

10 January 2019

CONFIDENTIAL F.I.T/GROUP CONTRACT RATES AGREEMENT

| | | | |
|----------------|--|----------------|--|
| Hotel | THE SENSES RESORT & POOL VILLAS | Tour Operator | WORLD AVENUES S.A. TRAVEL SERVICE |
| Address | 111/7 Nanai Road T.Patong A.Kathu, Phuket 83150 | Address | Rue Ferrier, 14 CH-1202 Geneva, Switzerland |
| Tel | +66 (0) 76 336 699 | Tel | +202 27241025 / 26 / 27 |
| Fax | +66 (0) 76 336 655 | Fax | +202 27241037 |
| RSVN Email | rsvn@thesensesphuket.com | Mobile | +20 100 9987696 |
| Contact Person | Ms. Thanchanok Pramkull Assistant Director of Sales | Contact Person | Ms.Marwa Emad Contracting Agent |
| E-mail | ados@thesensesphuket.com | E-mail | contracting2@world-avenues.ch |

This Confidential Contract Rate Agreement is made between **The Senses Resort & Pool Villas** (the "Hotel"), and **World Avenues S.A Travel Service** (the "Tour Operator"). The parties have reached an understanding with respect to the rates for accommodation, meal and other services rendered by Hotel to Tour Operator and agree as follows;

- I. ROOM RATES: SINGLE / TWIN OR DOUBLE OCCUPANCY
All rates are applied for WORLDWIDE MARKETS
CURRENCY: THAI BAHT

| Validity Period | Shoulder Season | Peak Season | High Season | Low Season | Room Allotment | Cut Off Date |
|--|---|-----------------------|-----------------------|-----------------------|----------------|--------------|
| | 01 Nov 18 – 23 Dec 18 & 01 Mar 19 – 31 Mar 19 | 24 Dec 18 – 10 Jan 19 | 11 Jan 19 – 28 Feb 19 | 01 Apr 19 – 31 Oct 19 | | |
| Currency | THB | THB | THB | THB | | |
| 1 Bedroom Pool Villa City View  | 6,500 | 9,600 | 8,000 | 6,000 | Free Sales | 7/14/7/3 |
| 1 Bedroom Pool Villa Sea View  | 7,500 | 10,000 | 8,500 | 7,000 | Free Sales | 7/14/7/3 |
| 2 Bedrooms Pool Villa Sea View  | 14,000 | 19,000 | 15,000 | 13,000 | On Request | - |
| Deluxe Room | 2,200 | 4,000 | 2,800 | 2,000 | Free Sales | 7/14/7/3 |
| Deluxe Sea View | 2,400 | 4,200 | 3,000 | 2,200 | Free Sales | 7/14/7/3 |
| Deluxe Sea View Pool Access | 3,700 | 5,800 | 4,700 | 3,000 | On Request | - |
| The Senses Suite | 3,800 | 6,700 | 5,000 | 3,500 | Free Sales | 7/14/7/3 |
| The Rejuvenation Suite | 4,000 | 8,000 | 5,300 | 3,800 | Free Sales | 7/14/7/3 |
| Family Deluxe Sea View | 6,000 | 10,000 | 7,000 | 5,000 | On Request | - |
| Extra Bed Adult & Child inclu. B' fast | 1,200 | 1,500 | 1,200 | 1,200 | - | - |

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| | | | | | | |
|---|-------|-------|-------|-------|--|--|
| Extra Bed Adult & Child inclu. B' fast Pool Villa | 2,000 | 2,000 | 2,000 | 2,000 | | |
|---|-------|-------|-------|-------|--|--|

Noted: Maximum guest could be allocated: 2 adults + 1 child* or 3 adults with extra bed.

Except Family Deluxe Sea View and 2 Bedrooms pool villa maximum guest could be allocated: 4 adults + 2child* or 6 adults with extra bed (Child* Please refer to **Children Concessions** in page number 4)

Remarks: All above rates are net in Thai Baht per room per night for single or double occupancy, non-commissionable and inclusive of ABF, 10% service charge and prevailing government taxes. Rates promoted/displayed on your internet bookings channel and/or third party sites must be minimum 25% higher than the above contracted rates.

SURCHARGE

- THB 500.- per night during Chinese New Year 01 February 2019 – 13 February 2019.

MEAL RATES

| VALIDITY PERIOD | BREAKFAST Child | BREAKFAST Adult | LUNCH | DINNER |
|--|--------------------|-----------------------------|-------------------------------|--------------------------------|
| 01 Nov 18 – 31 Oct 19 | 250 | 500 | 750 (Thai or Western Set) | 1,300 (Thai or Western Set) |
| Compulsory New Year 's Eve Dinner | | | | |
| Validity Period: 31 December 2018 | Dinner | | | |
| | ADULT | CHILD (4 – 11 years) | CHILD (Above 11 years) | |
| | 3,500 | 1,750 | 3,500 | |

Remarks

- Meal rates are in Thai Baht, net inclusive of service charge, VAT and the current prevailing government tax of 7%
- Child age: 4 to 11 years old (inclusive).
- Free of charge for child under 4 years old
- Child 12 years old up will be charge as adult rate.

SIGNATURE SERVICES

- Complimentary welcome drink and cold towel upon check-in.
- Complimentary wireless internet with using of personal devices
- Daily buffet breakfast at Eat More Restaurant
- Complimentary daily Scheduled Shuttle service to Jungceylon Shopping Centre and Patong Beach
- Complimentary daily replenish minibar for Pool Villa category
- Complimentary in villa breakfast set menu (Pool Villa category only)
- In Villa check in (Pool Villa category only)

2. CURRENCY, TERRITORY AND TAX

The room rates and meal rates are in Thai Baht and are restricted to be used exclusively for packages/brochure and not to be used for sales for Thai resident market. The rates defined above are inclusive of service charge, valued added tax, non-commissionable and subject to any other prevailing government charges. The meal rates defined exclude any beverage.

3. DEPOSITORY

The hotel shall have the right to request a deposit equivalent to one night of each room reserved or up to 50% of the total rooms reserved. The tour operator agrees to pay the deposit at the rate specified upon request by the hotel.

4. PAYMENT UNLESS SOME CREDIT TERMS AGREED

Cash prepayment by transfer money to hotel's bank account prior to guest arrival;

14 Days prior to guest arrival in shoulder season & high season

21 Days prior to guest arrival in peak season

7 Days prior to guest arrival in green season

5. GUARANTOR

If the tour operator fails to make payment under this agreement, I / we, as a guarantor, agree to be liable to pay all of the outstanding debt including the above-mentioned interest and expenses to the hotel in all respects.

6. RESERVATION / CANCELLATIONS / PERIOD OF OCCUPANCY / COMPLIMENTARY ROOM

Reservations, cancellations, period of occupancy, complimentary room and regulations are as specified in the terms and conditions attached to this agreement. The tour operator agrees to the provisions specified in the **terms and conditions** attached to this agreement.

7. OTHERS

Bank Details:

Account Name: Aroon Place Co., Ltd.

Bank Name: Kasikorn Bank

Bank Address: 157/7 Nanai Road, Patong, Kathu, Phuket 83150

Saving Account No.: 927-2-02558-1 (Saving Account)

Bank Branch: Nanai Road

Swift code: KASITHBK

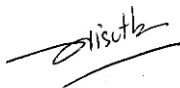
This agreement shall be binding upon and insure to the benefit of the parties hereto, their legal representatives, successors and assigns. This agreement has been executed on the date specified below.

HOTEL:

THE SENSES RESORT & POOL VILLAS

TOUR OPERATOR:

WORLD AVENUES S.A. TRAVEL SERVICE



By

Name : Wisuth Hemmakoth (Mr.)

Title : Resort Manager

Date : 10 January 2019

By

Name : Marwa Emad (Ms.)

Title : Contracting Agent

Date : _____

TERMS AND CONDITIONS OF THE AGREEMENT
ATTACHED TO CONTRACT RATES AGREEMENT JANUARY 10, 2019

Brochure

The tour operator will feature the resort in its tour program (s) and brochure (s) as a Deluxe resort and include a photograph of the resort when appropriate. Sample copies of such brochure (s) must be made available to the resort.

Children Concessions (Child below 12 years of age)

Accommodation is complimentary for 1 child and when sharing a room with adults using existing beddings (no extra bed; if ABF requested, charge THB 250 net per person per day). A complimentary baby cot can be provided on request for babies below 2 years of age. If extra bed for child is required, 100% of extra bed charge applies.

Cancellation and cut-off date Policy

The business partner shall notify the resort in writing of any cancellation prior to the minimum notice dates, otherwise a late cancellation charge will be applied as follows:-

- **Shoulder & High Season:** (November 01 – December 23 & January 11 – March 31)
Cancellation received by the hotel less than 14 days for High season prior to arrival day, a cancellation fee equivalent to one night room charges will be applied.
- **Peak Season:** (December 24 – January 10)
Cancellation received by the hotel less than 21 days prior to arrival day, a cancellation fee equivalent to 100% of the total room charge (whole stay) will be applied.
- **Green Season:** (April 01 – October 31)
Cancellation received by the hotel less than 7 days prior to arrival day, a cancellation fee equivalent to one night room charges will be applied.

If reservations are canceled or reduced and shorter than the required minimum notice period, a late cancellation fee equivalent to the contract rate of total booking value will be charged.

No Show Policy

A reservation is considered "No show" if arrival does not occur on the date reserved and the resort is not notified of any emergency delays in writing, the Resort reserves the right to charge a no show fee of 100% total room charge.

Check In /Check out

- Check-in time is confirmed room will be available after 2.00 PM on the day of arrival
- Check out time is 12.00 hours (noon).
- Rooms used from 12:00 noon to 6:00 p.m. on the day of departure will be charged at 50% of the contracted rate.
- Rooms occupied beyond 6:00 p.m. will be charged at the full contract rate, unless specified in writing by the resort.

Early check out

In the event that the individual check-out ahead of the booked, the resort reserves the right to charge a penalty to the tour operator equivalent to the full length stay.

Reservations

All reservations are subject to availability and confirmation, unless the hotel has agreed upon a firm room allotment.

Deposits

During periods of high occupancy, the resort reserves the right to request a deposit equivalent to a minimum of one night contract rate or up to 50% of total contract rate of each room reserved.

Rooming lists

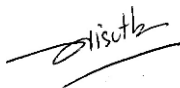
For groups, the tour operator shall submit to the resort a final rooming list together with flight details and meal requirements at least 14 days prior to arrival. Should the tour operator fail to supply such information as specified the resort reserves the right to release the reserved rooms, unless agreed otherwise by the resort.

Confidentiality

The rates contained in this agreement are strictly **CONFIDENTIAL** and must not be disclosed to third parties. To protect this confidentiality, the resort will not disclose the rates to guests and will invoice the tour operator directly.

HOTEL:
THE SENSES RESORT & POOL VILLAS

TOUR OPERATOR:
WORLD AVENUES S.A. TRAVEL SERVICE



By
Name : Wisuth Hemmakoth (Mr.)
Title : Resort Manager
Date : 10 January 2019

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Name : Marwa Emad (Ms.)
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