



**WORLD AVENUES SA  
Ms. Mariam Hesham  
14, Rue Ferrier  
CH-1202 Geneva  
Switzerland**

Paris, July 20th 2017

**Rates proposal from November 1st 2017**

Dear Sir,

Please find enclosed our F.I.T rates for the four properties of our du **GROUPE FRONTENAC**:

**HOTEL SPLENDID  
ETOILE**  
57 chambres  
1 salle de réunion  
1, avenue Carnot  
75017 PARIS  
[www.hsplendid.com](http://www.hsplendid.com)

**HOTEL ROCHESTER**  
106 chambres  
2 salles de reunion  
Espace bien être  
92, rue la Boétie  
75008 PARIS  
[www.hrochester.com](http://www.hrochester.com)

**HOTEL FRANKLIN  
ROOSEVELT**  
48 chambres  
1 salle de réunion  
18 rue Clément Marot  
75008 PARIS  
[www.hroosevelt.com](http://www.hroosevelt.com)

**HOTEL CHATEAU  
FRONTENAC**  
104 chambres  
1 salle de réunion  
54, rue Pierre Charron  
75008 PARIS  
[www.hfrontenac.com](http://www.hfrontenac.com)

**The hotel Franklin Roosevelt will be closed for renovations  
from July 28<sup>th</sup> 2018**

**\* Freesale :**

**We work on freesale basis with our four properties**

**\* Special offer from 01/11/17 until 28/07/18, except all fair periods :**

Stay 3 nights, save 10 %.

Stay 5 nights, save 15 %.

*To apply, all roomnights must fall out of any fair period.*

**Service commercial, c/o Hôtel Rochester Champs Elysées  
92 rue de la Boétie – 75008 PARIS**

Téléphone : +33.1.56.69.69.11 – Fax : +33.1.56.69.69.10

Internet : [www.groupefrontenac.com](http://www.groupefrontenac.com) – E-mail : [sales@groupefrontenac.com](mailto:sales@groupefrontenac.com)

\* **Child policy (apply for 1 child sharing the room of 2 adults):**

- For a child from 0 to 12 years included: Free accommodation and breakfast

*Rooms with one child free of charge can only be reserved on request.*

\* **Public rack rates :**

	Standard room (1 ou 2 pers.)	Superior room (1 ou 2 pers.)	Junior Suite (1 ou 2 pers.)
Rack rates 2017	440 €	480 €	530 €
Rack rates 2018	440 €	480 €	530 €

Rates are per room, per night, all taxes, service and local tax included.

City tax in supplement: 2.48 € per person, per night

Buffet breakfast in supplement: 25 € per person

\* **General Sales conditions :**

\* Each reservation has to be confirmed by fax or mail

\* In case of any cancellation less than **24 Hours prior to the arrival day**, we will charge you for the first night.

\* In case of any no-show, we will charge you for the first night.

\* **Each hotel will send you the invoice on a room and buffet breakfast basis upon your guests' departure. The hotel will have to receive the payment no later than 30 days after receipt.**

**Please return us a copy of this letter signed for approval, and we will inform our reservation department of our agreement.**

Awaiting for your answer, staying at your disposal for any further information you might require, and hoping to have the pleasure in welcoming your clients in our Hotels in a near future,

Yours sincerely,



Sabine FLAISSIER  
Director of Sales  
GROUPE FRONTENAC

**WORLD AVENUES SA**  
**Signature**

Mariam Hesham  
Contracting Agent  
29.07.2017



## CHATEAU FRONTENAC

Classic rooms double occupancy		
Mid season	01/11/2017	23/12/2017
Low season	24/12/2017	05/03/2018
Mid season	06/03/2018	20/05/2018
High season	21/05/2018	05/07/2018
Mid season	06/07/2018	22/07/2018
Low season	23/07/2018	03/09/2018
High season	04/09/2018	25/10/2018
Mid season	26/10/2018	31/10/2018

Monday/Saturday	Sunday
229 €	185 €
195 €	175 €
229 €	185 €
269 €	239 €
229 €	185 €
195 €	175 €
269 €	239 €
229 €	185 €

Supplement for upgrade based on classic room rates	<b>Privilège</b>
	<b>Supérieure</b>
	<b>Junior Suite</b>

<b>20 €</b>
<b>40 €</b>
<b>80 €</b>

Fair periods supplement	29/12/2017	31/12/2017
	19/01/2018	25/01/2018
	02/03/2018	06/03/2018
	21/05/2018	25/05/2018
	11/06/2018	14/06/2018
	30/06/2018	05/07/2018
	21/07/2018	22/07/2018
	17/09/2018	20/09/2018
	25/09/2018	03/10/2018
	21/10/2018	25/10/2018

<b>+50€ / Min Stay 2 on the 31st</b>
<b>+50€</b>
<b>+50€</b>
<b>+50€</b>
<b>+50€</b>
<b>+50€</b>
<b>+30€</b>
<b>+50€</b>
<b>+50€</b>
<b>+ 30 €</b>

Extra occupancy charge BB	Single
	Superior room triple occupancy
	Junior Suite triple occupancy
	Junior Suite 2 adults, 2 children

<b>-10€</b>
<b>+40€</b>
<b>+40€</b>
<b>+80€</b>

All dates are last day included.

Those rates are per room, per night, taxes, service and buffet breakfast, and are **NET OF COMMISSION**.

City tax in supplement : 2.48 € per person, per night

Rates are based on 10 % VAT and are subject to modification in case of new increase of VAT.

The Sunday rate does not apply on following dates: 31/12, 21/01, 04/03, 30/06, 22/07, 30/09, 21/10.

On those dates, the Monday/Saturday rates of same period apply.

During fair periods, the fair date supplement come on top of the flat rates Monday-Sunday

**FRANKLIN ROOSEVELT – Hotel will be closed for refurbishment from 28/07/18**

Classic rooms double occupancy		
Mid season	01/11/2017	23/12/2017
Low season	24/12/2017	05/03/2018
Mid season	06/03/2018	20/05/2018
High season	21/05/2018	05/07/2018
Mid season	06/07/2018	22/07/2018
Low season	23/07/2018	31/07/2018

Monday / Thursday	Friday / Saturday	Sunday
205 €	195 €	165 €
185 €	185 €	165 €
205 €	195 €	165 €
255 €	255 €	225 €
205 €	195 €	165 €
185 €	185 €	165 €

Supplement for upgrades based on classic room rates	<b>Superior</b>	Low season
		Mid season
		High season
	<b>Junior Suite</b>	Low season
		Mid season
		High season

+40€
+40€
+40€
+80€
+80€
+80€

Fair periods supplement	29/12/2017	31/12/2017
	19/01/2018	25/01/2018
	02/03/2018	06/03/2018
	21/05/2018	25/05/2018
	11/06/2018	14/06/2018
	30/06/2018	05/07/2018
	21/07/2018	21/07/2018
	22/07/2018	22/07/2018

+50€ /Min Stay 2 on the 31st
+50€
+50€
+50€
+50€
+50€
+ 30€
+60€

Extra occupancy charge bb	Single
	Superior room triple occupancy
	Junior Suite triple occupancy
	Junior Suite 2 adults 2 children

-10€
+40€
+40€
+80€

All dates are last day included.

Those rates are per room, per night, taxes, service and buffet breakfast, and are **NET OF COMMISSION**.

City tax in supplement : 2.48 € per person, per night

Rates are based on 10 % VAT and are subject to modification in case of new increase of VAT.

Sunday rates does not apply on following dates : 31/12, 31/01, 04/03, 30/06.  
On those dates, the Monday/Saturday rates of same period apply.  
During fair periods, the fair date supplement comes on top of the flat rates Monday-Sunday.

## SPLENDID ETOILE

Double rooms double occupancy		
Mid season	01/11/2017	23/12/2017
Low season	24/12/2017	05/03/2018
Mid season	06/03/2018	20/05/2018
High season	21/05/2018	05/07/2018
Mid season	06/07/2018	22/07/2018
Low season	23/07/2018	03/09/2018
High season	04/09/2018	25/10/2018
Mid season	26/10/2018	31/10/2018

Monday / Saturday	Sunday
215 €	175 €
195 €	175 €
215 €	175 €
265 €	235 €
215 €	175 €
195 €	175 €
265 €	235 €
215 €	175 €

Supplement for upgrades based on double room rates	Classic Twin	Low season
		Mid season
		High season
	Superior	Basse saison
		Moyenne Saison
		Haute Saison

+20€
+20€
+20€
+ 40€
+40€
+40€

Fair periods supplement	29/12/2017	31/12/2017
	19/01/2018	25/01/2018
	02/03/2018	06/03/2018
	21/05/2018	25/05/2018
	11/06/2018	14/06/2018
	30/06/2018	05/07/2018
	21/07/2018	22/07/2018
	17/09/2018	20/09/2018
	25/09/2018	03/10/2018
	21/10/2018	25/10/2018

+70€ / Min Stay 2 nts on the 31st
+30€
+50€
+50€
+50€
+30€
+50€
+ 50€
+30€

Extra occupancy charge bb	Single occupancy
	Supérieure occupation triple
	Junior Suite occupation triple
	Junior Suite 2 adultes 2 children

-10€
+40€

All dates are last day included.

Those rates are per room, per night, taxes, service and buffet breakfast, and are **NET OF COMMISSION**.

City tax in supplement : 2.48 € per person, per night

Rates are based on 10 % VAT and are subject to modification in case of new increase of VAT.

The Friday/Saturday/Sunday rates do not apply on following dates:

31/12, 21/01, 04/03, 08/04, 30/06, 22/07, 30/09, 21/10.

On those dates, the Monday/Saturday rates of same period apply.

During fair periods, the fair date supplement comes on top of the flat rates Monday-Sunday.

## HOTEL ROCHESTER

Classic rooms double occupancy		
Mid season	01/11/2017	23/12/2017
Low season	24/12/2017	05/03/2018
Mid season	06/03/2018	20/05/2018
High season	21/05/2018	05/07/2018
Mid season	06/07/2018	22/07/2018
	23/07/2018	03/09/2018
High season	04/09/2018	25/10/2018
Mid season	26/10/2018	31/10/2018

Monday / Thursday	Friday / Sunday
205 €	175 €
185 €	165 €
205 €	175 €
255 €	229 €
205 €	175 €
185 €	165 €
255 €	229 €
205 €	175 €

Supplement for upgrades based on classic room rates	Superior	Low season
		Mid season
		High season
	Junior Suite	Low season
		Mid season
		High season

+30€
+30€
+30€
+60€
+60€
+60€

Fair periods supplement	29/12/2017	31/12/2017
	19/01/2018	25/01/2018
	02/03/2018	06/03/2018
	21/05/2018	25/05/2018
	11/06/2018	14/06/2018
	30/06/2018	05/07/2018
	21/07/2018	22/07/2018
	17/09/2018	20/09/2018
	25/09/2018	03/10/2018
	21/10/2018	25/10/2018

+50€ /Min Stay 2 on the 31st
+30€
+50€
+50€
+50€
+30€
+50€
+ 50 €
+30€

Extra occupancy charge bb	Single
	Superior room triple occupancy
	Junior Suite triple occupancy
	Junior Suite 2 adults 2 children

-10€
+40€
+40€
+80€

All dates are last day included.

Those rates are per room, per night, taxes, service and buffet breakfast, and are **NET OF COMMISSION**.

City tax in supplement : 2.48 € per person, per night

Rates are based on 10 % VAT and are subject to modification in case of new increase of VAT.

The Friday/Saturday/Sunday rates do not apply on following dates: 29, 30 and 31/12, 19, 20 and 21/01, 02, 03 and 04/03, 29 and 30/06, 1/07, 22 and 23/07, 28, 29 and 30/09 and 21/10.

On those dates, the Monday/Thursday rates of same period apply.

During fair periods, the fair date supplement comes on top of the flat rates Monday-Sunday