

# THE PENINSULA

P A R I S

## WHOLESALE CONTRACT 2016-2017

Validity : 1st of November 2016 – 31<sup>st</sup> of October 2017 inclusive

### WORLD AVENUES

Mrs Amel Assal

Contracting Manager

Rue Ferrier, 14 CH-1202 Geneva

Switzerland

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Email: [contracting@world-avenues.ch](mailto:contracting@world-avenues.ch)

Hong Kong

Shanghai

Beijing

Tokyo

New York

Chicago

Beverly Hills

Paris

Bangkok

Manila

Room Type	Low Season	Mid Season	High Season	Fair Dates	Public rates B&B
<b>Superior Room</b> 30-40 m <sup>2</sup> –king size bed Max occupancy 2 people	590€	695€	895€	1 150€	1 430€
<b>Deluxe Room</b> 40-50 m <sup>2</sup> – king or twin beds Max occupancy 3 people	665€	795€	995€	1 250€	1 580€
<b>Grand Premier</b> 50-60 m <sup>2</sup> – king or twin beds with a sitting area (sofa) Max occupancy 3 people	875€	995€	1 250€	1 595€	2 030€
<b>Superior Suite</b> Approx 70m <sup>2</sup> – king bed, separated living room – 1 bathroom & 1 separated restroom Max occupancy 3 people	1 195€	1 350€	1 915€	2 195€	2 730€
<b>Deluxe Suite</b> Approx 80m <sup>2</sup> – king bed, separated living room, 1 bathroom & 1 separated restroom Max occupancy 4 people ( 2 adults & 2 children under 12 years old)	1 295€	1 750€	2 440€	2 795€	3 480€
<b>Grand Premiere Suite</b> Approx 105 m <sup>2</sup> – king or twin beds, separated living room – 1 bathroom ,1 separated restroom & dining area. Max occup 3 people	1 695€	2 050€	2 930€	3 350€	4 180€
<b>Garden Suite</b> Approx 115-135 m <sup>2</sup> – King bed, separated living room – 1 bathroom, 1 separated restroom & dining area, 1 garden on roof top. Max occupancy 3 people	20% commission			15% Commission	

The Peninsula Paris 19, avenue Kléber, 75 116 Paris, France

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Société par actions simplifiée au capital de 1 000 000 euros. Siège social : 10 rue de Prothier 75 008 Paris France RCS Paris 500 873 543

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Rates are for single or double occupancy:

- Net rates, i.e. include 10% VAT - Non-commissionable.
- Including daily continental breakfast for 2 guests

### Low Season (inclusive dates)

1st November – 28<sup>th</sup> December 2016

2<sup>nd</sup> January – 30<sup>th</sup> April 2017

29<sup>th</sup> July – 28<sup>th</sup> August 2017

22<sup>nd</sup> October – 31<sup>st</sup> October 2017

### Mid Season (inclusive dates)

1<sup>st</sup> May – 31<sup>st</sup> May 2017

9<sup>th</sup> July – 28<sup>th</sup> July 2017

29<sup>th</sup> August – 25<sup>th</sup> September 2017

5<sup>th</sup> October – 21<sup>st</sup> October 2017

### High Season (inclusive dates)

29<sup>th</sup> December – 1<sup>st</sup> January 2017

1<sup>st</sup> June – 15<sup>th</sup> June 2017

26<sup>th</sup> June – 8<sup>th</sup> July 2017

### Fair dates (inclusive dates)

16<sup>th</sup> June – 25<sup>th</sup> June 2017

26<sup>th</sup> September – 4<sup>th</sup> October 2017

### What The Peninsula Paris offers: *Complimentary amenities*

- Complimentary high speed wired and wireless internet access
- Complimentary calls through our Wireless Telephone with VOIP technology
- Complimentary Coffee and tea-making facilities
- Complimentary Video on Demand
- Complimentary Newspaper
- Interactive digital bedside panel preset in one of 11 languages (English, French, Traditional and Simplified Chinese, Japanese and Arabic)
- Audio visual center featuring flat-screen Blu-Ray 3D LED swivel television with internet TV and an iPod/iPad docking station, memory card reader, soundboard speaker system with sub-woofer
- All-in-one fax/printer/scanner/photocopier with office automation and wired and wireless connections to personal electronic devices and the digital bedside panel

### Family Stays and options:

- Extra bed charge – 140€ net for a person over 11 years old, non-commissionable
- Baby cot - Free of charge

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- Extra bed – Free of charge for children under 12 years old
- Triple occupancy is available from Deluxe Room category
- Twin bedded rooms are available from the Deluxe room category.
- Breakfast is free of charge for a child under 5 years old, and 50% off public rate for a child between 5 and 11 years old. Children over 11 years old will pay adults rates.
- Deluxe Suites can host 2 adults and 2 children under 12 years old (sofa bed)
- Connecting rooms options available : - Deluxe Room to Deluxe Room  
- Grand Premier Room to Grand Premier Room

## Breakfasts:

- Continental Breakfast: 42€ net (inclusive of 10% VAT) per person: included in your rate for 2 guests.
- The Belle Epoque Breakfast (American breakfast): 53€ net (inclusive of 10% VAT) per person. *An extra 11 € will charged per room, per night and per person*
- Chinese Breakfast: 55€ net (inclusive of 10% VAT) per person

Breakfast is served in The Lobby Restaurant and in room service.

## Terms & Conditions

1. Contract rates are only applicable to FIT bookings. Any booking above 9 rooms will be treated as a group and group rate will applied. Contract rates must be packaged with other components and are not to be sold on room only basis. Rooms are on request only. Requests for extra allocations must be done via our Reservations department.

In order to enjoy special contracted rates, a minimum of 90 room night production is required over the contracted period.

2. The above rates are confidential between the Hotel and World Avenues and may not be disclosed to a third party.
3. This contract rate is strictly for your company's use and is not available to any corporate accounts, or commercial firms. Bidding on the hotel name and display rates on the Internet is also prohibited. It may result with a cancellation of this agreement without prior notice.
4. The Hotel reserves the right to cancel this agreement in writing with 30 days' notice.
5. Cancellation & no-show policy:

### Low and mid Seasons:

Should a cancellation occur within 24 hours before arrival date, the Hotel will charge 1 night penalty.

### High Season:

Should a cancellation occur within 48 hours before arrival date, the Hotel will charge 1 night penalty.

**Fair Date:** *Extra fair dates could be added with a 30 days notification*

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Should a cancellation occur within 72 hours before arrival date, the Hotel will charge 1 night penalty

6. This contract is invalid if it is not signed and returned by 25<sup>th</sup> of July 2016.
7. Check-in time is 3:00pm and check-out time is 12:00 noon.
8. Mrs Amel Assal will not, and shall ensure that its directors, employees, and agents will not use any of The Peninsula Paris images in any public statements, advertising or promotional materials, except only on the internet site of World Avenues without extension, and provided that written credit is provided for the Company.
9. Consultant expressly recognizes that all rights, title and interest in and to the Images belong to the Company and/or its operations. Consultant shall not during the term of this Agreement or thereafter (i) attack the title of any of the Company's rights in and to the Images, or (ii) seek to sell, assign, license, or otherwise transfer any right, title or interest in the Images.

Upon the earlier to occur of: (i) expiry of the this Agreement, and (ii) early termination under the terms of this Agreement, Consultant shall cease to have any right to use the Images and shall immediately remove or eliminate all representations of or references to the Images.

10. The rates mentioned in this contract shall not be sold on the Internet, either by the client or an OTA (Online Travel Agency) without the prior written agreement of the hotel. These rates are strictly confidential and may not be disclosed to the end client in any form whatsoever. The co-contractor shall ensure that this policy is adhered to by all intermediaries.
11. This Agreement shall be governed by French law.

## Payment by invoice:

Please be advised that the Hotel requires invoices to be paid maximum 30 after reception.  
If conditions are not respected, we may have the cancel the agreement.

## The Peninsula Paris' bank account details:

Name of Bank	: HSBC
Address	: HSBC France – Agence des Grands Clients
Name of Account	: Le 19 avenue Kléber - courant
Account Number	: 00280024167
Bank code	: 30056
Guichet	: 00028
Key	: 26
Currency	: Euro
IBAN	: FR 76 3005 6000 2800 2800 2416 726

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## Remarks

- Global Customer Service Centre (Reservations):  
Direct with The Peninsula Paris, fax and telephone numbers are:  
Facsimile : +331 (0) 58 12 29 99  
Telephone : +331 (0) 58 12 27 77  
E-mail : reservationppr@peninsula.com

Thank you for your continued support of The Peninsula Paris. Kindly return the signed agreement to indicate the acceptance of our offer.

We look forward to another mutually successful year of cooperation.

Signed for and on behalf of  
THE PENINSULA PARIS

Name: Philippe Viret  
Title: Sales Manager

Date: 15/06/2016

Signed for and on behalf of

World Avenues Switzerland

Name: Tarek Elbially  
Title: Contracting Manager

Date: 13.07.2016

Signed for and on behalf of  
THE PENINSULA PARIS

Name: Laura Cebalier  
Title: Contracting Manager

Date: 15-06.16

