

# FIT rate agreement, valid 01.01.2017 to 07.01.2018 In favour of World Avenues SA

	Free Sell only, no Allotement on these dates.  21 days cancellation policy	HIGH SEASON	<u>Medium</u> <u>Season</u>	<u>LOW</u> <u>SEASON</u>	<u>Regular</u> <u>rates</u>
Solo room 20 sqm, bed 140x200 Max occupancy: 1	352	264	236	190	440 to 565
Superior room 23 sqm, bed 180x200, Twins OR Max occupancy: 2	408	292	260	230	510 to 735
Deluxe room 27 sqm, bed 180x200, Max occupancy: 3 *	448	316	292	254	560 to 765
Junior Suite Top floor, 36 sqm, bed 180x200. Max occupancy: 2 + 2 children*	660	396	372	340	825 to 1005
Overlooking outside patio, 41-53 sqm on 2 floors, bed 180x200 Max occupancy: 2 + 2 children*	1392	517	476	436	905 to 2020

 $<sup>^{*}</sup>$  3<sup>st</sup> and 4<sup>st</sup> person on request and at extra charge of CHF 80.- per day from 13 years old

### Please refer to the season calendar for season to apply, day by day until January 7<sup>th</sup> 2018

NET rates in Swiss Franc, reflecting a 20% margin on expected seasonal rates.

These rates are B2B only. They can't be communicated on Internet for B2C purpose.

These rates, on room only basis, are per room, per day, including service and taxes.

(Excluding the city tax at CHF 4.-/person/day and buffet breakfast at CHF 32.-/person/day).

Blackout Dates (all nights included) Where No allotment may be given (Free sell rooms may be added by the hotel upon availability at Fair Rates):

Reservations made during Blackout dates are confirmed with a 21 day cancellation policy. During these "Blackaout dates" Any cancellation made above of the authorised cancellation policy will be charged in Full

January 16th to 20th 2017 included: SIHH, international watch fair

March 6th to 8th 2017 included: Motorshow press days

April 4th to 7th 2017 included: INDEX Fair May 9th to 11th 2017 included: Vitafood May 22nd to 25th 2017 included: Ebace

July 2nd to 5th 2017 included: ESHRE annual meeting

September 13th to 17th 2017 included EADV Meeting

#### Individual's cancellation and payment policy

No fees will be charged for cancellation up to 24 hours (2pm GMT) before the arrival date. If reservation is cancelled or modified later, or in case of No-Show, the first night will be charged. In case of No-Show and without any further notice, the room will be hold until midday (GMT). A different policy applies on Fair Dates/Rates, please see above.





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All cancellation must be submitted in writing. In return, we will confirm a cancellation reference number.

A full prepayment is requested at least 10 days prior to guest arrival (pro forma invoice upon request).

### Group's cancellation and payment policy (from 5 rooms)

Cancellation policy is on request and depends of the group size.

A full prepayment is always requested for a group.

Your advantages

Internet Wireless Internet connection free of charge

Extra bed Available from Deluxe room, upon request and availability at CHF 80.-/person/day

Families' special Breakfast free of charge for children up to 12 years old

Extra bed free of charge for children up to 12 years old

Families' rooms upon request and availability

Transport Pass allowing a free access to Geneva public transport

Parking places available upon reservation at CHF 35.-/day

Other Nespresso machine with coffee and tea for free in all rooms

Room-Service, 7/7, 24/24

Your contact persons

Guillaume Koop Front Office Manager, Eastwest Hotel - Geneva

Cyril Venessy Revenue Manager, ADHotels - Geneva Diane Predieri Deputy Manager, ADHotels - Geneva

> Cyril Venessy - Revenue Manager 29 May 2017

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Could you please return this document by email: c.venessy@ad-hotels.com, mail or fax, signed for approval by the person who is responsible for your agency.

Mohamed Ghareb

Name

Contracting Manager

Title

Name

Contracting agent

Name

Contracting agent

Name

Contracting agent

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Extension to jurisdiction

Any disputes arising will be heard by the relevant court in the jurisdiction of Geneva. Swiss law shall apply without the reference to any other court.



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Legend: Low Season

Medium Season

High Season

FAIR Period