



## CONTRACT 2017

**BETWEEN :**                   **MARTIN'S RELAIS \*\*\*\*** (HEREAFTER KNOWN AS : MARTIN'S RELAIS)  
GENTHOF 4A – 8000 BRUGGE  
REPRESENTED BY  
BREGT PILLEN – SALES LEISURE MANAGER  
DAVY AENSPECK – DIRECTOR SALES LEISURE

**AND:**                           **WORLD AVENUES** (HEREAFTER KNOWN AS THE PARTNER)  
REPRESENTED BY  
AMIRA ELBATAL

# MARTIN'S RELAIS

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- MARTIN'S RELAIS AGREES TO GIVE THE PARTNER A REDUCED NET-PRICE. THIS PRICE IS STRICTLY CONFIDENTIAL BETWEEN MARTIN'S RELAIS AND THE PARTNER AND IS RESERVED FOR THE EXCLUSIVE USE OF THE PARTNER.
- THE NET-PRICES FOR THE PARTNER ARE PER CHARMING GARDEN ROOM AS FOLLOWS (IN EURO):

DATA	STANDARD ROOM WITH BATH/SHOWER: SUNDAY - THURSDAY		STANDARD ROOM WITH BATH/SHOWER FRIDAY		STANDARD ROOM WITH BATH/SHOWER SATURDAY	
	SINGLE	DOUBLE/TWIN	SINGLE	DOUBLE/TWIN	SINGLE	DOUBLE/TWIN
03/01/2017-31/03/2017	94	99	94	99	99	114
01/04/2017-30/06/2017	116	126	134	149	134	149
01/07/2017-31/07/2017	102	117	114	129	134	149
01/08/2017-31/10/2017	116	126	134	149	134	149
01/11/2017-24/12/2017	94	99	109	124	109	124
25/12/2017-02/01/2018	116	126	160	185	160	185

THE ABOVE NET-PRICES INCLUDES HOT / COLD BREAKFAST BUFFET, SERVICE & VAT (6%)  
 THE PRICE IS EXCLUDING / INCLUDING CITY TAX OF 2.12 EURO PER PERSON PER NIGHT

**Note: The room rates cannot be sold over a public market, accessible website and/or auction BtoC websites. In the case of non-compliance with this cause, Martin's Relais reserves the right to suspend the contract.**

## 2.1 SPECIAL CONDITIONS:

- Third person:** € 50 /night, available only upon request & breakfast included.
- Upgrade:** Charming room with Canal View: + 10 Euro per person per night
- Parking:** € 22/night (payment clients on the spot) – upon availability
- Breakfast times:** Monday until Friday: 07:30 – 10:30 a.m.  
Saturday & Sunday / Public Holidays: 08:00 – 11:00 a.m.
- Porterage:** From 8 am until 8 pm: € 3,50 in & € 3,50 out  
From 8 pm until 8 am (next day): € 5,00 in & € 5,00 out  
(only for groups of more than 7 rooms)
- Child policy:** 1 child free - up to 12 years old - in the room of the parents upon request only.  
Cot free of charge but upon request only.
- Free place:** ½ twin free for every 20 paying passengers in 1 group
- Min LOS:** Minimum 2 nights stay if Saturday night is included in the period 01/04-31/10 and 19/11-31/12/17.  
Minimum 3 nights if 31/12 is included.

## 2.2 Allotment/Freesale

No allotment is given. Groups upon request.

### Week & Weekend:

FIT: Freesale with an automatic release of 7 days. A maximum of 3 rooms can be booked via freesale within 24 hours. More rooms booked within 24 hours are on request only.

ATTENTION: FREE SALES ARE SUBJECT TO "CLOSE" OUT DATES FROM THE HOTEL. NO BOOKINGS WILL BE ACCEPTED ANYMORE 24 HOURS AFTER OUR SENDING OF OUR E-MAIL.

### "STOP FREE SALE":

CONTACT: MR. OR Ms./MRS. ..... [stopsales@world-avenues.ch](mailto:stopsales@world-avenues.ch)  
E-MAIL ADDRESS: .....@.....  
TELEPHONE NUMBER: .....  
(Please fill in the correct 'stop sales' contact details)

**HOTEL ADDRESS:** GENTHOF 4A – B-8000 BRUGGE (BELGIUM)

**BILLING ADDRESS:** N.V. MSB S.A. (MROHA) – AVENUE H. HOOVER 20 – B-1332 GENVAL  
TVA BE 0422 656 912 / BELFIUS 068-2521285-88 / IBAN BE56 0682 5212 8588 / BIC GKCCBEBB  
☎ + 32 50 34 18 10 / 📠 + 32 50 33 88 91 / 📧 MROHA@MARTINSHOTELS.COM / 🌐 WWW.MARTINSHOTELS.COM

### 3 FAIR RATES

14/04/2017+15/04/2017+16/04/2017: On Saturday and Sunday minimum 2 nights  
 30/04/2017 + 01/05/2017: On Saturday and Sunday minimum 2 nights  
 25/05/2017 + 26/05/2017: Minimum length of stay - 2 nights  
 03/06/2017 + 04/06/2017: Minimum length of stay - 2 nights  
 17/11/2017 + 18/11/2017: Christmas market: if Saturday is included: minimum 2 nights.  
 24/11/2017 + 25/11/2017: Christmas market: if Saturday is included: minimum 2 nights.  
 01/12/2017 + 02/12/2017: Christmas market: if Saturday is included: minimum 2 nights.  
 08/12/2017 + 09/12/2017: Christmas market: if Saturday is included: minimum 2 nights.  
 15/12/2017 + 16/12/2017 Christmas market: if Saturday is included: minimum 2 nights.  
 29/12/2017: minimum 2 nights  
 30/12/2017: minimum 2 nights  
 31/12/2017: minimum 3 nights

THE NET-PRICES FOR THE PARTNER ARE PER ROOM PER DAY AS FOLLOWS (IN EURO):

STANDARD ROOM MON/SUN	
SINGLE	DOUBLE/TWIN
€ 220	€ 240

THE ABOVE NET-PRICES INCLUDES HOT / COLD BREAKFAST BUFFET, SERVICE & VAT (6%)

THE PRICE IS EXCLUDING / INCLUDING CITY TAX OF 2.12 EURO PER PERSON PER NIGHT

**Note: The room rates cannot be sold over a public market, accessible website and/or auction BtoC websites. In the case of non-compliance with this cause, Martin's Relais reserves the right to suspend the contract.**

#### 3.1 FREE SALE / ALLOTMENT:

No allotment is given. Groups upon request.

#### **Week & Weekend:**

FIT: Free sale with an automatic release of 7 days. A maximum of 3 rooms can be booked via free sale within 24 hours. More rooms booked within 24 hours are on request only.

### 4 RESERVATIONS

The reservations must be made directly

by telephone : 0032 50 34 18 10

by fax : 0032 50 33 88 91

by E-Mail : FIT reservations: [mroha@martinshotels.com](mailto:mroha@martinshotels.com)

: Group reservations: [groups.mroha@martinshotels.com](mailto:groups.mroha@martinshotels.com)

### 5 DEPOSIT

To be terminated by the hotel individually.

### 6 GENERAL CONDITIONS:

#### 6.1 FOR GROUPS (min 7 rooms at the moment of initial booking)

6.1.1 PAYMENT POLICY: within 4 weeks after receipt of invoice following departure

6.1.2 LIST OF PARTICIPANTS: Clients shall commit themselves to sending a list of the participants  
**NO LATER THAN 14 DAYS PRIOR TO THE ARRIVAL OF THE GROUP.**

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6.1.3 CANCELLATIONS (FOR GROUPS): The cancellation by some or all participants shall result in a cancellation fee, which shall be calculated as follows :

- More than 45 days prior to arrival: 0%
- Between 45 days and 15 days prior to arrival: 50% of the total cost of the cancelled rooms will be charged.
- Between 15 days to 7 days prior to arrival: 75% of the total cost of the cancelled rooms will be charged.
- Less than 7 days prior to arrival: 100% of the total cost of the cancelled rooms will be charged.

## 6.2 FOR FIT

6.2.1 PAYMENT POLICY: within 4 weeks after receipt of invoice following departure

6.2.2 CANCELLATIONS AND NO-SHOW (FOR FIT): Cancellations will be accepted free of charge until 18:00 hours 2 days before arrival day (local time). In the event that the PARTNER cancels after this deadline or is a NO SHOW Martin's Relais will charge the PARTNER solely for the cost of the agreed first night rate. If a minimum stay applies no cancellation can be made for only a part of that stay after 18:00 hours 2 days before arrival day (local time).

## 7 HOTEL RATE INTEGRITY

The room rates cannot be sold over a public market, accessible website and/or auction BtoC websites. In the case of non-compliance with this cause, Martin's Relais reserves the right to suspend the contract

## 8 ADDITIONAL TERMS & CONDITIONS

The PARTNER will not purchase or use the Martin's Relais name and/or any other Martin's Hotels brand specific names (and/or any other words or phrases incorporating same) in connection with any Pay-Per-Click advertising on any search engines or otherwise, including but not limited to Google.com, Google.fr, Google.de or any similar search domains in any countries.

9. Every variation in the VAT rate or city tax or every new tax that would be placed on our services will immediately be applied to our prices.

THIS CONTRACT IS VALID FROM 03/01/2017 - 02/01/2018

Brugge, 29/07/2016

To be preceded with the words "In agreement", and THE PARTNER stamp

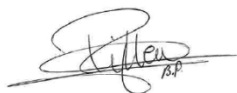
### MARTIN'S RELAIS

Bregt Pillen

Sales Leisure Manager

[Bregt.pillen@martinshotels.com](mailto:Bregt.pillen@martinshotels.com)

+32 50 44 52 03



### THE PARTNER

Tarek Elbially

Contracting Manager - World Avenues Switzerland



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