



**SCHWEIZERHOF**  
Z E R M A T T

To : Amira Albatal – World Avenues SA – Travel Services  
Date : July 09<sup>th</sup>, 2017 / cr  
E-Mail : [de3@world-avenues.ch](mailto:de3@world-avenues.ch)

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**Rates for winter 2017/2018**

Dear Amira

We are pleased to hear about your interest still shown in our hotel and send you herewith the tour operator contract as well as the rates for winter 2017/2018.

Furthermore we would like to point out that the enclosed FIT Rates are commissionable by 10%. Our TO Net Rates, which correspond to 20% off our rack rates, only apply if our property is being published in your printed brochure or on your website. Please send us, depending on the publication, a copy of your brochure or advise your web-address.

Appropriate pictures to publish our hotel properly can be found on the following web-site  
<http://www.schweizerhofzermatt.ch/schweizerhof/galerie>.

We would like to ask you to return this contract with your stamp and signature. Thank you very much in advance!

We are looking forward to a further fair co-operation and remain,

Yours sincerely

HOTEL SCHWEIZERHOF  
ZERMATT



Jürgen Marx  
General Manager



Nicola Rui  
Front Office Manager

## CONTRACT FOR TOUR - OPERATORS

Between

Hotel Schweizerhof  
Bahnhofstrasse 5, 3920 Zermatt  
Fax: + 41 27 966 00 66  
E-Mail: [info@schweizerhofzermatt.ch](mailto:info@schweizerhofzermatt.ch)

Represented by Mr Jürgen Marx, General Manager

And Amira ElBatal

WORLD AVENUES  
14, rue Ferrier, CH-1202 Geneva, Switzerland  
Tel : + 41 22 986 94 00 Fax : + 41 22 906 94 10  
[www.world-avenues.ch](http://www.world-avenues.ch)

World Avenues SA – Travel Services  
14, Rue Ferrier, CH – 1202 Geneva  
Tel: +41 225 481 211  
E-Mail: [de3@world-avenues.ch](mailto:de3@world-avenues.ch)

Represented by Mrs Amira Albatal

Zermatt, July 09<sup>th</sup>, 2017

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## Booking conditions for FIT and allotment bookings

Deposit policy for all bookings concerning the period December 14, 2017 to April 15, 2018:  
The full amount has to be prepaid 4 weeks prior to client's arrival (as per our pro forma invoice)

## Booking conditions for groups

Deposit policy for groups:  
100% of the total amount has to be paid 4 weeks prior to arrival date. Kindly transfer it to:

Account number	:	263-11854301P
Bank	:	UBS AG, 3920 Zermatt
Swift Code	:	UBSWCHZH80A
IBAN Code	:	CH81 0026 3263 1185 4301 P

Dinner Arrangements: fix three or four-course menu

Updates to your preliminary booking:	1 <sup>st</sup> update until 28 days prior to arrival
	2 <sup>nd</sup> update until 21 days prior to arrival
	provisional rooming list until 14 days prior to arrival
	final rooming list until 7 days prior to arrival

## General booking conditions

The following discounts will be granted to children and 3rd persons in their parent's room:

Aged up to 6	:	free
Aged 7 to 12	:	free
Aged over 13	:	see rate sheet (triple room)

All these discounts are based on bed and breakfast basis.  
The room rates include the VAT and all other taxes (excluding city tax).  
More than 3 persons are only allowed in suites and on request

Accepted credit cards: VISA, AMEX, MASTERCARD, DINERS, EC-DIRECT, JCB.



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## Cancellation or withdrawal from contract

Any cancellations shall be notified to the hotel immediately in writing and stating the name of the cancelling party. Cancellations by telephone shall be confirmed to the hotel immediately by fax or letter.

Cancellation fees for individual guests are calculated on the amount for the whole stay as follows:

- |                                  |   |     |                                  |   |      |
|----------------------------------|---|-----|----------------------------------|---|------|
| - up to 30 days prior to arrival | : | 0%  | - 29 to 15 days prior to arrival | : | 30%  |
| - 14 to 7 days prior to arrival  | : | 50% | - 6 to 0 days prior to arrival   | : | 100% |

Cancellation fees for groups (for 1 to 3 nights depending on the season and the duration of the stay):

### Winter:

- |  |   |                             |
|--|---|-----------------------------|
| - more than 8 weeks prior to arrival                 | : | 0%                          |
| - 8 to 4 weeks for up to 20% of the booked rooms     | : | 0%                          |
| - 8 to 4 weeks for more than 20% of the booked rooms | : | 50% of the total amount     |
| - less than 4 weeks prior to arrival                 | : | 100% of the cancelled rooms |

"I agree with page 1 to 3 of this contract, as well as with the enclosed rate sheets which are part of our contract."

Please find enclosed our applicable FIT Rates as well as the corresponding TO Net Rates for 2017/2018.

## Tour Operator – NET rates

Winter 2017/2018

Period ⇒	14.12.17 – 23.12.17 07.01.18 – 11.02.18	24.12.17 – 06.01.18	12.02.18 – 18.03.18	19.03.18 – 15.04.18
Room types ⇓				
Single room with shower	168	268	192	180
Twin-bedded room with bath	240	512	336	288
Twin-bedded room for sole use	192	Not available	268	230
Triple room with bath (3 adults)	336	608	432	384
Junior suite with bath (2 Pax)	288	560	384	336
Family suite with bath (2 Pax)	336	608	432	384
Superior Junior Suite with Matterhorn view (2 Pax)	424	712	520	472
Penthouse suite with bath (2 Pax)	448	728	536	492

### Rates

The above net rates in Swiss Francs are understood per room and per night including buffet-breakfast. Service charges, VAT and all other taxes (excluding city tax) as well as free access to our heated indoor swimming-pool and the wellness and spa area "Sempervivum" are as well included.

These rates include a commission of 20% on our rack rate.

For your reference we have also attached our Rack Rates. On our best available rate (BAR) which is published on the Internet we are pleased to grant you a commission of 15%.

This excludes special offers and advance purchased rates.

Kindly note that the BAR can vary depending on the hotels occupancy.

Half board and city taxes are not commissionable.



## Half board

Daily supplement for half board	CHF 60.00	per adult
	CHF 35.00	per child up to 12 years

The halfboard mealplan offers your clients the choice of up to 11 different restaurants amongst the Seiler Hotels (Dine Around).

There are different options to enjoy the halfboard:

- A fixed 5-course menu with a selection of the main course in our dining room. A table is always reserved for our guests staying on halfboard basis.
- Furthermore, your clients have the choice of 1 different restaurant within the Hotel Schweizerhof: Schwyzerstübli. To use their halfboard arrangement in this restaurant, they receive a booking confirmation at the reception, which they show at arrival in the restaurant. Your clients can pay their bill directly on spot, or it can be transferred onto their room bill. The reception will credit the value of the half board arrangement onto their final bill.
- Alternatively, your clients can enjoy their dinner in one of our many restaurants outside of the Schweizerhof (Hotel Mont Cervin Palace, Hotel Monte Rosa, Hotel Riffelalp or in the restaurants Myoko, Whymperstube and Sonnmatten). To use their halfboard arrangement in these restaurants, the procedure is the same as inhouse.
- Please note that the Dine Around might be restricted on holidays.
- The supplement for the gala dinner in the "Dining Room" on December 31, 2017 is CHF 50.00 per adult and CHF 25.00 per child up to the age of 12 years if you book the half board arrangement. Without half board the supplement is CHF 160.00 per adult and CHF 95.00 per child up to the age of 12 years. The gala dinner is not mandatory.

## General Information

Christmas and New Year bookings	minimum stay of 7 nights
Half term bookings (February 12 – 17, 2018)	minimum stay of 5 nights
Easter bookings (March 30 – April 2, 2018)	minimum stay of 3 nights

## Tour Operator – FIT and rack rates (Foreign and individual travellers)

Winter 2017/2018

Period ⇒	14.12.17 – 23.12.17 07.01.18 – 11.02.18	24.12.17 – 06.01.18	12.02.18 – 18.03.18	19.03.18 – 15.04.18
Room types ↓				
Single room with shower	210	335	240	225
Twin-bedded room with bath	300	640	420	360
Twin-bedded room for sole use	240	not available	336	288
Triple room with bath (3 adults)	420	760	540	480
Junior suite with bath (2 Pax)	360	700	480	420
Family suite with bath (2 Pax)	420	760	540	480
Superior Junior Suite with Matterhorn view (2 Pax)	530	890	650	590
Penthouse suite with bath (2 Pax)	560	910	670	615

### Rates

The above rates in Swiss Francs are understood per room and per night including buffet-breakfast. Service charges, VAT and all other taxes (excluding city tax) as well as free access to our heated indoor swimming-pool and the wellness and spa area "Sempervivum" are as well included.

These rates are commissionable by 10%.  
 Half board and city taxes are not commissionable.

## Tour Operator – FIT and rack rates for extra beds

Winter 2017/2018

(Foreign and individual travellers)

Period ⇒	14.12.17 – 23.12.17 07.01.18 – 11.02.18	24.12.17 – 06.01.18	12.02.18 – 18.03.18	19.03.18 – 15.04.18
Extra beds ⇓				
Children < 6 years Incl. breakfast	0	0	0	0
Children 6–12 years Incl. breakfast	0	0	0	0
Children > 13 years Incl. breakfast	120	120	120	120
Adults Incl. breakfast	120	120	120	120

### Rates

The above rates in Swiss Francs are understood per extra bed and per night. Service charges, VAT and all other taxes (excluding city tax) as well as free access to our heated indoor swimming-pool and the new wellness and spa area "Sempervivum" are as well included.

These rates for extra beds are commissionable by 10%. A commission of 20% only applies if our property is being published in your printed brochure or on your website. Please send us, depending on the publication, a copy of your brochure or advise your web-address.

Please note that city taxes (CHF 3.00 per adult, CHF 1.50 per child aged 7 – 16 years, per night) are not included in the above mentioned daily rates.

A culinary journey around the world!

The daily supplement for half board is CHF 60.00 per adult and CHF 35.00 per child up to 12 years. Your clients have a choice of different restaurants within the Seiler hotel dine around. The supplement for the gala dinner in the "Dining Room" on December 31, 2017 is CHF 50.00 per adult and CHF 25.00 per child up to the age of 12 years if you book the half board arrangement. Without half board the supplement is CHF 160.00 per adult and CHF 95.00 per child up to the age of 12 years. The gala dinner is not mandatory.

City taxes and half board: not commissionable.

### General Information

Christmas and New Year bookings  
 Half term bookings (February 12 – 17, 2018)  
 Easter bookings (March 30 – April 02, 2018)

minimum stay of 7 nights  
 minimum stay of 5 nights  
 minimum stay of 3 nights