

**2018 FIT WHOLESALER CONTRACT FORM – NET RATES –
BETWEEN PALATINA S.R.L. MANAG. HOTEL PRINCIPE DI VILLAFRANCA AND WORLD AVENUES**

2018 RACK RATES - PER ROOM - PER DAY - BUFFET BREAKFAST INCLUDED	
SINGLE ROOM SUPERIOR	€ 176,00
DOUBLE ROOM SUPERIOR	€ 253,00
DOUBLE ROOM DELUXE	€ 297,00
JUNIOR SUITE	€ 363,00
EXTRA BED – DELUXE ROOM	€ 60,00
EXTRA BED - J. SUITE	€ 70,00
COT (on request)	€ 12,00

2018 FIT WHOLESALER RATES HOTEL NET RATES - PER ROOM - PER DAY - BUFFET BREAKFAST INCLUDED				
	High Season 01.01.18 19.03.18 – 05.07.18 03.09.18 – 01.11.18 24.12.18 – 31.12.18		Low Season 02.01.18 – 18.03.18 06.07.18 – 02.09.18 02.11.18 – 23.12.18	
	Mon-Thu	Fri-Sun	Mon-Thu	Fri-Sun
SINGLE ROOM SUPERIOR	€ 96,00	€ 86,00	€ 83,00	€ 62,00
DOUBLE ROOM SUPERIOR	€ 138,00	€ 122,00	€ 119,00	€ 82,00
DOUBLE ROOM DELUXE	€ 172,00	€ 150,00	€ 140,00	€ 102,00
JUNIOR SUITE	€ 228,00	€ 201,00	€ 171,00	€ 136,00
EXTRA BED – DELUXE ROOM	€ 30,00	€ 30,00	€ 30,00	€ 30,00
EXTRA BED - J. SUITE	€ 35,00	€ 35,00	€ 35,00	€ 35,00
COT (on request)	€ 12,00	€ 12,00	€ 12,00	€ 12,00

TERMS AND CONDITIONS
1 superior double room in freesale / other rooms On Request
Rates include buffet breakfast and 10% VAT – CITY TAX NOT INCLUDED (they might be adjusted to suit any variation to the current VAT rate).
Parity Rate - Best Available Rates: If upon confirmation of the booking, the net rate obtained by subtracting the best unrestricted online rate a 25% commission is lower than the FIT wholesaler rate, the hotel will apply the lowest rate between the two.
Payment Terms Corporate credit card guarantee is requested to confirm reservation. Payment must be sent via bank wire to Palatina Srl Soc. Unip., c/o Unicredit Spa, Ag. Pa Mordini, IBAN IT47L0200804610000004841165, SWIFT UNCRITM1156
FIT wholesaler rates are valid for the leisure segment only and cannot be applied to corporate guests. With a view to room bookings without any additional services, <u>WORLD AVENUES</u> agrees to guarantee the respect of parity rate between the official hotel website online rates and the final guest retail price proposed by online and offline resellers, also when there is more than one step of intermediation. In the event of any rate parity violation signaled, <u>WORLD AVENUES</u> agrees to take any possible action to restore rate parity. In the event of several rate parity violations which are duly signaled and not actioned, the hotel has the right to suspend the agreement while <u>WORLD AVENUES</u> is taking any possible action to restore rate parity, or terminate it.
Cancellation penalties: Cancellations are free of charge if received by 4 pm local hotel time of 2 days before arrival. For later cancellations a penalty equal to the first night of the stay in BB will be invoiced. For no shows, a penalty equal to the full amount of the stay in BB will be invoiced. For early departures, a penalty equal to the number of cancelled nights will be invoiced.

PALATINA S.R.L.
Società Unipersonale
Giulia Mordini, Sales & Marketing Executive
Via Libertà, 39 - 90139 PALERMO
P.I. 03950090823

Amira ElBatal, World Avenues SA 23.11.2017
Per accettazione (firma Operatore)

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