



HOTEL IMPERIAL  
VIENNA

THE  
LUXURY  
COLLECTION

## Hotel Imperial - Preferred Leisure Agreement

World Avenues SA  
14 Rue Ferrier  
CH- 1202 Geneva

Confidential F.I.T. net Rates – valid from November 01, 2017 until October 31, 2018

Season	Category	Classic	Deluxe
<b>LOW SEASON</b> 02 Jan – 07 Feb 2018 09 Feb – 31 Mar 2018 01 Jul – 31 Aug 2018	Single Occupancy	€ 319	€ 356
	Double Occupancy	€ 342	€ 379
<b>MEDIUM SEASON</b> 01 Nov – 28 Dec 2017 01 Apr – 30 Apr 2018 01 Oct – 31 Oct 2018	Single Occupancy	€ 352	€ 389
	Double Occupancy	€ 375	€ 412
<b>HIGH SEASON</b> 01 May – 30 Jun 2018 01 Sep – 30 Sep 2018	Single Occupancy	€ 379	€ 416
	Double Occupancy	€ 401	€ 439
<b>FAIR MEDIUM SEASON</b> 08 Feb 2017, Opera Ball TBA 2018	Single Occupancy	€ 413	€ 451
	Double Occupancy	€ 436	€ 474

Complimentary Wi-Fi Internet in guest rooms and all public areas.



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### Black Out Dates

**New Year's** (29 Dec / 30 Dec / 31 Dec 2017 / 01 Jan 2018), 4 nights minimum stay is required for bookings and special cancellation and deposit rules apply.

Please note that all above mentioned dates are stay over dates. During these days contracted rates are not applicable. The Best Available Rate will be confirmed upon availability. Please see detailed cancellation policy for fair and close out dates on page 3.

All rates quoted are net, non-commissionable, and valid per room and per night, including all taxes and fees, as well as inclusive full champagne buffet breakfast and is applicable for bookings up to 9 rooms. Bookings as of 10 rooms on are considered as a group and subject to different rates.

### Allotment

Room Category	Period	Allotment	Cut Off
Classic Room	Low Season	1	3
	Mid Season*	1	5
	High Season	1	7
	Fair Medium Season	1	14

\*) except: on 08 Dec / 09 Dec / 10 Dec 2017 reduced Allotment - we are not able to grant allotment; the contracted rates will only be honored upon request and availability.

### Special Promotions

#### Booking Promotion

In low season: stay min. 2 nights and get 15% off for stay dates in low season 02 Jan – 07 Feb 2018 / 09 Feb – 31 Mar 2018 / 01 Jul – 31 Aug 2018.



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Season	Imperial Junior Suite	Executive Junior Suite	Elisabeth Suite	Maisonette Suite	Maria Theresia Suite	Imperial Suite	Royal Suite
<b>LOW SEASON</b> 02 Jan – 07 Feb 2018 09 Feb – 31 Mar 2018 01 Jul – 31 Aug 2018	€ 453	€ 640	€ 620	€ 820	€ 1351	€ 1820	€ 2520
<b>MEDIUM SEASON</b> 01 Nov – 28 Dec 2017 01 Apr – 30 Apr 2018 01 Oct – 31 Oct 2018	€ 486	€ 760	€ 660	€ 860	€ 1499	€ 1920	€ 2720
<b>HIGH SEASON</b> 01 May – 30 Jun 2018 01 Sep – 30 Sep 2018	€ 520	€ 780	€ 680	€ 880	€ 1648	€ 2120	€ 2920
<b>FAIR MEDIUM SEASON</b> 08 Feb 2017, Opera Ball TBA 2018	€ 552	€ 629	€ 706	€ 783	€ 1904	€ 2500	€ 3500

Complimentary Wi-Fi Internet in guest rooms and all public areas.

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All rates quoted are net, non-commissionable, and valid per room and per night, including all taxes and fees, as well as inclusive full champagne buffet breakfast and is applicable for bookings up to 9 rooms. Bookings as of 10 rooms on are considered as a group and subject to different rates.

### Third Party Sites

The above quoted confidential contract rates must not be passed on to any third party sites, nor published. At the point of sale the end consumer should not be able to retrace the net rates.

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#### Booking Promotion

In low season: stay min. 2 nights and get 15% off for stay dates in low season 02 Jan – 07 Feb 2018 / 09 Feb – 31 Mar 2018 / 01 Jul – 31 Aug 2018.



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### CATEGORY INFORMATION

CLASSIC Room: traditional room up to 30m<sup>2</sup>, maximum occupancy 2 persons;  
DELUXE Room: elegant room approx. 40m<sup>2</sup>, large marble baths with separate showers and bathtubs;  
IMPERIAL JUNIOR SUITE: up to 60m<sup>2</sup>, combined sleeping and living area, Imperial amenities;  
EXECUTIVE JUNIOR SUITE: up to 70m<sup>2</sup>, combined living/sleeping salon with an inviting work area, butler treatment;  
ELISABETH SUITE: each suite is unique with high majestic ceilings up to 65m<sup>2</sup>, separate sleeping and living area, Butler treatment;  
MAISONETTE SUITE: romantic ambience beneath the roof on 2 levels up to 75m<sup>2</sup>, large marble bath and private balcony, Butler treatment;  
MARIA THERESIA SUITE: 70 m<sup>2</sup>, with high ceilings, King Bed, oversized living room, Royal treatment;  
IMPERIAL SUITE: 70 – 90m<sup>2</sup>, with light flooded high ceilings, Royal treatment;  
ROYAL SUITE: former private chamber of Prince of Württemberg in a sparkling aristocratic flair, approx. 160m<sup>2</sup> in the manner of the magnificent Schönbrunn Palace, Royal treatment.

### TREATMENT INFORMATION

Imperial Treatment: Fruits, Imperial Petit Fours, Bulgari bath amenities, flowers.

Butler Treatment: Fruits, Imperial Petit Fours, Bulgari bath amenities, flowers, Imperial Butler Service.

Royal Treatment: fruit basket, Imperial Petit Fours, Bulgari bath amenities, flowers, Open Bar and Minibar, breakfast in Suite, 1 exclusive bath arranged by personal butler, 1 pre-dinner cocktail for 2 in suite, limousine transfer from and to Vienna Airport.

### FIT RESERVATIONSYSTEM (EXCEPT DURING BLACK OUT PERIODS)

FIT reservations will be held for the room category booked and confirmed and your vouchers must state the specified room category, which you will be billed for the applicable rate. In case guests are travelling without a voucher – billing will be made according to the reservation (as per your order/confirmation).

Please note our direct Reservation contacts:

Tel: +43 1 501 10-4787

Fax: +43 1 501 10-440

Email: [reservations.imperialvienna@luxurycollection.com](mailto:reservations.imperialvienna@luxurycollection.com)

Web: <http://www.imperialvienna.com/>



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### SPLIT SEASON RATE

For any reservations that commence in one season and overlap into another season during the guest's stay, the corresponding rate for each season will apply.

### CHECK IN / CHECK OUT

Check in time is 15:00 hours and check out time is 12:00 hours. If you require early check in and / or late check out, the following additional charge will apply, based on the confirmed room rate of the night before:

Early Check in: before 08:00 hours 100% of room rate; from 08:00 – 10:00 hours 75% of room rate; from 10:00 – 12:00 hours 50% of room rate; from 12:00 – 14:00 hours 25% of room rate; as of 14:00 hours no extra charge

Late Check out: after 19:00 hours 100% of room rate; from 17:00 – 19:00 hours 75% of room rate; from 15:00 – 17:00 hours 50% of room rate; from 13:00 – 15:00 hours 25% of room rate; until 13:00 hours no extra charge

Both options are subject to availability on the day of arrival and/or departure.

### ALLOTMENT / ROOM CONTROL PROCEDURE (if any allotment agreed)

All rooms on allotment must be sold and reported to Hotel immediately by fax/email along with arrival/departure details and meal requirements, as well as recapped at the cut-off schedule. Unsold rooms from allocation will be automatically released back to Hotel at the specified cut-off date. Requests after cut-off date are subject to rate and space availability. During high demand periods and in case the contracted rates are not available, the best available rate including 10% commission will be quoted. Company agrees that Hotel reserves the right to contact Company and to re-negotiate allocation in the event that actual or historical sales do not warrant the agreed allocation.

### CANCELLATIONS

FIT: for low and mid-season: no cancellation fee will be charged for cancellations received by the hotel 24 hours prior to the day of arrival,

For high season: no cancellation fee will be charged for cancellations received by the hotel 48 hours prior to the day of arrival, in writing/fax or via telephone,

For medium fair season: 7 days prior to arrival, full stay will be charged when cancelling within 7 days prior to arrival. When cancelling a reservation a cancellation number will be issued and this should be noted.

For any cancellation received on the day of arrival (within 24 hours prior to the arrival date), and for any no-shows a one (1) night room rate will be charged.



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Date changes inside of the cancellation policy are considered a cancellation and a re-booking, and as such, are subject to cancellation damages. The daily cancellation fee will not be contingent on the hotel's occupancy for the respective night on which the cancellation or no-show occurred, and No-shows must be paid without reliance on vouchers as the client did not arrive and therefore did not submit a voucher.

Should the Company fail to pay the cancellation fee, Hotel may cancel the Company's billing privileges or this letter, at Hotel's sole discretion, without any obligation or liability whatsoever.

Early Departure: No refunds will be provided for early departure.

The cancellation policy may be changed by Hotel at any time in Hotel's sole discretion.

Groups: detailed conditions will be forwarded in a separate group contract for any booking which exceeds 9 rooms.

Fair Dates: Cancellation free of charge until 7 days prior to arrival, full stay will be charged when cancelled within 7 days prior to arrival.

New Year: stays that include December 31st can be cancelled free of charge until November 26th 2017. Later cancellations will be subject to 100% fee.

Deposit is not refundable in case of cancellations, changes etc. Minimum length of stay: 4 Nights for stays over 29 Dec / 30 Dec / 31 Dec 2017 / 01 Jan 2018. No arrivals on 30 Dec and 31 Dec 2017.

### BLACK OUT DATES

Please note that additional black-out dates may be added during the year at any time. Hotel will advise Company of this in advance and in this case, Hotel will request that Company stop selling from the allotment and submit reservations already made within one day from the date of notice.

Please advise a company's email address to communicate amendments:

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### NET F&B RATES

The net F&B will be charged as per your voucher or prepayment, regardless of consumption. Champagne Buffet Breakfast is included in all FIT net rates.

### PORTERAGE

Porter charges of EUR 6 for luggage in / out (round trip) per person, are applicable for organized group arrivals/departures only.

### Terms & Conditions



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notify Hotel in advance of the need for any special accommodations, including accessible guest rooms. Should Company fail to notify hotel in advance, the Hotel may not be able to ensure that disabled guests receive their requested accommodation.

### Option 1: DIRECT BILL ACCOUNT

Hotel has arranged to direct bill for room and tax. Hotel may require a Credit Card as Guarantee, should Company have no Credit Liability within Starwood Hotels & Resorts Worldwide, Inc.

All guests must present a voucher upon check-in for room and tax charges. Reservations will not be honored without presentation of this voucher or if the voucher information does not correspond to the reservation.

All charges billed to a master account as well as cancellation, no-show and early departure charges will be due and payable thirty (30) days from receipt of invoice. In the event bills are not paid within this 30-day period, a 1-1/2% per month late payment charge may be assessed. All incidentals will be collected from the guest upon check-out, unless otherwise stated in Company's voucher. If vouchers are revised in any way, please forward a copy to Hotel, so that the Reservation, Front Office and Accounting Departments may become familiar with them.

Hotel reserves the right to demand full payment or revoke Company's direct billing privileges for rooms held under this letter should a delinquency in payment occur. If direct billing privileges are revoked, all future reservations will be handled under the Hotel's standard pre-payment terms.

### Option 2: PRE-PAY ACCOUNT

(A virtual Credit Card will be provided and the bill will be settled by Virtual Credit Card during the guest's stay)

Reservations need to be fully prepaid before the guest's arrival date. If full prepayment is not received by guest check-in, the reservation will automatically be canceled.

Guest information (i.e., Guest Name, Travel Date, and Hotel Name) must be included within the wire transfer. Please note hotel's bank details:

UniCredit Bank Austria AG, Kärntner Ring 1, Wien I

Account Number: 50 14352 02

BLZ / Routing Code: 12000

SWIFT Code: BKAUATWW

IBAN: AT931100000501435202

VAT Number: ATU 15671306





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Valid from November 01, 2017 until October 31, 2018

VALET PARKING: EUR 35 / Day (subject to change)

### QUADRUPLE ROOM

We are unable to confirm quadruple rooms.

### FAMILY POLICY

Child 0 – 3,99 years: free of charge in parent's room (accommodation and F&B)

Child 4 – 12,99 years: free of charge in parent's room and 50% discount on regular menus and breakfast (this is a charge of € 20,50 per children's breakfast)

Child as of 13 years: considered as an extra adult

### NOTE

Maximum 1 child in a Deluxe room or any room category above that. Rollaway beds are provided upon availability. Cribs are provided free of charge upon availability. Due to security reasons we are not allowed to provide blankets, bumpers or pillows for cribs.

### EXTRA ADULT

Rollaway beds are permanently on request for an extra charge of EUR 110,- at the Hotel Imperial. The rate quoted is non commissionable, valid per room and per night, including all taxes and fees, as well as inclusive full champagne buffet breakfast. A maximum of only one rollaway bed or crib can be permitted – available in a Deluxe room or any category above that.

### RELOCATION

If any guest room reservation cannot be accommodated by Hotel, Hotel will provide: (1) accommodations at a comparable Hotel reasonably nearby; (2) one complimentary round trip ground transportation between Hotel and the alternate hotel for each day the guest is displaced; (3) one 5 minute phone call and necessary arrangements for forwarding of the displaced guest's telephone messages and mail; (4) an offer to relocate the displaced guest back to the first available guest room; and (5) upgraded accommodations at Hotel upon return (if available) and a welcome expression from the General Manager.

### DISABILITY ACCOMMODATION POLICY

As all of Hotel's accommodations are sold on a first come first served basis, in order to ensure that Hotel is able to best accommodate any guests with disabilities, it is the responsibility of Company to



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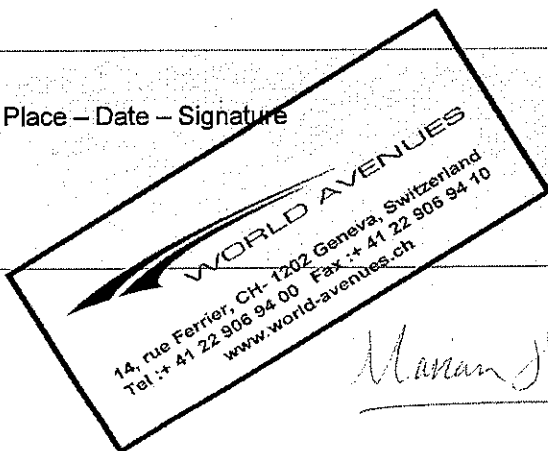
Imperial Austria GmbH

Kärntner Ring 16

A-1015 Wien

**Upon Approval by Hotel Imperial Vienna**

	Imperial Hotels Austria GmbH
Company World Avenues S.A.	Starwood Hotels & Resorts, Austria
Name - Title Mariam Hesham, Contracting Agent	Mario Habicher, General Manager
13.09.2017	11 September 2017
Place - Date - Signature	Place - Date - Signature



*Mariam H.*

*[Signature]*