

Hôtel Vernet\*\*\*\*\* - Champs Elysées  
by B SIGNATURE Hotels & Resorts  
25, rue Vernet - 75008 PARIS - FRANCE

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Date	mercredi 26 juillet 2017
Nombre de pages	Total 6

Dear Mariam,

Please find hereafter our contract for the next season from November 1<sup>st</sup>, 2017 to October 31<sup>st</sup>, 2018.

For your acceptance, please kindly return this contract dully signed with your company's stamp by fax at +33 1.43.27.09.33 or by email.

We remain at your entire disposal if you have any question.

We look forward to keep on developing a profitable business relationship for this new season 2017/2018 between your company and Hôtel Vernet\*\*\*\*\* by B Signature Hotels & Resorts.

Thank you in advance for your partnership,

Best Regards,

Mr. Romain Huard  
Key Account Director  
E-mail : [romain.huard@bsignaturehotels.com](mailto:romain.huard@bsignaturehotels.com)

## TARIFS CONFIDENTIELS F.I.T 2017/2018

### Contacts hôtel

- Erwan SARRE *Directeur Général* [erwan.sarre@hotelvernet.com](mailto:erwan.sarre@hotelvernet.com)
- Isabelle Taboury *Responsable Reservations* [reservations@hotelvernet.com](mailto:reservations@hotelvernet.com)
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- Service Comptabilité [jonathan.homteeb@hotelvernet.com](mailto:jonathan.homteeb@hotelvernet.com) / [victor.martinez@besse-signature.com](mailto:victor.martinez@besse-signature.com)
- Service Groupes [events@hotelvernet.com](mailto:events@hotelvernet.com)

### Tarifs affichés 2017 / 2018 (TVA et service inclus)

Catégories de chambre	Tarifs affichés 2017 / 2018
Chambre Supérieure (22-26m <sup>2</sup> ) Douche à l'italienne ou baignoire	690.00€
Chambre Deluxe (30-35m <sup>2</sup> ) Douche à l'italienne	790.00€
Chambre Prestige (39-42m <sup>2</sup> ) Douche à l'italienne ou douche à l'italienne et baignoire	890.00€
Suite Executive (43m <sup>2</sup> ) Douche à l'italienne et baignoire	1 200.00€
Suite Prestige (53 à 70m <sup>2</sup> ) Douche à l'italienne et baignoire	2 200.00€
Petit Déjeuner Continental	25.00€
Petit Déjeuner Américain	35.00€

  

CATEGORIE HOTEL	5 Stars Entièrement rénové en 2014
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### Tarifs F.I.T en Euros (€) PAR NUIT ET PAR CHAMBRE

Petit déjeuner Continental inclus.

Tarifs hors taxes de séjour : 3.30€ par jour et par personne.

### Tarifs FIT 2017-18

Room Type	Fair Periods		Haute saison		Basse saison	
	SGL	DBL	SGL	DBL	SGL	DBL
Superior	520 €	540 €	380 €	400 €	320 €	340 €
Deluxe	610 €	630 €	470 €	490 €	410 €	430 €
Prestige	SGL ON REQUEST	DBL ON REQUEST	SGL ON REQUEST	DBL ON REQUEST	SGL ON REQUEST	DBL ON REQUEST
Executive Suite	SGL ON REQUEST	DBL ON REQUEST	SGL ON REQUEST	DBL ON REQUEST	SGL ON REQUEST	DBL ON REQUEST
Prestige Suite	SGL ON REQUEST	DBL ON REQUEST	SGL ON REQUEST	DBL ON REQUEST	SGL ON REQUEST	DBL ON REQUEST





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## PERIODES

Dernière nuit incluse

<b>Low Season (Basse saison)</b>	1 Nov-31 Mar 9 Jul-2 Sep
<b>High Season (Haute Saison)</b>	1 Avr- 8 Jul 3 Sep-31 Oct

## Fair Periods Calendar

### Fair Periods\*

Nouvel an	29 Dec 2017 au 01 Jan 2018
Mode+Haute couture+MO	17 Jan 2018 au 25 Jan 2018
Première Vision	13 Feb 2018 au 15 Feb 2018
PAP	27 Feb 2018 au 06 Mar 2018
Marathon	07 Apr 2018 au 08 Apr 2018
Euro PCR	21 May 2018 au 25 May 2018
Roland Garros	21 May 2018 au 03 Jun 2018
Eurosatory	11 Jun 2018 au 15 Jun 2018
Mode Masculine	20 Jun 2018 au 24 Jun 2018
Haute Couture	01 Jul 2018 au 05 Jul 2018
MO	07 Sep 2018 au 11 Sep 2018
Auto+PAP+Ryder Cup	25 Sep 2018 au 03 Oct 2018
SIAL	21 Oct au 25 Oct 2018

(\*) Last Night Included



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## CONDITIONS GENERALES DE VENTE

1. The present terms and conditions (T&Cs) are applicable to all services rendered by the hotel. The T&Cs are addressed to the Client alongside the F.I.T. price list and the acceptance of this price list implies the unreserved acceptance of the T&Cs. The present T&Cs and the F.I.T. price list together comprise the Contract established between the Hotel and the Client. Any booking therefore implies full acceptance of the present T&Cs by the Client.
2. Those rates are only available for a maximum of 06 rooms. From 7 rooms, group rates are on request only, special group conditions may apply.
3. Gratuity for children: one child under 12 years old sharing Parent's room is free of charge inclusive Buffet Breakfast served at the restaurant.
4. Triple occupancy : a supplement of 90€ per room per night inclusive Buffet breakfast will apply for any third adult (13 year old and above), only available from Prestige Category
5. Those rates are only available for direct booking to the hotel and have to be included in a package. All sales of Rooms shall be confirmed to the Hotel by email at [reservations@hotelvernet.com](mailto:reservations@hotelvernet.com). Room sales may not be confirmed by phone.
6. Check-in: 15h00, Check-out: 12h00
7. Connecting room: on request and upon availability.
8. The rate of the Prestige and Suite room, includes a Nespresso Machine.
9. Fair Dates: the hotel reserves the right to modify the fair dates at its own discretion. In that case, the hotel will honour all previous bookings made before the modification and will inform the client at least 24h before.
10. "Black Out" dates: the hotel reserves the right to modify the black out dates at its own discretion. In that case, the hotel will honour all previous bookings made before the modification and will inform the client at least 24h before.
11. Taxes: Should tax regulation or legislation of France be submitted to a change that will have an impact on rates and sales conditions regarding rooms and/or any other services provided, Hotel will have no choice but to charge the Customer & to apply those changes on the invoices.

## RESERVATION METHOD:

FREESALE





## PRODUCTIVITY

### Important:

The price list stipulated in the Contract is given for a pre-determined number of nights per trimester. Under the present Contract, the Client commits to carrying out confirmed bookings comprising a minimum of 30 nights per trimester.

It is specified that whenever the Hotel grants the Client an allotment, the Client commits to carrying out confirmed bookings each month equal to a minimum of 50% of the available block before the release date.

## GROUP RATES

Group rates are on request only (from 09 rooms). Special group conditions may apply.

## RESERVATIONS

Reservations are guaranteed upon receipt of your written confirmation.

## CANCELLATIONS and EARLY DEPARTURE

When cancellation is made before 48 hours to the arrival (noon) there will be no charge. Between less than 48 hours and the arrival, we will charge one night as a no show. For any early departure 1 night will be charged.

Fair dates : Same cancellations fees but at 7 days insted of 48h

## DISPUTES

All disputes concerning a booking shall be submitted to the local court authorities in Nantes that will apply French law.

## BILLING

In accordance with the hotel's decision, either the account:

☒ Within 30 days following the date of the invoice is send out. All payment are to be made in Euros (€)

Bank expenses are covered by the organiser, up to 30 days for late payment, 1.5% increase of the total amount due per day (Payment can be made by company cheque, bank transfer or credit card)

## INTERNET SALES & DISTRIBUTION CHANNELS

It is hereby agreed that:

The rates included in this contract shall not be sold on the Internet, either by the client or an OTA (Online Travel Agency), without the prior written agreement of the hotel. These rates are strictly confidential and may not be disclosed to the end client in any form whatsoever. The co-contractor shall ensure that this policy is adhered to by all intermediaries.

These rates are only valid from intermediaries in the tourism industry (B2B), as part of an opaque package (B2B), after application of a minimum mark-up of 25% irrespective of the number of intermediaries.

The client agrees not to sell the rooms in question at a higher rate than the rack rate advertised by the hotel and stated in this contract.

These rates shall not be marketed on the Internet or on any other media, either by the client or a third party, if the conditions above are not met.

## TERMINATION OF THE CONTRACT

The present is a fixed term Contract whose duration is stated as November 1st 2017 to October 31st 2018.

Failure by the Client to honor any of the obligations stated in the present Contract, and in particular those stated in the « Productivity » and « Internet Sales & Distribution», articles, will be considered a breach of Contract, upon which the Hotel reserves the right to terminate the Contract, through registered mail with proof of delivery, effective immediately and without awarding damages. The termination of the Contract takes full effect from the moment of receipt by the Client of the aforementioned registered mail.

Références bancaires

Account Name : SARL GHBC Hôtel Vernet  
46 B rue des Hauts Pavés  
44000 Nantes

Nom de Banque : Banque Populaire Atlantique  
Adresse Banque : 1, rue Françoise Sagan  
Saint Herblain  
44919 Nantes Cedex 09

Code Banque : 13807  
Code Guichet : 00636  
N° Compte : 31421108477 Clé RIB : 25  
IBAN Code : FR76 1380 7006 3631 4211 0847 725  
Code SWIFT : CCBPFRPPNAN

TVA Intra-Communautaire : FR 63 497 498 758  
N° de Siret : 497 498 758 00018 Nantes  
NAF°: 5510Z

Signature du client et cachet

World Avenues S.A.  
Mariam Hesham  
Contracting Agent  
30.07.2017



Fait à Paris le mercredi 26 juillet 2017  
Signature de l'hôtel



Romain HUARD  
Key Account Director  
B Signature Hotels & Resorts