

OFFICIAL AGREEMENT AND PREFERENTIAL INDIVIDUAL RATES FOR YEAR 2019

Individual rates year 2019	High Season		Low Season		Official Rates	
Double Room	€	152,00	€	105,00	€	470,00
Double single use Room	€	122,00	€	84,00	€	376,00
Extra bed	€	43,00	€	31,00	€	141,00
Superior Double Room	€	182,00	€	126,00	€	564,00
Superior double single use room	€	146,00	€	101,00	€	451,00

High Season: March-April-May-June-July-August-September-October

Low Season: January-February-November-December

Rate conditions:

During periods of Fairs, Congresses and / or Special Events, High Season rates may be applied, upon advance notice of at least 30 days.

- A) Net rates per room per night, including buffet breakfast, VAT and service. <u>City Tax not included</u>. Subject to change in case of VAT and / or tax variations;
- B) Children Policy: FREE stay for 1 (one) child up to 3 years old in a room with 2 paying adults;
- C) Meal extra charge with choice of 3 (three) dishes from the menu of the day (beverage not included, coffee included): € 28,00 per person;
- D) Allotment Release (if provided for by the agreement):

High Season: 14 days;Low Season: 7 days.

E) Free cancellation terms

For booked rooms, cancellation terms are as follows:

48 hours prior to arrival date

F) Cancellation Policy:

- No penalty will be charged in case of cancellation within the terms set out in the above point E);
- In case of late cancellation, no-show (non-arrival at the hotel) or early departure, a cancellation fee of one room night will be charged.
- G) <u>Reciprocity</u>: Welcome Hotel Piram, in exceptional cases, reserves the right to close the availability of the allotment and / or to inform about possible non-available dates with an advance notice of 45 days.
- H) Minimum Mark-up: rates are intended to be used for B2B indirect sale only, hence it is not allowed to use this agreement for sale on B2C portals. In case of publication on printed and / or



on-line B2B catalogues, a minimum mark-up of 30% must be applied to the aforementioned rates (final price published / sold). If this mark-up is not respected, Welcome Hotel Piram reserves the right to close any allotment and to cancel the agreement.

I) Payment conditions:

Advance payment of the total cost shall be made within 5 days prior to the guests' arrival at the hotel.

- J) The hotel is responsible for the services provided to customers only.
- K) Any dispute related to this agreement shall be submitted to the jurisdiction of the Court of Rome.

Thanking you for your preference and hoping for a fruitful collaboration, we remain at your disposal for any clarification and need.

Best regards,

Alessio Piram

CEO

Welcome Piram Hotel

Azlendo Commorciali Piram S.r.i. Seda leg.: Via Giovanni Amendola, 7

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