

CONFIDENTIAL FIT AGREEMENT

Valid from 01NOV 2016 till 31 DEC 2017

All rates are in EURO , net hotel, per room per day, including VAT taxes 10% and American Breakfast.
City taxes 7,00 € per person per day excluded.

Category	SEASON A	SEASON B	SEASON C	SEASON D	SEASON E	PEAK DATES
	01-Dec-16 - 22-Dec-16 08-Jan-17 - 28-Feb-17 01-Dec-17 - 22-Dec-17	01-Nov-16 - 30-Nov-16 23-Dec-16 - 27-Dec-16 03-Jan-17 - 07-Jan-17 01-Mar-17 - 31-Mar-17 01-Nov-17 - 30-Nov-17 23-Dec-17 - 27-Dec-17	01-Apr-17 - 31-Apr-17 01-Jul-17 - 31-Jul-17	01-Aug-17 - 31-Aug-17	28-Dec-16 - 02-Jan-17 01-May-17 - 30-Jun-17 01-Sep-17 - 31-Oct-17 28-Dec-17 - 31-Dec-17	EVENT 1 TBA EVENT 2 TBA
	Rates	Rates	Rates	Rates	Rates	Rates
Classic Double Single Use	€ 215	€ 240	€ 275	€ 275	€ 345	€ 485
Classic Double or Twin	€ 230	€ 255	€ 290	€ 290	€ 360	€ 500
Deluxe Double Single Use	€ 295	€ 320	€ 385	€ 385	€ 455	€ 635
Deluxe Double or Twin	€ 310	€ 335	€ 400	€ 400	€ 470	€ 650
Exclusive Double or Twin	€ 340	€ 365	€ 450	€ 450	€ 520	€ 700
Jr Suite - Double King Bed	€ 700	€ 700	€ 1.100	€ 1.100	€ 1.300	€ 1.700

PROMO by contract						
Restrictions	Min 2 Nights	Min 2 Nights	Min 3 Nights	Min 2 Nights	Min 3 Nights	
Discount	15%	10%	15%	15%	10%	
Advance Booking	20 days	30 days	45 days	45 days	60 days	
Classic Double Single Use	€ 182,75	€ 216,00	€ 233,75	€ 233,75	€ 310,50	
Classic Double or Twin	€ 195,50	€ 229,50	€ 246,50	€ 246,50	€ 324,00	
Deluxe Double Single Use	€ 250,75	€ 288,00	€ 327,25	€ 327,25	€ 409,50	
Deluxe Double or Twin	€ 263,50	€ 301,50	€ 340,00	€ 340,00	€ 423,00	
Exclusive Double or Twin	€ 289,00	€ 328,50	€ 382,50	€ 382,50	€ 468,00	
Jr Suite - Double King Bed	€ 595,00	€ 630,00	€ 935,00	€ 935,00	€ 1.170,00	

ALLOTMENT							
CLASSIC							
Allotment	N° of Room						on request
Release	Days before arrival	3	3	5	5	7	on request
DELUXE							
Allotment	N° of Room						on request
Release	Days before arrival						on request
EXCLUSIVE							
Allotment	N° of Room						on request
Release	Days before arrival						on request
Jr Suite							
Allotment	N° of Room						on request
Release	Days before arrival						on request

FREE SALES							
CLASSIC							
Free sales	N° of Room	3	3	3	3	2	on request
Release	Days before arrival	2	2	2	2	2	on request
DELUXE							
Free sales	N° of Room	2	2	2	2	1	on request
Release	Days before arrival	2	2	2	2	2	on request
EXCLUSIVE							
Free sales	N° of Room	2	2	2	2	1	on request
Release	Days before arrival	2	2	2	2	2	on request
Jr Suite							
Free sales	N° of Room	1	1	1	1	1	on request
Release	Days before arrival	2	2	2	2	2	on request

Boscolo Exedra Roma - Piazza della Repubblica, 47 - 00187 Roma
 Contact: Director of Sales Mr Claudio Schenardi - Tel: +39 06 48938011 - Fax: +39 06 48983 8063 e-mail: claudio.schenardi@boscolo.com
 Contact: Center Reservations Office - Numero Verde Italia 800 25 38 78 - International Toll Free +800 80998099
 Fax: +39 06 48983 8063 e-mail: reservation.to@exedra.boscolo.com

World Avenues Switzerland
Tarek Elhady
Contracting Manager
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14, rue Föhrer, CH-1202 Geneva, Switzerland
 Tel : + 41 22 906 94 00 Fax : + 41 22 906 94 10
 www.world-avenues.ch

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