

FIT RATE AGREEMENT
2019/2020
BETWEEN

Starling Geneva Hotel & Conference Center
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Market	Currency	Weekend:		⦿Friday		⦿ Saturday		⦿ Sunday																	
ALL MARKET RATES	CHF	Period			WEEKDAY RATE								WEEKEND RATE								MIN Stay				
Room Category	Meal Code	From	To	Normal/Fair	SGL	DSU	DBL	TWIN	TPL	QUAD	CHILD	Enfant	SGL	DSU	DBL	TWIN	TPL	QUAD	CHILD	Enfant	WD	WE	CXD	VAT	City Tax
Business Rooms	Breakfast incl.	17-07-19	31-08-19	Low	216	216	241	241	NA	NA			185	185	210	210	NA	NA			1	1	24	3.70	CHF4.-
	Room Only	17-07-19	31-08-19	Low	194	194	194	194	NA	NA			162	162	162	162	NA	NA			1	1	24	3.70	CHF4.-
	Breakfast incl.	17-12-19	10-01-20	Low	216	216	241	241	NA	NA			185	185	210	210	NA	NA			1	1	24	3.70	CHF4.-
	Room Only	17-12-19	10-01-20	Low	194	194	194	194	NA	NA			162	162	162	162	NA	NA			1	1	24	3.70	CHF4.-
	Breakfast incl.	01-06-19	17-06-19	Medium	228	228	253	253	NA	NA			195	195	220	220	NA	NA			1	1	24	3.70	CHF4.-
	Room Only	01-06-19	17-06-19	Medium	204	204	204	204	NA	NA			171	171	171	171	NA	NA			1	1	24	3.70	CHF4.-
	Breakfast incl.	22-06-19	16-07-19	Medium	228	228	253	253	NA	NA			195	195	220	220	NA	NA			1	1	24	3.70	CHF4.-
	Room Only	22-06-19	16-07-19	Medium	204	204	204	204	NA	NA			171	171	171	171	NA	NA			1	1	24	3.70	CHF4.-
	Breakfast incl.	01-10-19	08-10-19	Medium	228	228	253	253	NA	NA			195	195	220	220	NA	NA			1	1	24	3.70	CHF4.-
	Room Only	01-10-19	08-10-19	Medium	204	204	204	204	NA	NA			171	171	171	171	NA	NA			1	1	24	3.70	CHF4.-
	Breakfast incl.	12-10-19	16-12-19	Medium	228	228	253	253	NA	NA			195	195	220	220	NA	NA			1	1	24	3.70	CHF4.-
	Room Only	12-10-19	16-12-19	Medium	204	204	204	204	NA	NA			171	171	171	171	NA	NA			1	1	24	3.70	CHF4.-
	Breakfast incl.	01-04-19	30-04-19	Medium	228	228	253	253	NA	NA			195	195	220	220	NA	NA			1	1	24	3.70	CHF4.-
	Room Only	01-04-19	30-04-19	Medium	204	204	204	204	NA	NA			171	171	171	171	NA	NA			1	1	24	3.70	CHF4.-
	Breakfast incl.	14-02-19	31-03-19	High	240	240	265	265	NA	NA			205	205	230	230	NA	NA			1	1	24	3.70	CHF4.-
	Room Only	14-02-19	31-03-19	High	215	215	215	215	NA	NA			180	180	180	180	NA	NA			1	1	24	3.70	CHF4.-
	Breakfast incl.	01-05-19	31-05-19	High	240	240	265	265	NA	NA			205	205	230	230	NA	NA			1	1	24	3.70	CHF4.-
	Room Only	01-05-19	31-05-19	High	215	215	215	215	NA	NA			180	180	180	180	NA	NA			1	1	24	3.70	CHF4.-
	Breakfast incl.	01-09-19	30-09-19	High	240	240	265	265	NA	NA			205	205	230	230	NA	NA			1	1	24	3.70	CHF4.-
	Room Only	01-09-19	30-09-19	High	215	215	215	215	NA	NA			180	180	180	180	NA	NA			1	1	24	3.70	CHF4.-
Breakfast incl.	18-06-19	21-06-19	Fair	450	450	475	475	NA	NA			410	410	435	435	NA	NA			1	1	72	3.70	CHF4.-	
Room Only	18-06-19	21-06-19	Fair	425	425	425	425	NA	NA			385	385	385	385	NA	NA			1	1	72	3.70	CHF4.-	
Breakfast incl.	09-10-19	11-10-19	Fair	450	450	475	475	NA	NA			410	410	435	435	NA	NA			1	1	72	3.70	CHF4.-	
Room Only	09-10-19	11-10-19	Fair	425	425	425	425	NA	NA			385	385	385	385	NA	NA			1	1	72	3.70	CHF4.-	
Superior Room	Breakfast incl.	17-07-19	31-08-19	Low	266	266	291	291	341	NA			235	235	260	260	310	NA			1	1	24	3.70	CHF4.-
	Room Only	17-07-19	31-08-19	Low	244	244	244	244	294	NA			212	212	212	212	262	NA			1	1	24	3.70	CHF4.-
	Breakfast incl.	17-12-19	10-01-20	Low	266	266	291	291	341	NA			235	235	260	260	310	NA			1	1	24	3.70	CHF4.-
	Room Only	17-12-19	10-01-20	Low	244	244	244	244	294	NA			212	212	212	212	262	NA			1	1	24	3.70	CHF4.-
	Breakfast incl.	01-06-19	17-06-19	Medium	278	278	303	303	353	NA			245	245	270	270	320	NA			1	1	24	3.70	CHF4.-
	Room Only	01-06-19	17-06-19	Medium	254	254	254	254	304	NA			221	221	221	221	271	NA			1	1	24	3.70	CHF4.-
	Breakfast incl.	22-06-19	16-07-19	Medium	278	278	303	303	353	NA			245	245	270	270	320	NA			1	1	24	3.70	CHF4.-
	Room Only	22-06-19	16-07-19	Medium	254	254	254	254	304	NA			221	221	221	221	271	NA			1	1	24	3.70	CHF4.-
	Breakfast incl.	01-10-19	08-10-19	Medium	278	278	303	303	353	NA			245	245	270	270	320	NA			1	1	24	3.70	CHF4.-
	Room Only	01-10-19	08-10-19	Medium	254	254	254	254	304	NA			221	221	221	221	271	NA			1	1	24	3.70	CHF4.-
	Breakfast incl.	12-10-19	16-12-19	Medium	278	278	303	303	353	NA			245	245	270	270	320	NA			1	1	24	3.70	CHF4.-
	Room Only	12-10-19	16-12-19	Medium	254	254	254	254	304	NA			221	221	221	221	271	NA			1	1	24	3.70	CHF4.-
	Breakfast incl.	01-04-19	30-04-19	Medium	278	278	303	303	353	NA			245	245	270	270	320	NA			1	1	24	3.70	CHF4.-
	Room Only	01-04-19	30-04-19	Medium	254	254	254	254	304	NA			221	221	221	221	271	NA			1	1	24	3.70	CHF4.-
	Breakfast incl.	14-02-19	31-03-19	High	290	290	315	315	365	NA			255	255	280	280	330	NA			1	1	24	3.70	CHF4.-
	Room Only	14-02-19	31-03-19	High	265	265	265	265	315	NA			230	230	230	230	280	NA			1	1	24	3.70	CHF4.-
	Breakfast incl.	01-05-19	31-05-19	High	290	290	315	315	365	NA			255	255	280	280	330	NA			1	1	24	3.70	CHF4.-
	Room Only	01-05-19	31-05-19	High	265	265	265	265	315	NA			230	230	230	230	280	NA			1	1	24	3.70	CHF4.-
	Breakfast incl.	01-09-19	30-09-19	High	290	290	315	315	365	NA			255	255	280	280	330	NA			1	1	24	3.70	CHF4.-
	Room Only	01-09-19	30-09-19	High	265	265	265	265	315	NA			230	230	230	230	280	NA			1	1	24	3.70	CHF4.-
	Breakfast incl.	18-06-19	21-06-19	Fair	500	500	525	525	NA	NA			460	460	485	485	NA	NA			1	1	72	3.70	CHF4.-
	Room Only	18-06-19	21-06-19	Fair	475	475	475	475	NA	NA			435	435	435	435	NA	NA			1	1	72	3.70	CHF4.-
	Breakfast incl.	09-10-19	11-10-19	Fair	500	500	525	525	NA	NA			460	460	485	485	NA	NA			1	1	72	3.70	CHF4.-
	Room Only	09-10-19	11-10-19	Fair	475	475	475	475	NA	NA			435	435	435	435	NA	NA			1	1	72	3.70	CHF4.-

Junior Suite	Breakfast incl.	17-07-19	31-08-19	Low	336	336	361	361	411	NA			305	305	330	330	380	NA			1	1	24	3.70	CHF4.-
	Room Only	17-07-19	31-08-19	Low	314	314	314	314	364	NA			282	282	282	282	332	NA			1	1	24	3.70	CHF4.-
	Breakfast incl.	17-12-19	10-01-20	Low	336	336	361	361	411	NA			305	305	330	330	380	NA			1	1	24	3.70	CHF4.-
	Room Only	17-12-19	10-01-20	Low	314	314	314	314	364	NA			282	282	282	282	332	NA			1	1	24	3.70	CHF4.-
	Breakfast incl.	01-06-19	17-06-19	Medium	348	348	373	373	423	NA			315	315	340	340	390	NA			1	1	24	3.70	CHF4.-
	Room Only	01-06-19	17-06-19	Medium	324	324	324	324	374	NA			291	291	291	291	341	NA			1	1	24	3.70	CHF4.-
	Breakfast incl.	22-06-19	16-07-19	Medium	348	348	373	373	423	NA			315	315	340	340	390	NA			1	1	24	3.70	CHF4.-
	Room Only	22-06-19	16-07-19	Medium	324	324	324	324	374	NA			291	291	291	291	341	NA			1	1	24	3.70	CHF4.-
	Breakfast incl.	01-10-19	08-10-19	Medium	348	348	373	373	423	NA			315	315	340	340	390	NA			1	1	24	3.70	CHF4.-
	Room Only	01-10-19	08-01-00	Medium	324	324	324	324	374	NA			291	291	291	291	341	NA			1	1	24	3.70	CHF4.-
	Breakfast incl.	12-10-19	16-12-19	Medium	348	348	373	373	423	NA			315	315	340	340	390	NA			1	1	24	3.70	CHF4.-
	Room Only	12-10-19	16-12-19	Medium	324	324	324	324	374	NA			291	291	291	291	341	NA			1	1	24	3.70	CHF4.-
	Breakfast incl.	01-04-19	30-04-19	Medium	348	348	373	373	423	NA			315	315	340	340	390	NA			1	1	24	3.70	CHF4.-
	Room Only	01-04-19	30-04-19	Medium	324	324	324	324	374	NA			291	291	291	291	341	NA			1	1	24	3.70	CHF4.-
	Breakfast incl.	14-02-19	31-03-19	High	360	360	385	385	435	NA			325	325	350	350	400	NA			1	1	24	3.70	CHF4.-
	Room Only	14-02-19	31-03-19	High	335	335	335	335	385	NA			300	300	300	300	350	NA			1	1	24	3.70	CHF4.-
	Breakfast incl.	01-05-19	31-05-19	High	360	360	385	385	435	NA			325	325	350	350	400	NA			1	1	24	3.70	CHF4.-
	Room Only	01-05-19	31-05-19	High	335	335	335	335	385	NA			300	300	300	300	350	NA			1	1	24	3.70	CHF4.-
	Breakfast incl.	01-09-19	30-09-19	High	360	360	385	385	435	NA			325	325	350	350	400	NA			1	1	24	3.70	CHF4.-
	Room Only	01-09-19	30-09-19	High	335	335	335	335	385	NA			300	300	300	300	350	NA			1	1	24	3.70	CHF4.-
	Breakfast incl.	18-06-19	21-06-19	Fair	570	570	595	595	NA	NA			530	530	555	555	NA	NA			1	1	72	3.70	CHF4.-
	Room Only	18-06-19	21-06-19	Fair	545	545	545	545	NA	NA			505	505	505	505	NA	NA			1	1	72	3.70	CHF4.-
	Breakfast incl.	09-10-19	11-10-19	Fair	570	570	595	595	NA	NA			530	530	555	555	NA	NA			1	1	72	3.70	CHF4.-
	Room Only	09-10-19	11-10-19	Fair	545	545	545	545	NA	NA			505	505	505	505	NA	NA			1	1	72	3.70	CHF4.-
														All Rates are per room Per Night and include VAT.											
														City taxes are invoices per person, per night											

PROMOTIONS

Market					MIN Stay	
ALL MARKETS	Period					
Room Category	From	To	Offer Description			
Business rooms	01-07-19	31.08.119	Summer offer : 5% discount, reservation is not cancellable, not changeable and not refundable			2
Superior rooms	01-07-19	31.08.119	Summer offer : 5% discount, reservation is not cancellable, not changeable and not refundable			2
Junior Suite	01-07-19	31.08.119	Summer offer : 5% discount, reservation is not cancellable, not changeable and not refundable			2

ALLOTMENT OR FREE SALE

Room Category	Room Type	Period		Allotment / Free Sale		Release days	
		From	To	WD	WE	WD	WE
	Business Rooms	14-02-19	30-06-19	2	4	4	2
	Business Rooms	01-07-19	31-08-19	2	5	2	1
	Business Rooms	01-09-19	31-12-19	2	4	4	2
	Superior Rooms	14-02-19	30-06-19	2	4	4	2
	Superior Rooms	01-07-19	31-08-19	2	5	2	1
	Superior Rooms	01-09-19	31-12-19	2	4	4	2
	Junior Suite	14-02-19	30-06-19	1	2	4	2
	Junior Suite	01-07-19	31-08-19	2	4	2	1
	Junior Suite	01-09-19	31-12-19	1	2	4	2

Close out dates

Period	
From	To
04-03-19	07-03-19
10-04-19	13-04-19
06-05-19	10-05-19
20-05-19	23-05-19
20-09-19	22-09-19
12-12-19	15-12-19

Stop Sales

The hotel is allow to stop sales at any time. No compensation can be ask in case of stop sales.

Fair Dates

Period	
From	To
18-06-19	21-06-19
09-10-19	11-10-19

Children Policy Comments

Triple occupany allowed only from Superior rooms. For security and insurance reasons, in the event that the hotel finds a higher occupancy than the one authorized, the guest will be forced to reserve additional rooms. In this case the best rate of the day will be applicable. The payment of these services will be made at the reception of the hotel will not give rise to any payment of commission for these additional services. Children up to 3 years old can stay for free in the room (breakfast offered) From 4 to 12 years a triple occupancy is agreed in superior rooms or Junior Suites. Over 13 an additional room will have to be booked (connected room upon request)

Cancellation Policy Comments

* Bookings can be cancelled for free before 24h00 prior to arrival * In case of late cancellation one night will be charged * During fair dates bookings are not cancellable * Early departure : the entire stay will be due * No Show : One night will be charged and the booking will be cancelled.

Payment Policy

World Avenues will settle payment within 30 days of receipt of invoice after client departure A voucher will be required upon check-in. Without vouchers, the hotel will not be able to agree access to the room(s). In case of any dispute, the hotel may require a payment of 80% of the amount due.

RO Reduction	NA
HB Supplement	NA
FB Supplement	NA

Starling Geneva Hotel & Conference Center	Signature
On behalf of the Hotel	

World Avenues S.A.	World Avenues S.A.	Signature
On behalf of World Avenues		
Marwa Emad		
Contracting Agent		
World Avenues SA		
25.03.2019		

