

CONTRACT FOR FIT BOOKINGS 2016-2017 - WITHOUT ALLOTMENT RATES & CONDITIONS VALID FROM 2016/11/01 to 2017/10/31

Between

IMPÉRIAL PALACE Allée de l'Impérial 74000 ANNECY France

Représenté par : Ghislaine BLAMPEY,

Director of Sales & Marketing, Tel.+ 33 (0)4 50 09 34 24 commercial@imperialpalace.fr

hereafter named as I'IP.

And

WORLDAVENUES
14 rue Ferrier
1202 GENEVE
Suisse

Représenté par:

Marwa MAHMOUD - Tarek ElbiA Ly

IContract Manager Tel. + 202 27 296 770

E.mail: waop2@world-avenues.ch

hereafter named as WORLDAVENUES

1/ PURPOSE OF THE CONTRACT

The purpose of this contract is to define the cooperation conditions between I'IP and WORLDAVENUES for individual bookings/FIT, that is to say up to 9 rooms and for the period from November 1st 2016 to October 31st 2017

From 10 rooms, a specific contract with relevant group conditions and group rates will be established.

2/ RATES

2.1) Contractual Rates

FIT rates are applicable during the above mentioned period as shown on the rate grid attached at annex n°1, except during Fairs/Special Events Periods.

The rates mentioned are given « per room and per night at single or double occupancy with buffet-breakfast». They include VAT at the current rates, as well as city tax.

As a reminder, all rates of this contract are NET OF COMMISSION.

During **Fairs/Special Events Periods** as described below, a supplement of **65 EUR** per room and per night will be charged and applied to the rates mentioned on the rate grid at annex n°1.

- Press days of the **Geneva Car Show** (nights of March 6th to 8th included; 2 nights compulsory),
- **Annecy Lake Festival** (August 5th 2017; 2 nights compulsory)
- New Year's Eve (December 31st 2016; 2 nights compulsory)
- The number of nights specified in brackets is the minimum requested for a booking during these periods.

In no way the negociated rates offered or lower rates than the rates applied on the hotel website can be directly published on Internet either by the signatory nor by one of its partners.



3/ FOOD & BEVERAGE

We suggest you our 3-course BRASSERIE MENU "Menu Gourmand" at the rate of 35 EUR per person.

This rate including VAT is per menu and per person; drinks are not included.

This menu includes a starter, a main course, a dessert (as per suggestion of the moment). It is valid every day for dinner (except during special events or if the Brasserie Restaurant has been privatized).

The booking will need to be confirmed at the same time as the booking of the accommodation (or before the payment of the balance).

Menus booked by WORLDAVENUES will be charged to the master account of WORLDAVENUES, as for the accommodation.

4/ RESERVATION

WORLDAVENUES does not have any room allotment, so FIT bookings are upon « REQUEST» and according to availability.

For all your requests, please contact the Reservation Department at + 33 (0)4 50 09 31 20 or on the email address: reservation@imperialpalace.fr

All bookings need to be confirmed by **WORLDAVENUES** on the email address of the Reservation Department.

5/ CHECK-IN AND CHECK-OUT TIMES

Check-in time is at 4.p.m. Check-out time is at 12:00 noon the latest.

6/ INVOICING AND PAYMENT

In order to confirm and secure the booking, a credit card is requested at the time of booking (when confirming the reservation).

The total of 100% of the booking will have to be settled at the latest 15 days prior to arrival date.

Payment is possible by credit card or by bank transfer on the IMPERIAL PALACE account at the CREDIT AGRICOLE which bank details are as follows:

RIB Kev: 91

Bank Code:

18106

Agency Code:

00019

Account No:

96732529303

SWIFT CODE:

AGRIFRPP881

IBAN: FR 76 1810 6000 1996 7325 2930 391

For information and reminder: if the total prepayment is not received before the arrival date of the clients, I'IP will be under the obligation to not deliver the room keys to the clients.

Services charged to WORLDAVENUES are:

- Accommodation on bed & buffet breakfast basis
- Dinner menus which would be reserved by WORLDAVENUES

All other services and incidentals are charged to the clients' room bill and will have to be settled at check-out (unless other information is given by WORLDAVENUES).

7/ CANCELLATION POLICY, NO-SHOW AND CHANGES OF STAY

• For bookings outside Fair/Special Events Periods:

- From 1 to 3 rooms:

No charge until 48 hours prior to arrival date.

For any cancellation and/or changes of stay (if the stay is shortened) and for no-show at **less than 48 hours prior to arrival date, the total stay will be charged.**

- From 4 to 9 rooms:

No charge until 7 days prior to arrival date.

For any cancellation and/or changes of stay (if the stay is shortened) and for no-show at less than 7 days prior to arrival date, the total stay will be charged.

•For any bookings during Fair/Special Events Periods:

No charge until 21 days prior to arrival date.

For any cancellation and/or changes of stay (if the stay is shortened) and for no-show at less than 21 days prior to arrival date, the total stay will be charged.

8/ CHILD POLICY

To be validated at the time of booking.

Accommodation for children

Baby cots are free of charge and can be installed in nearly all bedrooms.

An extra bed for a child (up to 12 years) can be set in the parents'room but in some of the rooms only (upon request and according to availability at the time of booking).

This extra bed is offered at the special rate of 50 EUR per night (free from 0 to 4 years).

The Hotel has also some connecting rooms for the clients who may wish them (upon request and according to availability).

- Food & Beverage for children is at the following conditions:
- up to 4 years old: free breakfast, as well as a special Kids' menu suggested by the restaurant.
- from 5 to 12 years old included: buffet-breakfast is charged 50% of the adult's rate, that is to say 12.50 EUR instead of 25 EUR.

For their dinner, I'IP offers a Kids' Menu at the rate of 13 EUR including a main course, a dessert and a drink.

The booking will need to be confirmed at the same time as the booking of the parents' bedroom (or before the payment of the balance).

Menus booked by **WORLDAVENUES** will be charged to the master account of **WORLDAVENUES**.

9/ TAXES

As a reminder, all rates indicated include VAT as well as city tax.

VAT on accommodation, food and beverage (except for alcohol) is of 10%. VAT on alcohol is of 20%. In the case of an increase of the VAT rate during the period of the contract, our prices would be updated accordingly.

10/ LEGAL DISPUTE, APPLICATION FORM

This contract and attached annexes will take effect from the date of signature and will be applicable until the end of the period mentioned.

After this date, the 2 parties will be able to sign a new contract for the following year.

In the case that one of the parties does not respect its contractual obligation, the other party will be able to terminate the contract under the following condition: if after having given a written notice to the contracting party (by registered letter with recorded delivery) to comply with the contract, this formal demand has failed to be remedied within 8 days.

Any supplementary agreements relating to this contract or the General Sales Conditions of the hotel will need to be in writing.

The parties confirm that their official domicile is registered at their head quarters.

Any dispute connected to the validity, the interpretation, the execution or the termination of the present contract will be handled by the Annecy Courts, according to the French laws.

Contract issued in original duplicate. Annecy, October 19th, 2016.

IMPERIAL PALACE

Ghislaine BLAMPEY Director of Sales & Marketing

> Allée de l'Impérial - 74000 ANNECY Tél. 04 50 09 30 00 - Fax 04 50 09 33 33 N° SIRET 343 925 574 00018 - APE 5610A SAS au capital de 1764 630 €

ORLDAVENUES AVERILLES Tarek Elbraly

Date: 27.10.2016

To be signed with the mention

« Read and Approved » and initialed on each pages

+ company stamp



FIT RATES NET OF COMMISSION APPLICABLE DURING THE CONTRACTUAL PERIOD

As a reminder, rates shown below are in Euros (VAT included) and are on a bed & buffet breakfast basis per night. (except during fair/special events periods)

DATES	Single Classic Park	gle ark View	Double/Twin Classic Park Vie	/Twin	Single Classic Lake	gle ike View	Single Souble/Twin Single Double/Twin Classic Park View Classic Lake View	/Twin ike View	Single Prestige Lake View	Single itige Lake View	Double/twin Prestige Lake View	Double/twin Prestige Lake View
	Public Rate	NET	Public Rate	NET	Public Rate	NET	Public Rate	NET	Public Rate	NET	Public Rate	NET
Low Season November 1 st 2016 to March 31 st 2017 included	295	140	320	160	325	170	350	190	385	205	410	225
Mid Season 1 April 1 st to 30 th 2017 included	325	170	350	190	355	200	380	220	415	235	440	255
Mid Season 2 October 1 st to 31 st 2017 included	340	170	365	190	370	200	395	220	430	240	455	260
High Season May 1st 2017 to September 30 th 2017 included	395	220	420	240	425	250	450	270	485	290	510	310

Annex n°1 to the contract

HÔTEL. RESTAURANTS. CASINO. CENTRE DE CONGRÈS

Allée de l'Impérial . 74000 Annecy . France . Tel. +33 (0)4 50 09 30 00 . Fax + 33 (0)4 50 09 33 33 info@imperialpalace.fr . www. hotel-imperialpalace.fr

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27.10.2016

Tarek Elbialy - Contracting Manager