

GSTAAD PALACE  
SWITZERLAND

## ADDENDUM

Gstaad, December, 2017

Dear Partner,

Please find below our new opening dates for the upcoming winter season. We are proud to inform you about our **new room category "Classic Suite"**. This category has a separate living and sleeping room as well as two bathrooms (one with bath and shower and the other with shower).

### Winter rates:

The rates below are net, based on a 20% commission off the daily rate.

Season	Orientation	Mid Season 22.12.17 - 22.12.17 02.02.18 - 08.02.18 25.02.18 - 03.03.18		Low Season 07.01.18 - 01.02.18 04.03.18 - 10.03.18		High Season I 23.12.17 - 25.12.17 26.12.17 - 02.01.18 (23.-25.12.17, Rack Rate with 10% commission and 26.12.17-02.01.18, Rack Rate and no commission)	High Season II 03.01.18 - 06.01.18 09.02.18 - 24.02.18
		Mid-Week	Weekend*	Mid-Week	Weekend*		
		CHF	CHF	CHF	CHF	CHF	CHF
Single Classic Room	N	584.-	632.-	424.-	584.-	790.-	632.-
Single Superior Room	N	664.-	712.-	504.-	664.-	890.-	712.-
Double Small Room	N	864.-	952.-	624.-	864.-	1'190.-	952.-
Double Classic Room	N	952.-	1'040.-	696.-	952.-	1'300.-	1'040.-
Double Small Room	S	1'040.-	1'128.-	760.-	1'040.-	1'410.-	1'128.-
Double Superior Room	N	1'224.-	1'392.-	864.-	1'224.-	1'740.-	1'392.-
Double Superior Room	S	1'240.-	1'408.-	880.-	1'240.-	1'760.-	1'408.-
Double Deluxe Room	S	1'400.-	1'568.-	1'080.-	1'400.-	2'020.-	1'616.-
Junior Suite Deluxe	S/W/N	1'944.-	2'112.-	1'512.-	1'944.-	2'640.-	2'112.-
Classic Suite	S	2'360.-	2'608.-	1'920.-	2'360.-	3'500.-	2'800.-
Corner Suite	S/W	2'520.-	2'768.-	2'080.-	2'520.-	3'800.-	3'040.-
Deluxe Suite	S/W	2'680.-	3'008.-	2'240.-	2'680.-	4'100.-	3'280.-
Tower Suite (2 bedrooms)	S/W	4'840.-	5'088.-	3'960.-	4'840.-	6'900.-	5'520.-



THE LEADING HOTELS  
OF THE WORLD



SWISS DELUXE HOTEL



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Please note that our rates are dynamic and subject to change should your confirmation reach us after the option date in the reservation offer or after your final booking confirmation. A change of dates or length of stay can also change the room rate.

The above mentioned rates are included the new VAT of 3.7%.

Weekend days are: Friday and Saturday

From December 23<sup>rd</sup>, 2017 to January 03<sup>rd</sup>, 2018 no discounted rates are available. For these dates the official daily rates are valid and non-commissionable.

Weekend days are: Friday and Saturday

There is a minimum stay of 3 nights for arrival on Friday  
and 2 nights for arrival on Saturday for following periods: 22.12.2017 - 22.12.2017  
07.01.2018 - 01.02.2018  
04.03.2018 - 11.03.2018

December 23<sup>rd</sup>, 2017 - December 25<sup>th</sup>, 2017:

A minimum stay of 3 nights is requested, which will also be charged in case your client should shorten the stay.

December 26<sup>th</sup>, 2017 - January 02<sup>nd</sup>, 2018:

A minimum stay of 8 nights is requested, which will also be charged in case your client should shorten the stay.

February 02<sup>nd</sup> - February 08<sup>th</sup>, 2018:

A minimum stay of 5 nights is requested, which will also be charged in case your client should shorten the stay.

February 09<sup>th</sup> - February 24<sup>h</sup>, 2018:

A minimum stay of 7 nights is requested, which will also be charged in case your client should shorten the stay.

February 25<sup>th</sup>, - March 3<sup>rd</sup>, 2018:

A minimum stay of 5 nights is requested, which will also be charged in case your client should shorten the stay.

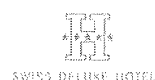
#### 1. SPECIALS:

7 nights for 5 nights and 5 nights for 4 nights  
are bookable during the following periods:

07.01.2018 - 01.02.2018  
04.03.2018 - 11.03.2018

Subject to availability (breakfast only for the complimentary night)

All our offers cannot be combined or cumulated.





GSTAAD PALACE  
SWITZERLAND

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Agreed to

Amira EIBatal  
First Name Last Name

Agreed to

Anja Ullmann Tatjana Kalytta

Contracting agent  
Title/Position

Director of Sales & Marketing Revenue Manager

(Company name)

World Avenues Switzerland

Date

7.12.2017

Signature

Amira EIBatal

GSTAAD PALACE

December 05<sup>th</sup>, 2017



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