

FIT CONTRACT 2017 – HOTEL SCHWEIZERHOF BERN

| | Between | And |
|------------------------|------------------------------------|--|
| Company | World Avenues S.A. Travel Services | Hotel Schweizerhof Bern AG |
| Street | Rue Ferrier, 14 | Bahnhofplatz 11 |
| ZIP Code / City | CH-1202 Geneva | CH-3001 Bern |
| Country | Switzerland | Switzerland |
| Phone | +41(0) 22 548 12 11 | +41 31 326 80 80 |
| Facsimile | +202 2727 34 71 | +41 31 326 80 83 |
| Email | contracting@world-avenues.ch | info@schweizerhof-bern.ch |
| Web | www.world-avenues.com | www.schweizerhof-bern.ch |
| Contact person | Mr. Tarek Elbially | Ms. Anja Ullmann |
| Title | Contracting Manager | Director of Sales & Marketing |
| Phone (direct) | +201 22 141 26 12 | +41 31 313 70 90 |
| Email (direct) | contracting@world-avenues.ch | anja.ullmann@schweizerhof-bern.ch |
| | (CLIENT) | (HOTEL) |

This contract defines the cooperation between the above mentioned parties for the following time period:
January 1st, 2017 – December 31st, 2017

It is valid for individual bookings (1-9 persons) through a recognized travel company.


The special prices (FIT rates) will be communicated on a yearly basis and considered valid only after signature by both parties and return of this document to the HOTEL.

The HOTEL undertakes the commitment to provide the rooms and services reserved by the CLIENT and confirmed by the HOTEL. The CLIENT agrees to pay and comply with all services referred to this contract. Any amendments to this agreement must be made in written form. Should a clause of this contract be or become invalid, this will not affect in any way any of the remaining clauses. Swiss law will apply at all times.

Terms defined in this contract substitute the corresponding terms in the general terms and conditions of the Hotel Schweizerhof Bern AG. For all areas not covered in this contract, the general terms and conditions of the Hotel Schweizerhof Bern AG apply.

All prices and conditions agreed in this document are strictly confidential and may neither be published nor disclosed to third parties without the HOTEL's written consent. Under no circumstances may the CLIENT of the HOTEL sell these net rates directly to end customers without mark-up, and the published retail price may never be lower than the Best Available Rate (BAR) published by the HOTEL. Moreover, the CLIENT may only sell on these net rates with an according margin as part of a package offer over the Internet. In case of abuse of these provisions, the HOTEL reserves the right to terminate this agreement immediately.

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FIT RATES 2017 - WHOLESALER

| RATES PER ROOM SINGLE OCCUPANCY | BAR-RATE INCL. BFST & CITY TAX | CLIENT MO - TH INCL. BFST & CITY TAX | CLIENT FR - SU INCL. BFST & CITY TAX |
|------------------------------------|--------------------------------------|--|--|
| Standard Single Room | CHF 409.— | CHF 268.— | CHF 253.— |
| Deluxe Single Room | CHF 469.— | CHF 304.— | CHF 289.— |
| Standard Double Room for sole use | CHF 459.— | CHF 298.— | CHF 283.— |
| Deluxe Double Room for sole use | CHF 539.— | CHF 346.— | CHF 327.— |

| RATES PER ROOM DOUBLE OCCUPANCY | BAR-RATE INCL. BFST & CITY TAX | CLIENT MO - TH INCL. BFST & CITY TAX | CLIENT FR - SU INCL. BFST & CITY TAX |
|------------------------------------|--------------------------------------|--|--|
| Standard Double Room | CHF 560.— | CHF 368.— | CHF 350.— |
| Deluxe Double Room | CHF 640.— | CHF 416.— | CHF 395.— |
| Deluxe Double Room Plus | CHF 720.— | CHF 464.— | CHF 442.— |
| Junior Suite | CHF 840.— | CHF 536.— | CHF 509.— |
| Suite | CHF 1310.— | CHF 818.— | CHF 778.— |

The above mentioned client net rates are per room and night and include the Schweizerhof breakfast, City Tax, free use of THE SPA, mineral water, soft drinks and beer from the minibar, free WIFI Internet access (2mbit/s), welcome drink, a selection of fresh fruits, daily newspaper, free jukebox as part of the TV-multimedia system, shoe polishing service, fine in-room selection of Nespresso coffee and "L'art du thé" tea, Bulgari amenities, bathrobe for the duration of your stay, service charges and VAT.

The city tax is in the net rates included:

Children from 6 to 15.99 years: CHF 1.50 per person / per night

Teens and adults from 16 years: CHF 5.30 per person / per night

In the city tax included is the free use of public transport within the city of Berne (zone 100/101) including the transfer (train lines S4/S31/S44 and bus numbers 160/334) from the Airport Bern. On the day of arrival the room reservation is valid as a public transport ticket.

PROMOTIONS

In addition to our FIT Wholesaler Rates, we are offering a 10% discount to the following periods of time as a special promotion:

- 1st – 31st January 2017 (total 31 days)
- 1st – 28th February 2017 (total 28 days)
- 1st – 30th April 2017 (total 30 days)
- 1st – 7th June 2017 (total 7 days)
- 1st – 31st December 2017 (total 31 days)

THE SPA

The 500 sqm wellness area THE SPA includes 24h-fitness and wet areas, with a pamper pool, sauna, ice fountain and steam baths, plus relaxing room and five treatment rooms for various types of massages. The Leading Spa is open 365 days a year.

CHILDREN

| | |
|--|----------------|
| Baby cot for children up to 2 years in parent's room | free of charge |
| Extra bed for children from 3 to 15.99 years in parent's room (Incl. breakfast, max. 1 extra bed per room, not possible in the standard category) | CHF 85.— |
| Extra bed from 16 years (Incl. Schweizerhof breakfast, max. 1 extra bed per room, not possible in the standard category) | CHF 150.— |

CHECK-IN / CHECK-OUT

Check-in: 03:00 pm Check-out: 12:00 pm
Early arrivals and late check-outs are subjects to availability and advance reservation.

ROOM ALLOTMENT

The HOTEL provides room bookings on free sale basis.

CANCELLATION POLICY

- A. In the event of cancellation up to 48 hours (two days) before the scheduled arrival, no fee will be charged. In the event of later cancellation, the HOTEL will charge one (1) night at the contracted rate, including breakfast and any pre-booked meals.
- B. In case of early departure the HOTEL will charge one (1) night.
- C. No-shows will be charged at 100% for the entire stay.

RELOCATION POLICY

In case of an unexpected impossibility to provide the pre-booked hotel rooms, the HOTEL will be responsible to organise accommodation in a similar category hotel with comparable quality. Furthermore the HOTEL will take over any costs related to the reorganisation such as:

- Transport from the HOTEL to the similar category hotel
- One phone call
- If applicable; the price difference between the rate of the HOTEL and the higher rate of the similar category hotel

RESERVATION BASIS


The reservations department is available per phone and e-mail from 08:00 am to 06:00 pm:

Tel: +41 (0)31 326 80 80

Fax: +41 (0)31 326 80 83

Email: reservations@schweizerhof-bern.ch

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RESERVATION GUARANTEE AND PAYMENT

In order to guarantee the booking, a credit card or full prepayment must be received by the HOTEL prior to arrival of the guest. In the event of absence of such, the HOTEL shall request full payment from the guest upon arrival. All payments will be in Swiss Francs.

BANK ACCOUNT

HOTEL SCHWEIZERHOF BERN

UBS AG, 8098 Zürich

IBAN NR: CH23 0023 5235 1436 1501 M, SWIFT: UBSWCHZH80A

We agree with all specifications herein.

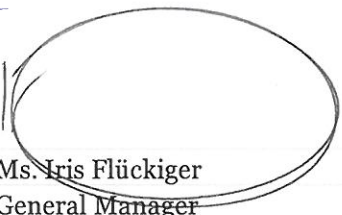
Authorized Signature:

Authorized Signature:

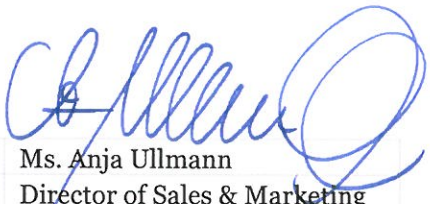

Mr. Tarek Elbially
Contracting Manager

Date: 24.11.2017

Swiss law applies


Ms. Iris Flückiger
General Manager

Date: 22.11.16


Ms. Anja Ullmann
Director of Sales & Marketing

Date:





FIT CONTRACT 2017 – HOTEL SCHWEIZERHOF BERN ADDENDUM – WORLD AVENUES S.A. TRAVEL SERVICES

This addendum defines amendments in addition to the agreement for the following time period between the Hotel Schweizerhof Bern (HOTEL) and World Avenues S.A. Travel Services (CLIENT):

January 01, 2017 – December 31, 2017

It is valid for individual bookings from 1 to 9 persons.

All prices and conditions agreed in the enclosed contract are strictly confidential and may neither be published nor disclosed to third parties without the HOTEL's written consent. Under no circumstances may the CLIENT of the HOTEL sell these net rates directly to end customers without mark-up, and the published retail price may never be lower than the Best Available Rate (BAR) including breakfast and taxes published by the HOTEL and defined in the contract. Moreover, the CLIENT may only sell on these net rates with an according margin as part of a package offer over the Internet. In case of abuse of these provisions, the HOTEL reserves the right to terminate this agreement immediately and will charge for the costs incurred of rate differences.

CHECK-IN / CHECK-OUT

Check-in: 3.00 pm Check-out: 12.00 pm

Early arrivals and late check-outs: are subjects to availability and advance reservation.

RELOCATION POLICY

In case of an unexpected impossibility to provide the pre-booked hotel rooms, the HOTEL will be responsible to organise accommodation in a similar category hotel with comparable quality. Furthermore the HOTEL will take over any costs related to the reorganisation such as:

- Transport from the HOTEL to the similar category hotel
- One phone call
- If applicable; the price difference between the rate of the HOTEL and the higher rate of the similar category hotel

GOVERNING LAW AND JURISDICTION

This agreement shall be governed by and construed in accordance with the Laws of Switzerland and the parties submit to the exclusive jurisdiction of the courts of Switzerland.

PAYMENT & CONDITIONS

Credit card details must be taken with the credit card application form as a guarantee of bookings during the lengths of the contract period. Payments will be in Swiss Francs and transferred by Bank within 30 days from receiving invoices at the latest.

We agree with all specifications herein.

Authorized Signature:

Mr. Tarek Elbially
Contracting Manager

Date: 24.11.2017

Authorized Signature:

Iris Flückiger
General Manager

Date: 22.11.16

Anja Ullmann
Director of Sales & Marketing

Date: 21.11.2016



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www.world-avenues.ch

Swiss Deluxe Hotels

