



**LE BRISTOL**  
PARIS

**WHOLESALE CONTRACT PREPARED FOR:**

**Company/Agency:** WORLD AVENUES SA  
**Address:** 14 rue Ferrier CH-1202 Geneva  
**Contact:** Marwa Mahmoud  
**Telephone:** +41 22 9069400  
**Email address:** waop2@world-avenues.ch

**1. RATES AND TAXES**

The Net Rates, set out below, are effective for travel **January 1 through December 31<sup>st</sup>, 2017.**

Net Rates are provided by Hotel to Company for **inclusion in packages or programs where the Net Rate will not be disclosed to consumers** directly or to any unauthorized parties. Hotel shall set the Net Rates for rooms to be at least as favorable as the rates, rules, terms, and conditions Hotel offers to or sets for rooms made available for booking through any Property Channel. Net Rates may be extended to an affiliated or unaffiliated third party, such as a sub-wholesaler or niche TO. The Hotel sells rooms at a variable room rate which fluctuates based on various market factors. Net Rate must remain confidential and not revealed to consumers.

**Onward distribution of "room only" rates requires the Company's discerning attention to avoid presence of our Hotel on non-appropriate or inadequate web sites. Company agrees to respect prevailing variable room rates on hotel's web site and, therefore, not to sell or allow any partner/client to sell at a lower rate than the daily rates available on property for the same room category. The Company is responsible for connectivity systems and costs.**

All local and government fees and service charges are subject to change without prior notice. Should the local authorities and/or government increase the types or rates of taxes, the Hotel will apply and enforce the new taxes or rates. Hotel shall provide the Company with the tax rates applicable to rooms. Hotel is solely responsible for the accuracy of such tax rate information and for the accuracy of any changes submitted to Company. \* The City Tax will be charged directly to the guest(s) on site (fee per person per day).

Reservations consisting of more than **8 are considered group bookings.** Contract Net Rates do not apply to Group Bookings. Unless otherwise specified by Hotel, the terms and conditions of the Agreement, with the exception of sections related to rates, cancellation, invoicing and payment, shall govern Group Bookings. It is anticipated that rate, cancellation and payment terms and conditions will be specifically negotiated in a separate writing signed by the Parties

for each Group Booking. In the event no such separate writing is executed, the rate, cancellation and payment terms of the Agreement shall govern such Group Booking.

The Net Rates are and shall remain **strictly confidential**, except that Company may disclose the Net Rates to its employees, lawyers and accountants. Unauthorized disclosure by Company may result in termination of the Agreement. The Company agrees not to publish or otherwise disclose to the public the Net Rates in any medium.

**Company must promote the Hotel as full service luxury hotel**

	<b>NUMBER OF ROOMS</b>	<b>RATE PER ROOM. PER NIGHT, INCLUDING AMERICAN BREAKFAST, CITY TAX EXCLUDED</b>  <u>LOW SEASON</u> From 1 Jan to 21 Jan From 27 Jan to 28 Feb From 10 March to 24 April From 23 July to 31 Aug From 24 Oct to 29 Dec	<b>RATE PER ROOM. PER NIGHT, INCLUDING AMERICAN BREAKFAST, CITY TAX EXCLUDED</b>  <u>HIGH SEASON</u> From 22 Jan to 26 jan From 1 March to 3 March From 25 Apr to 8 June From 12 June to 18 June From 26 June to 1 July From 7 July to 22 July From 1 Sept to 25 Sept From 5 Oct to 23 Oct	<b><u>PUBLIC RATES</u></b> (subject to increase without prior notice)  <b>RATE PER ROOM. PER NIGHT, INCLUDING AMERICAN BREAKFAST, CITY TAX EXCLUDED</b>  <u>Event dates</u> From 4 march to 9 march From 9 June to 11 June From 19 June to 25 June From 2 July to 6 July From 26 sept to 4 oct 2016 From 30 Dec to 31 Dec
Superior double room	20	718€ HT / 790€ TTC	818€ HT / 900€ TTC	1 182€ HT / 1 300 € TTC
Deluxe double room	47	818€ HT / 900€ TTC	909€ HT / 1 000€ TTC	1318€ HT / 1450€ TTC
Prestige double room	25	909€ HT / 1 000€ TTC	1 036€ HT / 1 140€ TTC	1 500€ HT / 1 650€ TTC
Junior Suite	40	1 168€ HT / 1285€ TTC	1 359€ HT / 1 495€ TTC	1 909€ HT / 2 100€ TTC
Deluxe Junior Suite	16	1 418€ HT / 1 560€ TTC	1 664€ HT / 1 830€ TTC	2 318€ HT / 2 550€ TTC
Deluxe Suite	14	1 755€ HT / 1 930€ TTC	2 273€ HT / 2 500€ TTC	3 227€ HT / 3 550 € TTC

HT= without VAT / TTC= VAT incl.

Extra bed: from the Prestige double room, American breakfast included: 159€ HT / 175 € TTC

The net rates are inclusive of service, American breakfast, the city tax is additional (4.40€ per person, per night).

VAT is 10%, all increase of the VAT<sup>1</sup> or, on a more global point of view, all additional tax created will conduct to the increase of the rates inclusive of VAT.

For information, breakfast rates:

Continental at 45 € TTC / 40.90 € HT

American at 60 € TTC / 54 € HT

	NUMBER OF ROOMS	RATE PER ROOM. PER NIGHT, <u>EXCLUDING</u> AMERICAN BREAKFAST, CITY TAX EXCLUDED  <u>LOW SEASON</u> From 1 Jan to 21 Jan From 27 Jan to 28 Feb From 10 March to 24 April From 23 July to 31 Aug From 24 Oct to 29 Dec	RATE PER ROOM. PER NIGHT, <u>EXCLUDING</u> AMERICAN BREAKFAST, CITY TAX EXCLUDED  <u>HIGH SEASON</u> From 22 Jan to 26 jan From 1 March to 3 March From 25 Apr to 8 June From 12 June to 18 June From 26 June to 1 July From 7 July to 22 July From 1 Sept to 25 Sept From 5 Oct to 23 Oct	<u>PUBLIC RATES</u> (subject to increase without prior notice)  RATE PER ROOM. PER NIGHT, INCLUDING AMERICAN BREAKFAST, CITY TAX EXCLUDED  <u>Event dates</u> From 4 march to 9 march From 9 June to 11 June From 19 June to 25 June From 2 July to 6 July From 26 sept to 4 oct 2016 From 30 Dec to 31 Dec
Superior double room	20	636€ HT / 700€ TTC	736€ HT / 810€ TTC	1 182€ HT / 1 300 € TTC
Deluxe double room	47	736€ HT / 810€ TTC	827€ HT / 910€ TTC	1318€ HT / 1450€ TTC
Prestige double room	25	827€ HT / 910€ TTC	955€ HT / 1 050€ TTC	1 500€ HT / 1 650€ TTC
Junior Suite	40	1 086€ HT / 1 195€ TTC	1 277€ HT / 1 405€ TTC	1 909€ HT / 2 100€ TTC
Deluxe Junior Suite	16	1 336€ HT / 1 470€ TTC	1 582€ HT / 1 740€ TTC	2 318€ HT / 2 550€ TTC
Deluxe Suite	14	1 764€ HT / 1 840€ TTC	2 191€ HT / 2 410€ TTC	3 227€ HT / 3 550 € TTC

HT= without VAT / TTC= VAT incl.

Extra bed: from the Prestige double room, breakfast excluded: 118€ HT / 130 € TTC

The net rates are inclusive of service, the city tax is additional (4.40€ per person, per night).

VAT is 10%, all increase of the VAT<sup>2</sup> or, on a more global point of view, all additional tax created will conduct to the increase of the rates inclusive of VAT.

For information, breakfast rates:

Continental at 45 € TTC / 40.90 € HT

American at 60 € TTC / 54 € HT

<sup>1</sup> Other than the one valid in the article 68, law n°2012-1510 of December 29<sup>th</sup> 2012

<sup>2</sup> Other than the one valid in the article 68, law n°2012-1510 of December 29<sup>th</sup> 2012

For all Suite categories which are not included in the contract, a 15% discount will be granted on the public rate exclusive of tax, net of commission. These rates are not combinable with the packages.

A commission of 15% on the rate excluding tax will apply on the packages as well as special offers

## Special offer

⇒ **Promotion 3 = 4**

Stay with us for three nights in selected room categories, and we will be delighted to offer you a fourth night with our compliments.

### Validity:

02/01/2017 au 21/01/2017

27/01/2017 au 28/02/2017

10/03/2017 au 15/05/2017

15/07/2017 au 02/09/2017

24/10/2017 au 27/12/2017

This offer is non-cumulative and non-combinable with any other promotion

## 2. RESERVATIONS POLICY & PROCEDURES

All reservations are to be made to Hotel's Reservations Department

Telephone: +33 (0) 1 53 43 43 25

Email: [reservations@lebristolparis.com](mailto:reservations@lebristolparis.com)

No penalty for all cancellation 24 hours prior to arrival (3pm local time)

For all stay superior to the amount of 10.000 euros and cancelled within 48 hours before arrival, 50% of the stay will be charged.

For all stay superior to the amount of 40.000 euros and cancelled 14 days prior to arrival, the 50% deposit of the total amount required at the time of booking will be retained.

No-show and anticipate departure will be charged one night

Company enjoys credit facilities in place

During black-out dates the Hotel's Best Available Rates (daily rate) will apply (commissionable at 12% before VAT). Cancellation and reservation policy: for all cancellation less than 7 days prior to arrival, the whole stay will be charged.

Hotel must honor a guest's reservation request upon delivery by Company of an appropriate message under this Agreement with the guest's reservation. Company may deliver such message to Hotel by e-mail, fax, extranet or other direct functionality. Hotel shall accept such message as proof of reservation and send a confirmation to Company within two business days after a reservation request is made.

### **Guest pre-arrival information**

If known, Company will send to the Hotel's Reservation office arrival information at least 48 hours prior to the guests' arrival in order to confirm airport transfers if needed/required.

### **Changes to existing reservation**

All changes that occur after a reservation has been confirmed must be faxed or e-mailed directly to the Hotel's Reservations office. No name changes will be permitted without prior authorization from Hotel. In the event that the Company reduces the number of nights of the reservation within cancellation, the original number of nights booked will apply to the Company and the difference between the original room nights and revised room nights will be charged as a cancellation fee.

### **Children policy from the Prestige double room**

Children policy from the Prestige double room and above category: extra bed for child up to 12 years old in parents' room free of charge (breakfast is included), a personalized VIP welcoming package is offered to children up to 12 years old including Hippolyte stuffed rabbit, rabbit-shaped welcoming cookies and even more surprises.

Children's first names and birth date have to be given at the time of booking

### **No shows**

A reservation is considered a no show if arrival does not occur on the date reserved. Hotel shall only invoice Company on behalf of the guest the applicable cancellation charge as described in the cancellation paragraph.

### **Relocation policy**

If Hotel is unable to honor a guest's reservation after all other efforts to relocate direct bookings and other guests have been made by Hotel, then Hotel shall immediately (a) notify Company of such inability, (b) relocate the guest to a property that is of an equal star quality rating than Hotel, (c) prepay or make other arrangements to cover the room charges at such property for first night room and tax and transportation costs to such property, and (d) deliver a written explanation absolving Company of responsibility for Hotel's failure to honor the reservation.

### **Check-in /Check-out**

Guest check-in time is 3:00 pm and checkout is 12:00 noon. The Hotel Management on a case-by-case basis will assess requests for early arrival and/or late departure.

### **3. STOP SELL DATES**

The Hotel will notify the Company whenever a stop sell/close-out is necessary. The notification will be in writing by e-mail. At receipt of notification from the Hotel, the Company is required to submit to the Reservations Department all previously unreported reservations within 48 hours. Additional reservation requests after stop sell date will be based on prevailing rates & terms as directed by the Hotel.

### **PAYMENT**

Credit authorization and direct billing has been approved by the Hotel for Company. Payment for all bookings may be accomplished by wire transfer to:

**Account Name:** Hotel le Bristol  
**Bank:** BNP Paribas  
**Account No:** 00011131157  
**IBAN:** FR76 3000 4002 7400 0111 3115 758  
**BIC:** BNPAFRPPXV

Payment on each fulfilled and undisputed guest reservation is due **within 30 days after Company receives the invoice** on behalf of guest.

For each commission paid, an invoice will be demanded, therefore the commission will be paid after payment of the invoice and after receiving the commission invoice.

If Company fails to comply with any payment terms and conditions stated in this Agreement, may cancel Company's credit and provide 14 day notice that all future stays must be paid in full seven (7) days before arrival. In the event Hotel has not received payment at least seven (7) days prior to arrival, Hotel may contact guest and/or travel agent to advise that the booking will only be honored if payment in full is received to the Hotel prior to arrival. Hotel reserves the right to apply payments for all future reservations toward any outstanding past due balances beyond 30+ days.

### **INVOICE**

Each invoice shall specify for each reservation, the guest name, Company confirmation number, the arrival and departure dates, the applicable Net Rate and taxes applicable to such Net Rate. Invoice will be sent to Company's address:

**Company:** World Avenues Travel Switzerland  
**Address:** 14, Rue Ferrier, CH-1202 Geneva, Switzerland  
**Contact:** Mr. Samer Yacoub  
**E-mail:** [accounts@world-avenues.ch](mailto:accounts@world-avenues.ch)

All letter prepared in order to obtain a Visa will be charged 40€ to the agency (non-refundable, non-deduct)

“In compliance with the article 121-II of the law No 2012-387 and the decree No 2012-1115, a fixed compensation of 40€ for collection charges will be applied in case of delay in payment”

In order to benefit from these preferred conditions, we thank you to send us back a copy of the contract duly signed for agreement.

I certify having well read the general conditions and duly agree with all the terms of the contract.

**SIGNATURE**

SUBMITTED BY:

**Le Bristol Paris**

Hugues Miranda \_\_\_\_\_  
Head of Sales Europe

June 23<sup>rd</sup> 2016 \_\_\_\_\_  
Date



Catherine Hodoul Baudry \_\_\_\_\_  
Head of Sales & Marketing

June 23<sup>rd</sup> 2016 \_\_\_\_\_  
Date



ACCEPTED BY: [World Avenues Travel Switzerland](#)

Name Tarek Elbially - Contracting Manager  
Authorized Signatory \_\_\_\_\_

Date 12.07.2016

Cc Reservations/Revenue Manager  
Director of Finance

