



# FIT RATES 2016-2017

FROM NOVEMBER 1<sup>st</sup> 2016 TO OCTOBER 31<sup>st</sup> 2017

## TRAVEL AGENCY / TOUR OPERATOR DETAILS

VAT NUMBER	CHE 109 867 307
NAME	World Avenues SA- Travel Services
ADDRESS	14, Rue Ferrier
POST CODE	CH-1202
CITY	Geneva, Switzerland
TELEPHONE	+202 27296770
FAX	+202 27296771
EMAIL	contracting1@world-avenues.ch
CONTACT PERSON	Mariam Hesham
FREESALE/RELEASES	<p><b>CLARIS 5*GL:</b> Max. 4 Superior / Executive Rooms (DUI/DBL)  <b>DERBY 4*:</b> Max. 4 Standard Rooms (SGL/DBL)  <b>BALMES 4*:</b> Max. 4 Standard / Executive (SGL/DBL)  <b>VILLA REAL 5*:</b> Max. 4 Superior Rooms (DUI/DBL)  <b>URBAN 5*GL:</b> Max. 4 Superior Rooms (DUI/DBL)</p> <p>24 Hours Release</p>
Close outs' e-mail:	stopsales@world-avenues.ch

## CONTRACT GENERAL CONDITIONS

Fit Rates are only valid for the leisure market as part of an international package, including other services such as transportation and/or land arrangements. The Tour Operator is not allowed to offer these rates for domestic market (**Spain**) and these are strictly confidential between the Tour Operator and the hotel.

Fit rates must be published into a brochure or electronic catalogue, including a suitable photograph and description of the hotel, which will be distributed through retail travel agencies. It is forbidden to publish our FIT rates on any public website (B2C channels). In order to ensure this, DHC will conduct different weekly rate audits on third parties' web sites through our new monitoring tool, and should we detect disparities in any B2C channel, we will apply the following procedure:

- **1<sup>st</sup> warning** – 15 days stop sale.
- **2<sup>nd</sup> warning** – 30 days stop sale.
- **3<sup>rd</sup> warning** – Indefinite stop sale. Furthermore, we reserve the right to withdraw the contract.

- This procedure will apply to all DHC properties; and all global partners with international presence will be considered as one company, regardless of which branch/office the disparity is coming from
  - Any expense resulting from carrying out a disparity check through a fake booking that incurs in expenses or penalty will be charged to the Tour Operator of reference.
  - The Tour operator will be responsible for the incorrect use that contracted third parties make from our FIT rates.
- Free Sale must not be opened until the revenue department of Derby Hotels sends the authorization for it once rates and availabilities are checked
  - Free Sale must be closed in 3 hours, once the stop sales report has been sent from the hotel
  - Free sale must not be used to introduce group's reservations. Please check our group's policy.
  - **GROUPS POLICY:** These rates can only be used for individual reservations. For bookings for more than 4 rooms per day, please contact the Groups Department: Fax: + 34 93 366 88 09 / Email: [groups@derbyhotels.com](mailto:groups@derbyhotels.com) in order to quote the booking as a group and be informed about its special conditions.
  - **CHILD POLICY:** (Children always on request) Children under 2 years stay free of charge sharing a room with two adults. Baby Cot free of charge. From 3 to 12 years, 50% discount sharing room with two adults.
  - **CANCELLATION POLICIES:** All reservations must be cancelled 24 hours prior to arrival, 12:00 (noon) local time, in order to avoid the payment of one night plus taxes.
  - **Payment Conditions:** All the reservations must be guaranteed with a credit card payment or bank transfer 72 hours prior to the arrival of the client, except when the company has arranged with the hotel other credit facilities. Any other payment method must be accepted by Derby Hotels Financial Department.

√ If the company has credit facilities: All accounts shall be settled in full within 30 days from date of invoice.

#### RESERVATION CONTACTS

HOTEL	ADRESS	TEL	FAX	E-MAIL
HOTEL CLARIS ***** GL	Pau Claris, 150 08009 Barcelona	93 4876262	93 2157970	claris@derbyhotels.com
HOTEL DERBY *****	Loreto, 21 08029 Barcelona	93 3223215	93 4100862	recepcionderby@derbyhotels.com
HOTEL BALMES *****	Mallorca, 216 08008 Barcelona	93 4511914	934510049	balmes@derbyhotels.com
HOTEL URBAN ***** GL	Carrera de San Jerónimo, 34 28014 Madrid	91 4452545	91 4202547	urban@derbyhotels.com
HOTEL VILLA REAL *****	Pza. de las Cortes, 10 28014 Madrid	91 4203767	91 4202547	villareal@derbyhotels.com

## RATES

<b>Claris***** GL</b>	<b>A</b>	<b>B</b>	<b>C</b>	<b>D</b>
Superior Double for Single Use	143 €	180 €	208 €	285 €
Superior Double	143 €	180 €	208 €	285 €
Executive	173 €	222 €	252 €	341 €
Triple*	202 €	255 €	291 €	366 €
Junior Suite Duplex*	250 €	314 €	326 €	399 €
Junior Suite*	285 €	359 €	364 €	426 €
<b>Derby ****</b>	<b>A</b>	<b>B</b>	<b>C</b>	<b>D</b>
Standard Single	63 €	67 €	70 €	105 €
Standard Double	63 €	82 €	87 €	112 €
Triple*	91 €	121 €	127 €	166 €
<b>Balmes****</b>	<b>A</b>	<b>B</b>	<b>C</b>	<b>D</b>
Single	67 €	88 €	89 €	143 €
Standard Double	82 €	114 €	131 €	165 €
Executive	108 €	131 €	152 €	184 €
Triple*	115 €	160 €	186 €	236 €
<b>Villa Real*****</b>	<b>A</b>	<b>B</b>	<b>C</b>	<b>D</b>
Superior Double for Single Use	100 €	126 €	153 €	
Superior Double	104 €	136 €	166 €	
Junior Suite Duplex*	147 €	185 €	221 €	
<b>Urban***** GL</b>	<b>A</b>	<b>B</b>	<b>C</b>	<b>D</b>
Superior Double for Single Use	151 €	171 €	212 €	266 €
Superior Double	151 €	171 €	212 €	266 €
Junior Suite Duplex*	281 €	315 €	350 €	408 €

\*Triple, Executive, Deluxe and Suite categories with an asterisk shall be always ON REQUEST, even under Open Sales periods.

\*Children always on request

10% VAT not included

Barcelona City Tax to be paid at the hotel when check out as follows:

5\* Hotels: 2.25€ + VAT per person per night

4\* Hotels: 1.10€ + VAT per person per night

3\* Hotels: 0.65€ + VAT per person per night

Children under 16 years old do not apply. Maximum of 7 days application

NET Rates per room and night quoted in Euros. Buffet Breakfast Included. If changes occur on the VAT, City Tax, or on any other existing tax, or/and if a new tax was created after the reception of the contract, these modifications will be directly applied on the rates.

Triple Rooms means one Double room with rollaway bed

**PERIODS OF APPLICATION (BOTH DATES INCLUDED)**

<b>Rate Seasons Claris</b>
<b>Season A:</b> From 1st November 2016 to 31st March 2017
<b>Season B:</b> From 10 July to 4th September 2017 -Midweek (Su/M/T/W/Th)
<b>Season C:</b>
From 1st April to 9th July 2017
From 10th July to 4th September 2017 - Weekend (F/S)
From 5th September to 31st October 2017
<b>Season D:</b>
Sonar: From 15 <sup>th</sup> to 17 <sup>th</sup> June 2017
Primavera Sound: From 1 <sup>st</sup> to 4 <sup>th</sup> June 2017
Gay Pride: From 28 <sup>th</sup> June to 9 <sup>th</sup> July 2017

<b>Rate Seasons Balmes</b>
<b>Season A:</b> From 1st November 2016 to 31st March 2017
<b>Season B:</b>
From 1st April to 09th July 2017- Midweek (Su/M/T/W/Th)
From 10th July to 04th September 2017
From 5th September to 31st October 2017- Midweek (Su/M/T/W/Th)
<b>Season C:</b>
From 1st April to 09th July 2017- Weekend (F/S)
From 5th September to 31st October 2017- Weekend (F/S)
<b>Season D:</b>
Sonar: From 15 <sup>th</sup> to 17 <sup>th</sup> June 2017
Primavera Sound: From 1 <sup>st</sup> to 4 <sup>th</sup> June 2017
Gay Pride: From 28 <sup>th</sup> June to 9 <sup>th</sup> July 2017

<b>Rate Seasons Derby</b>
<b>Season A:</b> From 1st November 2016 to 31st March 2017
<b>Season B:</b> From 10th July to 04th September 2017
<b>Season C:</b>
From 1st April to 09th July 2017

From 5th September to 31st October 2017

**Season D:**

Sonar: From 15<sup>th</sup> to 17<sup>th</sup> June 2017

Primavera Sound: From 1<sup>st</sup> to 4<sup>th</sup> June 2017

Gay Pride: From 28<sup>th</sup> June to 9<sup>th</sup> July 2017

**Rate Seasons Hotel Villa Real**

**Season A:** From 1st November 2016 to 31st March 2017

**Season B:** From 1st April to 31st October 2017

**Season C:**

Canso: 7th to 9th March 2017

Ascensión: 27th May 2017

**Rate Seasons Urban**

**Season A:** From 1st November 2016 to 28th February 2017

**Season B:**

From 10th July to 04th September 2017

**Season C:**

From 1st March to 09th July 2017 Midweek (Su/M/T/W/Th)

From 5th September to 31st October 2017- Midweek (Su/M/T/W/Th)

**Season D:**

From 1st March to 09th July 2017 Weekend (V-S)

From 5th September to 31st October 2017- Weekend (V-S)

Canso: 7th to 9th March 2017

Ascensión: 27th May 2017

**CLOSE OUT DATES BARCELONA (BOTH DATES INCLUDED)**

**EIBTM:** 29th to 30th November 2016

**New Year's Eve:** 31st December 2016

**GSM:** 25th February to 02nd March 2017

**Easter:** 15th April 2017

**F1:** 13th May 2017

<b>CAPITULACIÓN:</b> 6th May 2017
<b>INTA CONGRESS:</b> 20th to 23rd May 2017
<b>CONSTRUMAT:</b> 24th to 27th May 2017
<b>CARDIOLOGÍA:</b> 25th to 29th August 2017
<b>CIRCUIT:</b> 11th to 20th August 2017
<b>GASTROENTEROLOGY:</b> 28th to 31st October 2017

**CLOSE OUT DATES MADRID (BOTH DATES INCLUDED)**

<b>New Year's Eve:</b> 31st December 2016
<b>ARCO:</b> 22th to 25th February 2017 (Urban)
<b>CAPITULACION:</b> 6th May 2017
<b>ERA:</b> 3rd to 5th June
<b>EULAR:</b> 14th to 17th June 2017
<b>EHA:</b> 21st to 24th June 2017
<b>GAY PRIDE:</b> 30th June to 1st July 2017
<b>IES CONG:</b> 27th August to 1st September 2017
<b>ESMO:</b> 7th to 11th September 2017
<b>EAO:</b> 4th to 8th October
<b>FRUIT ATTRACTION:</b> 17th to 19th October 2017

(\*) Fair and event dates are subject to changes. Pending dates will be communicated by DHC as soon as available.

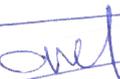
Any possible new dates will be notified to the Tour Operator by e-mail and shall be applied as the above; existing bookings will remain valid and honoured.

TBC = to be confirmed

*Please confirm your acceptance of these terms by signing and returning the attached copy of this contract*

**Submitted by:**

Name: Xavier Sanchís  
 Position: Sales Executive  
 Date: 10/10/16

**Accepted by:** 

Name: Tarek Elbially  
 Position: Contracting Manager  
 Date: 10/10/16

