

HOTEL DATA									
HOTEL NAME	Steigenberger Frankfurter Hof				COMPANY	World Avenues SA			
CONTACT NAME	Clarissa Hegner				CONTACT NAME	Fatma Ramadan			
ADDRESS	Am Kaiserplatz				ADDRESS	14, Rue Ferrier			
POSTAL CODE	60311				POSTAL CODE	CA-1202			
CITY	Frankfurt				CITY	Geneva			
COUNTRY	Germany				COUNTRY	Switzerland			
PHONE	0049	69	215 930		PHONE				
EMAIL	clarissa.hegner@frankfurter-hof.steigenberger.de				EMAIL	de@world-avenues.ch			

RATE MATRIX											
Tour Operator Rate FIT (1 - 9 rooms)											
RATE TYPE	FROM - TO		SINGLE		DOUBLE		EXTRA-BED		WEEKDAY	Allocation	Release
			per person		per person						
			NET	UVP	NET	UVP	NET	UVP			
FIT	01.04.2017	06.04.2017	205,00	273,33	115,00	153,33	78,00	104,00	1-4	freesale	
FIT	01.04.2017	06.04.2017	145,00	193,33	81,00	108,00	78,00	104,00	5-7	freesale	
FIT	07.04.2017	23.04.2017	145,00	193,33	81,00	108,00	78,00	104,00	1-7	freesale	
FIT	24.04.2017	15.10.2017	205,00	273,33	115,00	153,33	78,00	104,00	1-4	freesale	
FIT	24.04.2017	15.10.2017	145,00	193,33	81,00	108,00	78,00	104,00	5-7	freesale	
FIT	16.10.2017	22.10.2017	145,00	193,33	81,00	108,00	78,00	104,00	1-7	freesale	
FIT	23.10.2017	21.12.2017	205,00	273,33	115,00	153,33	78,00	104,00	1-4	freesale	
FIT	23.10.2017	21.12.2017	145,00	193,33	81,00	108,00	78,00	104,00	5-7	freesale	
FIT	22.12.2017	14.01.2018	145,00	193,33	81,00	108,00	78,00	104,00	1-7	freesale	
FIT	15.01.2018	22.03.2018	205,00	273,33	115,00	153,33	78,00	104,00	1-4	freesale	
FIT	15.01.2018	22.03.2018	145,00	193,33	81,00	108,00	78,00	104,00	5-7	freesale	
FIT	23.03.2018	31.03.2018	145,00	193,33	81,00	108,00	78,00	104,00	1-7	freesale	

"SPECIALS" / FIT (1 - 9 rooms)					
RATE TYPE	Type of Special		Value	Arrival days	Not valid for following periods
FIT Promo	Early bird (discount until 42 days prior to arrival date)		None	1-7	0
FIT Promo	Stay Pay reduction		none	4-5	0

IMPORTANT: Early bird and stay pay campaigns, cannot be combined with each other!

FIT "PREMIUM / EVENT / FAIR - RATE" (1 - 9 rooms)												
RATE TYPE	FROM - TO		SINGLE		DOUBLE		EXTRA-BED		EVENT NAME	Allocation	Release	CXL deadline
			per person		per person							
			NET	UVP	NET	UVP	NET	UVP				
FAIR	15.05.2017	18.05.2017	319,00	425,33	369,00	492,00	89,00	118,67	IMEX	on request		
FAIR	11.09.2017	14.09.2017	619,00	825,33	669,00	892,00	89,00	118,67	IAA Press days	on request		
FAIR	18.09.2017	21.09.2017	319,00	425,33	369,00	492,00	89,00	118,67	IAA Public days	on request		
FAIR	10.10.2017	14.10.2017	469,00	625,33	519,00	692,00	89,00	118,67	Bookfair	on request		
FAIR	23.10.2017	26.10.2017	469,00	625,33	519,00	692,00	89,00	118,67	CPHI	on request		
FAIR	09.01.2018	12.01.2018	389,00	518,67	409,00	545,33	89,00	118,67	Heimtextil	on request		
FAIR	09.02.2018 - t	13.02.2018 - t	319,00	425,33	639,00	852,00	89,00	118,67	Ambiente	on request		
FAIR	tba	tba	389,00	518,67	439,00	585,33	89,00	118,67	Light & Building	on request		

BASED ROOM CATEGORY:	SUS
NEXT HIGHER CATEGORY:	DLD
NET ROOM SUPPLEMENT per room & night *:	35,00
NEXT HIGHER CATEGORY:	DPD
NET ROOM SUPPLEMENT per room & night *:	95,00
* Higher room categories can only be booked upon request, unless something different has been agreed in writing !	

CURRENCY:	EUR
BREAKFAST:	Inclusive
Pets allowed in hotel:	yes
Cost per pet & day	60,00
Wi-Fi	Inclusive
Free-City-Ticket	Exclusive
Extra-bed on request only?	yes

BANK NAME:	Commerzbank AG
BANK ADDRESS:	Kaiserstrasse 30, 60311 Frankfurt
BENEFICIARY NAME:	Steigenberger Frankfurter Hof
ACCOUNT NUMBER:	589 879 600
IBAN:	DE73 5004 0000 0589 8796 00
SWIFT CODE:	COBADEFF
VAT ID:	0

WEEKDAY DEFINITION
1 = Monday
2 = Tuesday
3 = Wednesday
4 = Thursday
5 = Friday
6 = Saturday
7 = Sunday

CANCELLATION PENALTY				
CXL DEADLINE	1	Days prior arrival	OUTSIDE PREMIUM / EVENT /FAIR DATES	
CXL FEE	90 PCT	of total stay	OUTSIDE PREMIUM / EVENT /FAIR DATES	
CXL FEE	90 PCT	of total stay	DURING PREMIUM / EVENT /FAIR DATES	

VAT & TAXES			
VAT % (inclusive):	LOGIS	F&B	OTHER
	7	19	19

CITY TAX:	no	CITY TAX AMOUNT	0
INCLUDED in rates?	no		

MEAL PLAN			
HALF-BOARD OPTIONS:	FIT & GROUP		CURRENCY
	NET RATE for client		
2-course-menu	32,00		EUR
3-course-menu	48,00		EUR
4-course-menu	58,00		EUR
Buffet	47,00		EUR

HOTEL CHILD POLICY			
0 – 6 years (end 6 years)			
· Children stay free of charge in parent's bed			
· Baby bed or extra bed is free of charge upon request and availability			
· F&B benefits:			
0 - 6 years breakfast free of charge, if parents booking includes breakfast			
0 - 6 years same F&B benefits as parents (halfboard) free of charge			

7 – 16 years (end 16 years)			
· Children can stay in parent's bed or extra bed in the same room at:	25,00	EUR	including breakfast! (net rate)
· Extra room will be charged as a single room, as per 2 nd child (13 – 16 years) in the extra room supplement of	25,00	EUR	(net rate)
· Halfboard supplement	20,00	EUR	(net rate)

from 17 years	
· children will be treated like adults	

This policy is also valid for singles travelling with children. Parents should be advised upon booking if extra bed is available.

OTHER TERMS

- 1.) Rates must not be sold to OTA's and IBE's.
2.) In areas where there are boxes for "yes" and "no", if "yes" is not specifically checked and authorized, then "no" is conclusively presumed to apply.
3.) If the period elapsing between conclusion of the contract and arrival of the guest exceeds four months and the applicable VAT or local taxes and levies increase, StAG reserves the right to increase the agreed price by the amount by which the applicable VAT or local taxes and levies have increased.

This Agreement will not be valid and enforceable until a signed copy is returned to the Hotel by **Day Month 2016**.

ACCEPTED AND AGREED TO:

HOTEL NAME Steigenberger Frankfurter Hof

COMPANY NAME World Avenues SA

BY _____

BY Tarek Elbialy

CONTACT NAME

CONTACT NAME

TITLE

TITLE

DATE

DATE

Contracting Manager

08.06.2016

