



FIT WHOLESALER NET RATES OFFER 2018/2019

at THE DOLDER GRAND for World Avenues

01.04.2018 - 31.3.2019

F I T Net Rates

	LOW SEASON		MEDIUM SEASON		HIGH SEASON	
	02.01.2018 - 22.01.2018 26.01.2018 - 11.03.2018 29.03.2018 - 13.05.2018 01.10.2018 - 04.11.2018 10.12.2018 - 29.12.2018 02.01.2019 - 21.01.2019 27.01.2019 - 03.03.2019		12.03.2018 - 28.03.2018 14.05.2018 - 10.06.2018 17.06.2018 - 30.09.2018 05.11.2018 - 09.12.2018 04.03.2019 - 31.03.2019		30.12.2017 - 1.01.2018 23.01.2018 - 25.01.2018 11.06.2018 - 16.06.2018 30.12.2018 - 01.01.2019 22.1.2019 - 26.1.2019	
	Week (1-2-3-4)	Week-End 5-6-7	Week 1-2-3-4	Week-End 5-6-7	Week 1-2-3-4	Week-End 5-6-7

ROOM ONLY RATES per room/night

DOUBLE SUPERIOR - SINGLE USE	485	485	620	540	740	740
DOUBLE SUPERIOR - DOUBLE USE	505	505	640	560	760	760
DOUBLE DELUXE - SINGLE USE	565	565	700	620	820	820
DOUBLE DELUXE - DOUBLE USE	585	585	720	640	840	840
JUNIOR SUITE SUPERIOR - SINGLE USE	725	725	860	780	980	980
JUNIOR SUITE SUPERIOR - DOUBLE USE	745	745	880	800	1000	1000
JUNIOR SUITE DELUXE - SINGLE USE	860	860	995	915	1115	1115
JUNIOR SUITE DELUXE - DOUBLE USE	880	880	1015	935	1135	1135
JUNIOR SUITE GRAND - SINGLE USE	1020	1020	1155	1075	1275	1275
JUNIOR SUITE GRAND - DOUBLE USE	1040	1040	1175	1095	1295	1295

BED & BREAKFAST RATES per room/night

DOUBLE SUPERIOR - SINGLE USE	505	505	640	560	760	760
DOUBLE SUPERIOR - DOUBLE USE	545	545	680	600	800	800
DOUBLE DELUXE - SINGLE USE	585	585	720	640	840	840
DOUBLE DELUXE - DOUBLE USE	625	625	760	680	880	880
JUNIOR SUITE SUPERIOR - SINGLE USE	745	745	880	800	1000	1000
JUNIOR SUITE SUPERIOR - DOUBLE USE	785	785	920	840	1040	1040
JUNIOR SUITE DELUXE - SINGLE USE	880	880	1015	935	1135	1135
JUNIOR SUITE DELUXE - DOUBLE USE	920	920	1055	975	1175	1175
JUNIOR SUITE GRAND - SINGLE USE	1040	1040	1175	1095	1295	1295
JUNIOR SUITE GRAND - DOUBLE USE	1080	1080	1215	1135	1335	1335

PROMOTIONS (apply on Double rooms and Junior Suites)

Early Booking Rate up to D-30 (Non Refundable, Non Cancellable & Non Cumulative) (1,2,3,4,5,6,7)	-15%	-15%	N/A
Stay MIN 2 Nights, No MAXLOS	-15%	-15%	N/A
Stay MIN 3 Nights, No MAXLOS	-20%	-20%	N/A

ALLOCATION

Double Superior	freesale	freesale	freesale	freesale	freesale	freesale
Double Deluxe	freesale	freesale	freesale	freesale	freesale	freesale
Junior Suite Superior	freesale	freesale	freesale	freesale	freesale	freesale
Junior Suite Deluxe	freesale	freesale	freesale	freesale	freesale	freesale
Junior Suite Grand	freesale	freesale	freesale	freesale	freesale	freesale

RELEASE

All Room Categories	NA	NA	NA	NA	NA	NA
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CONDITIONS

Currency	CHF
VAT & City Tax	3.8% VAT & Service are included in the Rates. CHF 2.50 City Tax per Person and Night are NOT included in the rates.
Breakfast	For Bed & Breakfast Rates, Breakfast Buffet in Saltz Restaurant is included
Children policy	1 child up to 3 years old: FOC in parents room
	1 child from 4-17 years old: CHF 150.00 Supplement in Extrabed including Breakfast.
	Second Room for Kids: up to 2 Children in rooms: 50% off on FIT Net Rate. (not cumulative with other any other promotions)
Black-Out Dates	23. January until & including 25. January 2018; 11. June until & including 14. June 2018; 5. September 2018; 31. December 2018;
Rate Condition	Mark-up of 20% do not apply for online packages. 10% commission will be granted on online seasonal offers and packages.
Suites and Top Suites, Single rooms Superior	Upon Request and subject to availability: 20% Commission granted on Best available Rate (RO or B&B).

USP's

Wifi	Complimentary
Shuttle to Zurich City Center	Complimentary
4'000 m2 Spa	Free access / On Site
Indoor Parking Garage	Available on site - CHF 35.00 per car/24H
E-Bikes & Guest Cars	Complimentary - Seasonal Up on Request
Dolder Sports	Seasonal Complimentary access
Supervised Kidsroom	Complimentary for Children from 3 to 12.

