

WORLD AVENUES SA

Mrs Amel Assal 14 rue Ferrier 1202 Genève

Geneva, June 23rd 2016

Tariffs FIT from November 1st 2016 to October 31st 2017

Dear Mrs Assal,

We would like to thank you for your continuing support and we are very pleased to send you the attached FIT contract, valid from November 1st 2016 to October 31st 2017.

We would kindly ask you to return it signed for approval to our attention.

Our Reservation department is at your entire disposal with **Mr Fédérico Tapia**, Reservation & Yield Manager, at federio.tapia@beau-rivage.ch, at the following phone number +41 22 716 68 25 or fax number +41 22 716 60 65, or his assistant, **Caroline Charret**, at reservation@beau-rivage.ch

Should you need any further assistance or a hotel visit, please do not hesitate to contact me.

We look forward to welcoming your travellers very soon.

Sincerely yours,

Franck Albespy
Director of Sales

HOTEL BEAU-RIVAGE GENEVE

13, Quai du Mont-Blanc 1201 Genève Suisse

Tel. + 41 22 716 66 66 Fax + 41 22 716 60 60

info@beau-rivage.ch www.beau-rivage.ch











LOW SEASON RATES:

From the 1st November 2016 to 30th April 2017 included From the 27th May to 26th June 2017 included From the 1st October to 31st October 2017 included.

	FIT rate Bkf included	Rack rate Bkf not included	FIT Week-end rate Bkf included
ROOMS - City view Executive (30-35m²)			
Single occupancy	CHF 490	CHF 1090	CHF 400
Double occupancy	CHF 530	CHF 1090	CHF 440
LUXURY EXECUTIVE (50M2)			
Single occupancy	CHF 630	CHF 1290	CHF 540
Double occupancy	CHF 670	CHF 1290	CHF 580
ROOMS - Lake view			
DELUXE (40M²)			
Single occupancy	CHF 740	CHF 1590	CHF 595
Double occupancy	CHF 780	CHF 1590	CHF 635
Prestige (45M²)	CHF 1040	CHF 2190	CHF 900
Single occupancy Double occupancy	CHF 1040	CHF 2190	CHF 940
Bobbie occopancy	01,1 10001	J.,,,	
SUITES - Lake view			
HISTORICAL SUITES (90M2)		0115 (000	CUE 0000
Single occupancy	CHF 2500	CHF 6000 CHF 6000	CHF 2300 CHF 2300
Double occupancy	CHF 2500	CHF 0000	CHF 2300
Sissi suite with terrace (90m2)			
Single occupancy	-25% off BAR*	CHF 9000	-25% off BAR*
Double occupancy	-25% off BAR*	CHF 9000	-25% off BAR
DUPLEX SUITES (115M2)			
Single occupancy	-25% off BAR*	CHF 9000	-25% off BAR*
Double occupancy	-25% off BAR*	CHF 9000	-25% off BAR*
ORIENTAL SUITE (130M2)			
Single occupancy	On request	CHF 12500	On request
Double occupancy	On request	CHF 12500	On request
ROYALE SUITE (250M2)	Onversed	CHF 17500	On request
Single occupancy	On request On request	CHF 17500	On request
Double occupancy	Officedoesi	OH 17500."	On regions

BAR* Best Available Rate

WEEK-END RATES ARE APPLICABLE ON FRIDAY, SATURDAY AND SUNDAY NIGHTS

Rates are per room, per night.

All rates are net of commission and include buffet breakfast, tax, service and VAT.

City tax of CHF 4.75 per person per day to be added. Reservations are subject to availability. Should the proposed tariffs meet with your approval, could we kindly ask you to send us a countersigned copy of the rate sheet by mail or to the following fax numbers 41,22,716,60.65

Name: Amel Assal Date: 23/06/2016 Franck Albespy Director of Sales

General Manager

HOTEL BEAU - RIVAGE

13, Quai du Mont-Blanc 1201 Genève Tél. 022/716 66 66 Fax 022/716 60 60 www.beau-rivage.ch info@beau-rivage.ch









LOW SEASON RATES:

From the 1st November 2016 to 30th April 2017 included From the 27th May to 26th June 2017 included From the 1st October to 31st October 2017 included.

WEEK-END RATES ARE APPLICABLE ON FRIDAY, SATURDAY AND SUNDAY NIGHTS

And:

Christmas holidays:

December 2016: Monday 26, Tuesday 27, Wednesday 28, Thursday 29

January 2017: Monday 2, Tuesday 3, Wednesday 4, Thursday 5

Winter holidays: February 2017: Monday 13, Tuesday 14, Wednesday 15, Thursday 16 Easter holidays: April 2017: Thursday 13, Monday 17, Tuesday 18, Wednesday 19,

Thursday 20

June 2017: Monday 5

SPECIAL CONDITION:

These special Tour Operator rates are exclusively intended for « business to business » use. The person who signs this contract must occupy the position of Intermediary for tourist industry professionals.

Consequently, these net Tour Operator rates must be used in the context of a re-sale with a professional in the tourist industry (such as a travel agency), necessarily implying the application of respective and successive financial margins.

In the context of a direct sale to the end-consumer, the application of these net rates is therefore excluded from this contract.

In the event that the HOTEL was to discover any publication of these net rates to an end-consumer, with a margin not observing the conditions indicated hereafter, and whatever the promotional support used (brochure, website...), the HOTEL reserves the right not to honour the reservations concerned and to terminate this contract with immediate effect, by means of a Registered Letter with Request for Acknowledgement of Receipt.

BEST AVAILABLE RATE:

We can also suggest you a commission on the Best Available Rate: 20% for the Executive, Executive Luxe and Deluxe rooms 25% for the Prestige, Duplex Suites and the Historical Suites Excluding vat, city tax, taxes.

Name: Amel Assal Date: 23/06/2016

Franck Albespy Director of Sales eneral Manager

HIGH SEASON RATES:

From the 1st May to the 26th May 2017 included From the 27th June to the 30th September 2017 included.

	FIT rate Bkf included	Rack rate Bkf not included	FIT Week-end rate Bkf included
ROOMS - City view			
EXECUTIVE (30-35M ²)		OUE 1000	CUE 450
Single occupancy	CHF 530	CHF 1090	CHF 450
Double occupancy	CHF 570	CHF 1090	CHF 490
LUXURY EXECUTIVE (50M2)	A118 / WA	OUT 1000	CHE FOO
Single occupancy	CHF 670	CHF 1290	CHF 590
Double occupancy	CHF 710	CHF 1290	CHF 630
ROOMS - Lake view			
DELUXE (40M ²)			
Single occupancy	CHF 790	CHF 1590	CHF 685
Double occupancy	CHF 830	CHF 1590	CHF 725
Prestige (45M ²)			
Single occupancy	CHF 1130	CHF 2190	CHF 1030
Double occupancy	CHF 1170	CHF 2190	CHF 1070
SUITES - Lake view			
HISTORICAL SUITES (90M2)			
Single occupancy	CHF 2900	CHF 6000	CHF 2700
Double occupancy	CHF 2900	CHF 6000	CHF 2700
,			
Sissi suite with terrace (90m2)			
Single occupancy	-25% of BAR*	CHF 9000	-25% of BAR*
Double occupancy	-25% of BAR*	CHF 9000	-25% of BAR*
DUPLEX SUITES (115M2)			
Single occupancy	-25% of BAR*	CHF 9000	-25% of BAR*
Double occupancy	-25% of BAR*	CHF 9000	-25% of BAR*
ORIENTAL SUITE (130M2)			
Single occupancy	On request	CHF 12500,-	On request
Double occupancy	On request	CHF 12500	On request
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ROYALE SUITE (250M2)			
Single occupancy	On request	CHF 17500	On request
Double occupancy	On request	CHF 17500	On request

BAR* Best Available Rate

WEEK-END RATES ARE APPLICABLE ON FRIDAY, SATURDAY AND SUNDAY NIGHTS

Rates are per room, per night.

All rates are net of commission and include buffet breakfast, tax, service and VAT. City tax of CHF 4.75 per person per day to be added. Reservations are subject to availability. Should the proposed tariffs meet with your approval, could we kindly ask you to send us a countersigned copy of the rate sheet by mail or to the following fax number 22.716.60.65

Name: Amel Assal Date: 23/06/2016

Franck Albespy Director of Sales

General Manager



HIGH SEASON RATES:

From the 1st May to the 26th May 2017 included From the 27th June to the 30th September 2017 included.

WEEK-END RATES ARE APPLICABLE ON FRIDAY, SATURDAY AND SUNDAY NIGHTS and:

May 2017: Monday 1, Thursday 25, Friday 26

September 2017: Thursday 7

SPECIAL CONDITION:

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Name: Amel Assal Date: 23/06/2016 Franck Albespy Director of Sales

General Manager



Extra bed CHF 170.- per person, per night.

Transfer Hotel - Airport from CHF 130.- to CHF 160.-

Private limousine Airport – Hotel from CHF 140.- to CHF 170.-

Buffet breakfast CHF 47.-

Porterage CHF 8.- IN / CHF 8.- OUT

Parking CHF 45.- per day

(private underground)

Cancellation policy 24 hours. One night will be charged for all cancellations done

within 24 hours of the arrival date before noon.

No Show One night will be charged for any No Show.

Children policy Until 12 year old, free of charge in parents room.

Breakfast is free of charge under 12 years old.

Check-in/out time 15:00 / 12:00

Closed out dates: 2017:

guarantee your preferential rates and would like to thank you for your understanding.

This list is subject to change. SIHH: From the 16th to the 19th of January included

Kindly note that during the Motor Show: From the 6th to the 8th of march included

above mentioned fair and Ebace: From the 22nd to the 23rd of May included

convention periods, we SIBOS: September: waiting for the dates regret not to be able to Geneva Festival: waiting for the dates

Name: Amel Assal Date: 23/06/2016

Franck Albespy Director of Sales

General Manager