



FIT rate agreement, valid 01.01.2017 to 07.01.2018  
In favour of **World Avenues SA**

|                                                                                                   | <b><u>Fair Rates:</u></b><br><br><b><u>Free Sell only, no Allotment on these dates.</u></b><br><br><b><u>21 days cancellation policy</u></b> | <b><u>HIGH SEASON</u></b> | <b><u>MEDIUM SEASON</u></b> | <b><u>LOW SEASON</u></b> | <b><i>Regular rates</i></b> |
|---------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------|---------------------------|-----------------------------|--------------------------|-----------------------------|
| <b>Standard room</b><br>19sqm, bed 160x200 or 2 separated beds 120x190 & 90x190. Max occupancy: 2 | CHF 336.-                                                                                                                                    | CHF 244.-                 | CHF 208.-                   | CHF 168.-                | 420.- to 505.-              |
| <b>Superior room</b><br>20 sqm, bed 160x200, Twin OR Max occupancy: 2                             | CHF 392.-                                                                                                                                    | CHF 284.-                 | CHF 228.-                   | CHF 184.-                | 490.- to 620.-              |
| <b>Deluxe room</b><br>22 sqm, bed 160x200, Max occupancy: 3 *                                     | CHF 440.-                                                                                                                                    | CHF 316.-                 | CHF 252.-                   | CHF 224.-                | 550.- to 720.-              |
| <b>Junior Suite</b><br>33 sqm, bed 160x200. Max occupancy: 2 + 2 children*                        | CHF 660.-                                                                                                                                    | CHF 396.-                 | CHF 316.-                   | CHF 308.-                | 730.- to 920.-              |
| <b>Studio Suite</b><br>36 sqm with private terrace, bed 180x200. Max occupancy: 2 + 2 children*   | CHF 886.-                                                                                                                                    | CHF 472.-                 | CHF 396.-                   | CHF 384.-                | 910.- to 1305.-             |

\* 3rd and 4th person on request and at extra charge of CHF 80.- per day from 13 years old

### Please refer to the season calendar for season to apply, day by day until January 7<sup>st</sup> 2018

NET rates in Swiss franc, reflecting a 20% margin on expected seasonal rates.  
These rates are B2B only. They can't be communicated on Internet for B2C purpose.  
These rates, on room only basis, are per room, per day, including service and taxes.  
(Excluding the city tax at CHF 4.-/person/day and buffet breakfast at CHF 29.- /person/day).

**Blackout Dates (all nights included) Where No allotment may be given (Free sell rooms may be added by the hotel upon availability at Fair Rates):**

**Reservations made during Blackout dates are confirmed with a 21 day cancellation policy. During these "Blackout dates" Any cancellation made above of the authorised cancellation policy will be charged in Full**

|                                                              |                                |
|--------------------------------------------------------------|--------------------------------|
| January 16 <sup>th</sup> to 20 <sup>th</sup> 2017 included:  | SIHH, international watch fair |
| March 6 <sup>th</sup> to 8 <sup>th</sup> 2017 included:      | Motorshow press days           |
| April 4 <sup>th</sup> to 7 <sup>th</sup> 2017 included:      | INDEX Fair                     |
| May 9 <sup>th</sup> to 11 <sup>th</sup> 2017 included:       | Vitafood                       |
| May 22 <sup>nd</sup> to 25 <sup>th</sup> 2017 included:      | Ebace                          |
| July 2 <sup>nd</sup> to 5 <sup>th</sup> 2017 included:       | ESHRE annual meeting           |
| September 13 <sup>th</sup> to 17 <sup>th</sup> 2017 included | EADV Meeting                   |

### Individual's cancellation and payment policy

No fees will be charged for cancellation up to 24 hours (2pm GMT) before the arrival date. If reservation is cancelled or modified later, or in case of No-Show, the first night will be charged. In case of No-Show and without any further notice, the room will be hold until midday (GMT).

When booked at Fair Rates, reservations cannot be amended nor cancelled without penalty (full stay charge occurs).

20, rue de l'Arquebuse  
1204 **Genève**  
Switzerland  
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MEMBER OF  
**WORLDHOTELS**  
FIRST CLASS COLLECTION



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In favour of **World Avenues SA**

The invoice will be sent upon guest departure following your instructions and it payable at 30 days.  
A full prepayment is requested at least 10 days prior to guest arrival (pro forma invoice upon request).

Please find our bank details hereinafter:

Bank name: UBS SA Genève  
Address: rue du Rhône 1211 – Genève 2  
IBAN: CH74 0024 0240 2938 0500X  
Swift: UBSWCHZH80A

#### Group's cancellation and payment policy (from 5 rooms)

Cancellation policy is on request and depends to the group size.  
A full prepayment is always requested for a group.

#### Your advantages

|                   |                                                                                                                                                |
|-------------------|------------------------------------------------------------------------------------------------------------------------------------------------|
| Internet          | Wireless Internet connection free of charge                                                                                                    |
| Extra bed         | Available from Deluxe room, upon request and availability at CHF 80.-/person/day                                                               |
| Families' special | Breakfast free of charge for children up to 11 years old                                                                                       |
|                   | Extra bed free of charge for children up to 11 years old                                                                                       |
|                   | Families' rooms and apartments upon request and availability                                                                                   |
| Transport         | Pass allowing a free access to Geneva public transport                                                                                         |
|                   | Parking places available upon reservation at CHF 35.-/day                                                                                      |
| Conference Room   | 2 convertible areas with all the new technological equipment                                                                                   |
| Wellness Centre   | Sauna, hammam, massage cabin and relaxing cocoon lounger "Alphasphere" by Sha                                                                  |
| Other             | Nespresso machine with coffee and tea for free from Deluxe rooms                                                                               |
|                   | Kitchenette available at extra charges of CHF 40.- per day in some Deluxe rooms and Studio suite. Free of charges for long stay from 7 nights. |

#### Your contact persons

|                   |                                              |
|-------------------|----------------------------------------------|
| Stephanie Pflumio | Front Office Manager, Tiffany Hotel - Geneva |
| Cyril Venessy     | Revenue Manager, ADHotels – Geneva           |
| Diane Predieri    | Deputy Manager, ADHotels – Geneva            |

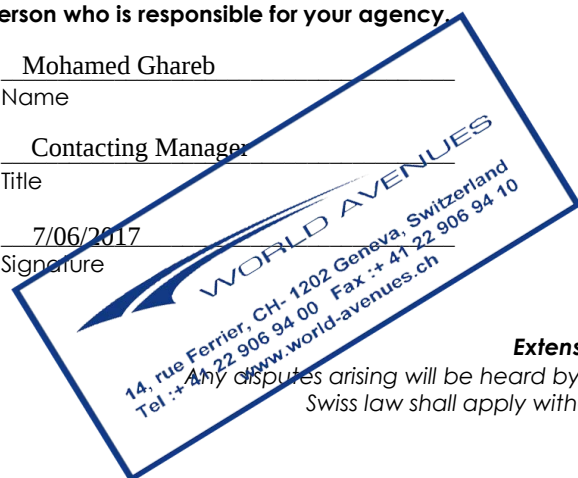
Cyril Venessy - Revenue Manager  
29 May 2017

Could you please return this document by email: [c.venessy@ad-hotels.com](mailto:c.venessy@ad-hotels.com), mail or fax, signed for approval by the person who is responsible for your agency.

Mohamed Ghareb  
Name

Contacting Manager  
Title

7/06/2017  
Signature

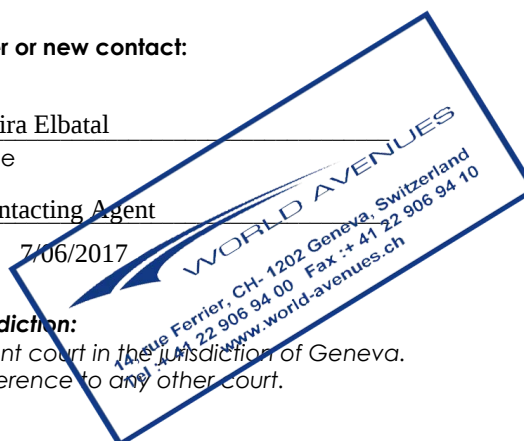


#### Other or new contact:

Amira Elbatal  
Name

Contacting Agent  
Title

7/06/2017



#### Extension to jurisdiction:

Any disputes arising will be heard by the relevant court in the jurisdiction of Geneva.  
Swiss law shall apply without the reference to any other court.

20, rue de l'Arquebuse  
1204 **Genève**  
Switzerland  
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| 2017      |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |  |
|-----------|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|--|
|           | dim | lun | mar | mer | jeu | ven | sam | dim | lun | mar | mer | jeu | ven | sam | dim | lun | mar | mer | jeu | ven | sam | dim | lun | mar |  |
| JANVIER   | 1   | 2   | 3   | 4   | 5   | 6   | 7   | 8   | 9   | 10  | 11  | 12  | 13  | 14  | 15  | 16  | 17  | 18  | 19  | 20  | 21  | 22  | 23  | 24  |  |
| Prix      |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |  |
| FEVRIER   | mer | jeu | ven | sam | dim | lun | mar | mer | jeu | ven | sam | dim | lun | mar | mer | jeu | ven | sam | dim | lun | mar |     |     |     |  |
| Prix      | 1   | 2   | 3   | 4   | 5   | 6   | 7   | 8   | 9   | 10  | 11  | 12  | 13  | 14  | 15  | 16  | 17  | 18  | 19  | 20  | 21  | 22  | 23  |     |  |
| MARS      | mer | jeu | ven | sam | dim | lun | mar | mer | jeu | ven | sam | dim | lun | mar | mer | jeu | ven | sam | dim | lun | mar | mer | jeu | ven |  |
| Prix      | 1   | 2   | 3   | 4   | 5   | 6   | 7   | 8   | 9   | 10  | 11  | 12  | 13  | 14  | 15  | 16  | 17  | 18  | 19  | 20  | 21  | 22  | 23  |     |  |
| AVRIL     | sam | dim | lun | mar | mer | jeu | ven | sam | dim | lun | mar | mer | jeu | ven | sam | dim | lun | mar | mer | jeu | ven | sam | dim |     |  |
| Prix      | 1   | 2   | 3   | 4   | 5   | 6   | 7   | 8   | 9   | 10  | 11  | 12  | 13  | 14  | 15  | 16  | 17  | 18  | 19  | 20  | 21  | 22  | 23  |     |  |
| MAI       | lun | mar | mer | jeu | ven | sam | dim | lun | mar | mer | jeu | ven | sam | dim | lun | mar | mer | jeu | ven | sam | dim | lun | mar |     |  |
| Prix      | 1   | 2   | 3   | 4   | 5   | 6   | 7   | 8   | 9   | 10  | 11  | 12  | 13  | 14  | 15  | 16  | 17  | 18  | 19  | 20  | 21  | 22  | 23  |     |  |
| JUIN      | jeu | ven | sam | dim | lun | mar | mer | jeu | ven | sam | dim | lun | mar | mer | jeu | ven | sam | dim | lun | mar | mer | jeu | ven |     |  |
| Prix      | 1   | 2   | 3   | 4   | 5   | 6   | 7   | 8   | 9   | 10  | 11  | 12  | 13  | 14  | 15  | 16  | 17  | 18  | 19  | 20  | 21  | 22  | 23  |     |  |
| JUILLET   | sam | dim | lun | mar | mer | jeu | ven | sam | dim | lun | mar | mer | jeu | ven | sam | dim | lun | mar | mer | jeu | ven | sam | dim | lun |  |
| Prix      | 1   | 2   | 3   | 4   | 5   | 6   | 7   | 8   | 9   | 10  | 11  | 12  | 13  | 14  | 15  | 16  | 17  | 18  | 19  | 20  | 21  | 22  | 23  |     |  |
| AOUT      | mar | mer | jeu | ven | sam | dim | lun | mar | mer | jeu | ven | sam | dim | lun | mar | mer | jeu | ven | sam | dim | lun | mar | mer | jeu |  |
| Prix      | 1   | 2   | 3   | 4   | 5   | 6   | 7   | 8   | 9   | 10  | 11  | 12  | 13  | 14  | 15  | 16  | 17  | 18  | 19  | 20  | 21  | 22  | 23  |     |  |
| SEPTEMBRE | ven | sam | dim | lun | mar | mer | jeu | ven | sam | dim | lun | mar | mer | jeu | ven | sam | dim | lun | mar | mer | jeu | ven | sam |     |  |
| Prix      | 1   | 2   | 3   | 4   | 5   | 6   | 7   | 8   | 9   | 10  | 11  | 12  | 13  | 14  | 15  | 16  | 17  | 18  | 19  | 20  | 21  | 22  | 23  |     |  |
| OCTOBRE   | dim | lun | mar | mer | jeu | ven | sam | dim | lun | mar | mer | jeu | ven | sam | dim | lun | mar | mer | jeu | ven | sam | dim | lun | mar |  |
| Prix      | 1   | 2   | 3   | 4   | 5   | 6   | 7   | 8   | 9   | 10  | 11  | 12  | 13  | 14  | 15  | 16  | 17  | 18  | 19  | 20  | 21  | 22  | 23  |     |  |
| NOVEMBRE  | mer | jeu | ven | sam | dim | lun | mar | mer | jeu | ven | sam | dim | lun | mar | mer | jeu | ven | sam | dim | lun | mar | mer | jeu |     |  |
| Prix      | 1   | 2   | 3   | 4   | 5   | 6   | 7   | 8   | 9   | 10  | 11  | 12  | 13  | 14  | 15  | 16  | 17  | 18  | 19  | 20  | 21  | 22  | 23  |     |  |
| DECEMBRE  | ven | sam | dim | lun | mar | mer | jeu | ven | sam | dim | lun | mar | mer | jeu | ven | sam | dim | lun | mar | mer | jeu | ven | sam | dim |  |
| Prix      | 1   | 2   | 3   | 4   | 5   | 6   | 7   | 8   | 9   | 10  | 11  | 12  | 13  | 14  | 15  | 16  | 17  | 18  | 19  | 20  | 21  | 22  | 23  |     |  |

| 2018    | lun | mar | mer | jeu | ven | sam | dim | lun | mar | mer | jeu | ven | sam | dim | lun | mar | mer | jeu | ven | sam | dim | lun | mar | mer |
|---------|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|
| JANVIER | 1   | 2   | 3   | 4   | 5   | 6   | 7   | 8   | 9   | 10  | 11  | 12  | 13  | 14  | 15  | 16  | 17  | 18  | 19  | 20  | 21  | 22  | 23  | 24  |
| Prix    |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |

Legend:



Low Season



Medium Season



High Season



FAIR Period