



FIT rate agreement, valid 01.01.2018 to 06.01.2019

	Free Sell only, no Allotment on these dates. Fair Rates: 21 days cancellation policy	HIGH SEASON	Medium Season	LOW SEASON	Regular rates
Solo room 20 sqm, bed 140x200 Max occupancy: 1	365.—	285.—	240.—	200.—	440.- to 565.-
Superior room 23 sqm, bed 180x200, Twins OR Max occupancy: 2	420.—	305.—	264.—	235.—	510.- to 735.-
Deluxe room 27 sqm, bed 180x200, Max occupancy: 3 *	460.—	330.—	297.—	255.—	560.- to 765.-
Junior Suite Top floor, 36 sqm, bed 180x200. Max occupancy: 2 + 2 children*	675.—	430.—	376.—	340.—	825.- to 1005.-
Duplex Suite Overlooking outside patio, 41-53 sqm on 2 floors, bed 180x200 Max occupancy: 2 + 2 children*	1450.—	535.—	460.—	435.—	905.- to 2020

* 3rd and 4th person on request and at extra charge of CHF 80.- per day from 13 years old

Please refer to the season calendar for season to apply, day by day until January 7th 2018

NET rates in Swiss Franc, reflecting a 20% margin on expected seasonal rates.

These rates are B2B only. They can't be communicated on Internet for B2C purpose.

These rates, on room only basis, are per room, per day, including service and taxes.

(Excluding the city tax at CHF 4.-/person/day and buffet breakfast at CHF 32.- /person/day).

Blackout Dates (all nights included) Where No allotment may be given (Free sell rooms may be added by the hotel upon availability at Fair Rates):

Reservations made during Blackout dates are confirmed with a 21 day cancellation policy. During these "Blackout dates" Any cancellation made above of the authorised cancellation policy will be charged in Full

January 15th to 18th 2018 included:

SIHH, International Watch Fair

March 5th to 7th 2018 included:

Motorshow press days

April 9th to 12th 2018 included:

ESMO-ELCC Fair

May 8th to 12th 2018 included:

ESPGHAN Fair

May 14th to 17th 2018 included:

VITAFOOD Fair

May 28th to 30th 2018 included:

EBACE

September 3rd to 5th 2018 included

IHPBA

Individual's cancellation and payment policy

No fees will be charged for cancellation up to 24 hours (2pm GMT) before the arrival date. If reservation is cancelled or modified later, or in case of No-Show, the first night will be charged. In case of No-Show and without any further notice, the room will be hold until midday (GMT). A different policy applies on Fair Dates/Rates, please see above.



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All cancellation must be submitted in writing. In return, we will confirm a cancellation reference number.

A full prepayment is requested at least 10 days prior to guest arrival (pro forma invoice upon request).

Group's cancellation and payment policy (from 5 rooms)

Cancellation policy is on request and depends of the group size.

A full prepayment is always requested for a group.

Your advantages

Internet	Wireless Internet connection free of charge
Extra bed	Available from Deluxe room, upon request and availability at CHF 80.-/person/day
Families' special	Breakfast free of charge for children up to 12 years old Extra bed free of charge for children up to 12 years old Families' rooms upon request and availability
Transport	Pass allowing a free access to Geneva public transport Parking places available upon reservation at CHF 35.-/day
Other	Nespresso machine with coffee and tea for free in all rooms Room-Service, 7/7, 24/24

Your contact persons

Nicolas Lemay	Front Office, Eastwest Hotel - Geneva
Cyril Venessy	Revenue Manager, ADHotels – Geneva
Diane Predieri	Deputy Manager, ADHotels – Geneva

Cyril Venessy - Revenue Manager
07 November 2017

Could you please return this document by email: c.venessy@ad-hotels.com, mail or fax, signed for approval by the person who is responsible for your agency

_____ Name Amira ElBatal _____ Title Contracting Agent _____ Signature 12.11.2017 World Avenues S.A	Other or new contact: _____ Name _____ Title
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Extension to jurisdiction:

Any disputes arising will be heard by the relevant court in the jurisdiction of Geneva.
Swiss law shall apply without the reference to any other court.

EASTWEST HOTEL GENEVA 2018 FIT rates season allocation

2018

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Legend:

Low Season	High Season	FAIR Period