

AGREEMENT CONTRACT

Deevana Patong Resort & Spa
Bangkok Office:
4th Floor, #404 Kasemkij Building,
120 Silom Rd., Bangkok 10500
Tel: 66 2 632 6661 Fax: 66 2 233 6144
E-mail: sales@deevanapatong.com

And Ms. Marwa Emad
Contracting Agent
World Avenues S.A. Travel Services
Ring Road – 8321, EL Hadaba EL Wosta,
EL Mokkatam - Close to Carrefour Maadi, Cairo, Egypt.
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Tel: +41(0)22 906 94 00 Fax: +41(0)22 906 94 10
E-mail: contracting2@world-avenues.ch

We are pleased to provide your organization our Contract Rates, terms and conditions, for our future co-operation as follows:

ROOM RATES net per room per night include of buffet breakfast

SEASON		Shoulder Season	Peak Season	High Season	Green Season
VALIDITY		01NOV 19-23 DEC 19	24 DEC 19- 10 JAN 20	11 JAN 20-31 MAR 20	1 APR 20 - 31 OCT 20
ROOM TYPE		Single or Twin	Single or Twin	Single or Twin	Single or Twin
GARDEN Wing	Superior Garden	3,050	4,700	3,600	2,500
DELUXE Wing	Deluxe	3,450	5,100	4,000	2,900
	Deluxe with Jacuzzi pool	4,050	5,700	4,600	3,500
	Extra Rollaway Bed	950	950	950	800
	Extra bed for child	475	475	475	400

MEAL RATES net per person

Meal	Adult above 12 years	Child 4 years – 12 years	Child below 4 years
Breakfast	600	300	FOC
Thai Set Lunch	700	350	FOC
Thai Set Dinner	800	400	FOC

Remarks:

- **One Compulsory Buffet Dinner for stay on the night of 29 December 2019- 2 January 2020 buffet dinner price Baht 2,000 nett for adult, Baht 1,000 nett for child**
 - **Room surcharge at THB 500 / room / night applicable to Chinese market inclusive of Mainland China, Hong Kong, Taiwan and Singapore during Chinese's New Year valid from 19 January 2020- 2 February 2020**
 - **One Compulsory Buffet Dinner for stay on the night 25 January 2020 buffet dinner price THB 500 nett for adult, THB 250 nett for child apply for Chinese market.**
- Hotel reserves the right to adjust or withdraw any allotment with notice, in case of the materialization below than our expectation point, or unexpected on overbooking situation. All booking/s will be automatically confirmed inside allotment.
- **During expected high occupancy and close-out dates, all reservations are required to be guaranteed by company voucher, cash deposit pre-paid or any acceptable credit card.**
- All rates offered are not applicable for any website and internet reservation (B2C bookings) Thai Domestic, unless otherwise all rates should be marked up at the minimum of 30% from the wholesales rates. Kindly advise the hotel should you require rates for this purpose

All given rates are quoted in Thai Bath, non-commissionable, inclusive of 10% service charge 7% VAT and 1% Local Tax .

A copy of this agreement must be returned back to the hotel, duly signed and accepted, within 30 days from the issue dated.

Confirmed By



Phadhanun Siriwardhanadhun
Director of Sales
Date: 4 January 2019

Hotline: 66 83 106 7882
Reservation Department: 66 81 537 1353

Accepted By

Marwa Emad
Contracting Agent World Avenues SA

Date: 22.01.2019



TERMS and CONDITIONS

- (1) **MARKETS** Room rates are quoted for FIT and GIT bookings. A minimum of eight (8) paid rooms constitutes as a GIT booking.
- (2) **GOVERNMENT TAX** Should the tax and service charge change due to national government directives; we appreciate the cooperation and understanding with us when exercising the right to alter the rates accordingly.
- (3) **VALIDITY** Please note that this contract is valid for **specific markets that are mentioned in main contract rate**, except subcontracting to Internet agencies or sales and Thai Domestic.
- (4) **FAMILY PLAN** Children between 4 - 12 years old sharing accommodation with parents (without extra bed) are subject to be charged at 300 THB net / child. Children between 2 – 3 years old are entitled to complimentary ABF. Baby cot is available on request at free of charge.
- (5) **RESERVATION** The Tour Operator(s) or Agent(s) shall submit all reservation in writing to the hotel. All reservations are subject to availability and confirmation, unless the hotel has agreed upon a firm room allotment. On confirmation, the hotel will notify the Tour Operator(s) or Agent(s) the acceptance of the reservation.
- (6) **CANCELLATION and NO-SHOW for FIT** booking only (GIT will state on the separate quotation). The agent as indicated must notify the hotel of any cancellation as early as possible. In all cases no later than;

Prior to arrival date	Seasons	Cancellation Charge	No Show Charge
03 days	01 Apr- 31 Oct	No charge	1 night charge
07 days	01 Nov-23 Dec 11 Jan- 31Mar	50% on the 1 st night	1 night charge
14 days	24 Dec-10 Jan	1 night charge	100% on total room revenue booked

If cancellation is received later than indicated above, the agent agrees to allow the hotel to charge the agent a cancellation or no-show fee as the mentioned above.

- (7) **COMPLIMENTARY POLICY** Applicable for a group of eight (8) paying rooms (8+1/2), the hotel will extend half complimentary and fifteen (15) paying rooms (15+1), the hotel will extend half complimentary based on room only; up to a maximum of two (2) complimentary rooms only (with ABF supplement charge at Contract Rates) for bona fide Tour Leader(s). Any rooms to be occupied by more than two persons will incur and additional roll away bed or extra person charge.

(8) **TERM of PAYMENT**

8.1 Should you already have an existing credit facility with us, then the terms and conditions agreed remain the same. Unless otherwise any changes will be informed by the hotel.

8.2 The term of payment is remained the same as agreed earlier. The hotel may extend a credit facility, which is subject to the hotel's credit department approval following the receipt of a formal application. Kindly make money transfer to our bank account as indicated below. The hotel does not accept any charges or fees resulting from the transfer of money from your account to ours. Any and all such fees or charges are for your account and cannot be deducted from the payments. Kindly advice us by fax of bank slip after the transfer order has been made for our reference.

Account Name: **Deevana Hotels & Resorts Company Limited**
 Account Type: **Current**
 Account Number: **2-643-07519-1**
 Bank: **Bangkok Bank PCL, Phuket Branch, Muang, Phuket 83000**
 Swift Code: **BKK BTH BK**

OR

Account Name: **Deevana Hotels & Resorts Company Limited**
 Account Type: **Saving**
 Account Number: **332-2-84418-1**
 Name of Bank: **Kasikorn bank**
 Bank Address: **133, 133/1-4 , Raj-U- Thid 200 Pee Rd., T.Patong , Kathu , Phuket 83150**
 Swift Code: **KASITHBK**

I hereby accept the rates, terms and conditions stated here as indicated with my signature.

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Name:
Designation:

Company:
 (Authorized Signature and Company Stamp)