

WORLD AVENUES - 14, Rue Ferrier - 1202 Geneva (CH)

To the kind attention of Mariam Hesham - Contracting Agent

F.I.T. RATES - Validity from 02nd November 2016 to 05th November 2017

Rates are nett per room, daily, including buffet breakfast, service and VAT at 10%. Free entrance GVP Health Club. The city tax is not included

period "C"	single room classic	double room classic	double single use classic	triple room classic	double room deluxe	double single use deluxe	triple room deluxe	junior suite	suite
02.11.2016 - 06.12.2016*	€ 105,00	€ 130,00	€ 115,00	€ 175,00	€ 165,00	€ 155,00	€ 200,00	€ 220,00	€ 280,00
Week-end + 07.12.2016 - 11.12.2016	€ 90,00	€ 100,00	€ 100,00	€ 150,00	€ 140,00	€ 135,00	€ 185,00	€ 200,00	€ 265,00
Week-end min.stay 2 nights + 07.12.2016 - 11.12.2016	€ 83,00	€ 93,00	€ 93,00	€ 143,00	€ 130,00	€ 125,00	€ 170,00	€ 175,00	€ 235,00

period "C"	single room classic	double room classic	double single use classic	triple room classic	double room deluxe	double single use deluxe	triple room deluxe	junior suite	suite
12.12.2016 - 22.12.2016*	€ 105,00	€ 130,00	€ 115,00	€ 175,00	€ 165,00	€ 155,00	€ 200,00	€ 220,00	€ 280,00
Week-end + 23.12.2016 - 08.01.2017	€ 90,00	€ 100,00	€ 100,00	€ 150,00	€ 140,00	€ 135,00	€ 185,00	€ 200,00	€ 265,00
Week-end min.stay 2 nights + 23.12.2016 - 08.01.2017	€ 83,00	€ 93,00	€ 93,00	€ 143,00	€ 130,00	€ 125,00	€ 170,00	€ 175,00	€ 235,00

period "C"	single room classic	double room classic	double single use classic	triple room classic	double room deluxe	double single use deluxe	triple room deluxe	junior suite	suite
09.01.2017 - 13.04.2017*	€ 105,00	€ 130,00	€ 115,00	€ 175,00	€ 165,00	€ 155,00	€ 200,00	€ 220,00	€ 280,00
Week-end + 14.04.2017 - 01.05.2017	€ 90,00	€ 100,00	€ 100,00	€ 150,00	€ 140,00	€ 135,00	€ 185,00	€ 200,00	€ 265,00
Week-end min.stay 2 nights + 14.04.2017 - 01.05.2017	€ 83,00	€ 93,00	€ 93,00	€ 143,00	€ 130,00	€ 125,00	€ 170,00	€ 175,00	€ 235,00

period "B"	single room classic	double room classic	double single use classic	triple room classic	double room deluxe	double single use deluxe	triple room deluxe	junior suite	suite
02.05.2017 - 13.07.2017*	€ 125,00	€ 145,00	€ 135,00	€ 195,00	€ 175,00	€ 160,00	€ 215,00	€ 240,00	€ 300,00
Week-end* + 01.06.2017 - 04.06.2017	€ 90,00	€ 100,00	€ 100,00	€ 150,00	€ 140,00	€ 135,00	€ 185,00	€ 200,00	€ 265,00
Week-end min.stay 2 nights* + 01.06.2017 - 04.06.2017	€ 83,00	€ 93,00	€ 93,00	€ 143,00	€ 130,00	€ 125,00	€ 170,00	€ 175,00	€ 235,00

period "D"	single room classic	double room classic	double single use classic	triple room classic	double room deluxe	double single use deluxe	triple room deluxe	junior suite	suite
14.07.2017 - 03.09.2017*	€ 90,00	€ 100,00	€ 100,00	€ 150,00	€ 140,00	€ 135,00	€ 185,00	€ 200,00	€ 265,00
Minimum stay 2 nights*	€ 83,00	€ 93,00	€ 93,00	€ 143,00	€ 130,00	€ 125,00	€ 170,00	€ 175,00	€ 235,00

period "A"	single room classic	double room classic	double single use classic	triple room classic	double room deluxe	double single use deluxe	triple room deluxe	junior suite	suite
04.09.2017 - 28.09.2017	€ 150,00	€ 175,00	€ 160,00	€ 220,00	€ 190,00	€ 180,00	€ 235,00	€ 260,00	€ 320,00
Week-end*	€ 110,00	€ 120,00	€ 120,00	€ 175,00	€ 155,00	€ 145,00	€ 200,00	€ 215,00	€ 280,00
Week-end min.stay 2 nights*	€ 100,00	€ 110,00	€ 110,00	€ 165,00	€ 140,00	€ 135,00	€ 185,00	€ 195,00	€ 260,00

period "B"	single room classic	double room classic	double single use classic	triple room classic	double room deluxe	double single use deluxe	triple room deluxe	junior suite	suite
29.09.2017 - 26.10.2017	€ 125,00	€ 145,00	€ 135,00	€ 195,00	€ 175,00	€ 160,00	€ 215,00	€ 240,00	€ 300,00
Week-end* + 27.10.2017 - 05.11.2017	€ 90,00	€ 100,00	€ 100,00	€ 150,00	€ 140,00	€ 135,00	€ 185,00	€ 200,00	€ 265,00
Week-end min.stay 2 nights* + 27.10.2017 - 05.11.2017	€ 83,00	€ 93,00	€ 93,00	€ 143,00	€ 130,00	€ 125,00	€ 170,00	€ 175,00	€ 235,00

*Except fairs

During the minor fairs (see the attached temporary file) will be applied the following rates:

single room classic	double room classic	double single use classic	triple room classic	double room deluxe	double single use deluxe	triple room deluxe
€ 175,00	€ 195,00	€ 185,00	€ 245,00	€ 235,00	€ 225,00	€ 285,00

During the major fairs (see the attached temporary file) will be applied the following rates:

single room classic	double room classic	double single use classic	triple room classic	double room deluxe	double single use deluxe	triple room deluxe
€ 235,00	€ 255,00	€ 245,00	€ 305,00	€ 275,00	€ 265,00	€ 325,00

Furniture Fair Minimum stay 3 nights	single room classic	double room classic	double single use classic	triple room classic	double room deluxe	double single deluxe	triple room deluxe
03.04.2017-03.04.2017 - Monday	€ 198,00	€ 218,00	€ 208,00	€ 278,00	€ 238,00	€ 228,00	€ 298,00
04.04.2017-04.04.2017 - Tuesday	€ 300,00	€ 340,00	€ 320,00	€ 400,00	€ 360,00	€ 350,00	€ 420,00
05.04.2017-05.04.2017 - Wednesday	€ 410,00	€ 450,00	€ 430,00	€ 515,00	€ 470,00	€ 460,00	€ 530,00
06.04.2017-06.04.2017 - Thursday	€ 380,00	€ 420,00	€ 400,00	€ 480,00	€ 440,00	€ 430,00	€ 500,00
07.04.2017-07.04.2017 - Friday	€ 350,00	€ 390,00	€ 370,00	€ 450,00	€ 410,00	€ 400,00	€ 470,00
08.04.2017-08.04.2017 - Saturday	€ 175,00	€ 195,00	€ 195,00	€ 245,00	€ 235,00	€ 255,00	€ 285,00

ON REQUEST BOOKINGS

All types of rooms will be requested by the operator to the hotel Reservations Department. Bookings will be confirmed upon availability.

Room requests of the same or different category from the ones mentioned in the contract will be confirmed, if available, at the above mentioned rates or the daily Best Available Rate (BAR) commissionable of **18%** of the nett rate.

We remind you that the junior and executive suites can be sold, when available, to a maximum of 4 people (they have a king size bed and a double sofa bed). The executive suites have two bathrooms (one with the jacuzzi and one with shower) and the single room could be with disabled bath.



PROMOTIONS

3 x 2 - Stay of three nights at the price of two nights. This promotion is available every week-end (except fairs) and every day of the week in the following periods:
07.12.2016 - 11.12.2016 + 23.12.2016 - 08.01.2017 + 14.04.2017 - 01.05.2017 + 01.06.2017 - 04.06.2017 + 14.07.2017 - 03.09.2017 + 27.10.2017 - 05.11.2017

6 x 4 - Stay of six nights at the price of four nights. The stay should include three week-end days and it is available every week-end (except fairs) and every day of the week in the following periods:

07.12.2016 - 11.12.2016 + 23.12.2016 - 08.01.2017 + 14.04.2017 - 01.05.2017 + 01.06.2017 - 04.06.2017 + 14.07.2017 - 03.09.2017 + 27.10.2017 - 05.11.2017

Over 60 - discount of 15% for people who are more than 60 years old

Special Just Married: discount of 15% for honeymooners. It will be assigned the best available room and a gift by the Grand Visconti Palace Management.

Early booking: 30 days before arrival minus 15% all year except fair periods

Not refundable: 10% discount all year around

Promotions are not combinable

Free access to the GVP Health Club includes swimming-pool, sauna, hydro, bathsteam and fitness.

The official price for hotel's guests during the year 2016 is Euro 10,00 per person per day and € 15,00 for a couple staying in the same room.

WEEK-END

Means Fridays and/or Saturdays and/or Sundays night

CHILDREN

Free of charge in parents' room up to 12 years old. For two children in parent's room up to 12 years old will be charged as one adult.

PAYMENT

All reservations must be prepaid by company credit card or by bank transfer at least one week before booking's day of arrival. Following our accounting details:

G.A. Srl – Viale Isonzo, 14 – 20135 Milan

Bank: Banca Popolare di Bergamo – filiale di Milano Corso Italia, 22

IBAN CODE IT75G0542801601000000097897 – SWIFT CODE BLOPIT22

Payment will be done within 30 days from receiving invoices

CANCELLATION POLICY

Reservations (apart from the above mentioned exceptions) are cancellable until 48 hours before arrival. After that time ~~100%~~ of the first night stay will be charged.

The bookings made for the period of the Furniture Fair will have a cancellation policy of 10 days prior the day of arrival, after that all cancellations will be in penalty and the total amount will be charged. During the Furniture Fair is required a minimum stay of 3 nights.

DISTRIBUTION

The rates mentioned refer only for the distribution into the "B2B" sales market. That means that you cannot distribute this rate to individual people or to everyone outside this market segment.

Moreover you cannot use these rates for the "on line" selling through distribution channel that could bring to the revelation or intuition of your preferred rates, neither on your website nor on the website of your subcompany. The unobservance of this rule will set the basis for the immediate end of the collaboration.



FIT Rates - from 02nd November 2016 to 05th November 2017
EH GRAND VISCONTI PALACE - MILANO



HOTEL CONTACTS

Individual Reservations' Coordinator: Debora Montenero
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Revenue Department: Elisabetta Viganò
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Email: reservations.visconti@extrohotels.com

Tour Operator
Stamp and Signature

Tarek Elbially - Contracting Manager

