<sup>th</sup> 2017

**GRAND HOTEL EUROPA**  
Christian Szabo – General Manager



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Email: [info@grandhoteleuropa.at](mailto:info@grandhoteleuropa.at) – [www.grandhoteleuropa.at](http://www.grandhoteleuropa.at)

## PARTNER

Stamp and Signature

Company: World Avenues S.A.  
Name: Mariam Hesham  
Position: Contracting Agent  
Date: 28.06.2017

