

GRAND HOTEL CAMPIONE

FIT CONTRACT
GRAND HOTEL CAMPIONE

TOUR OPERATOR

Contact Person

Email

Phone

PROPERTY : Grand Hotel Campione

SEASON : 2018 -2019

MARKET : International



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CAMPIONE**



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1. Rates and Conditions (intended net, per room, per night, including buffet breakfast, WI-FI, access to our Wellness Centre - 10% VAT not applicable)

INTERNATIONAL MARKET			
Rooms Category	LOW SEASON	MID SEASON	HIGH SEASON
<i>Deluxe Room dus</i>	€ 140,00	MID € 140,00/WE € 180,00	€ 210,00
<i>Deluxe Room double</i>	€ 180,00	MID € 180,00/WE € 220,00	€ 250,00
<i>Premium room dus</i>	€ 180,00	MID € 180,00/WE € 220,00	€ 250,00
<i>Premium room double</i>	€ 220,00	MID € 220,00/WE € 260,00	€ 290,00
<i>Grand Premium dus</i>	€ 220,00	MID € 220,00/WE € 260,00	€ 290,00
<i>Grand Premium double</i>	€ 240,00	MID € 240,00/WE € 300,00	€ 330,00
THIRD BED SUPPLEMENT (Available in Gran Premium Room and Suites only)			€ 65,00

LOW SEASON	NOVEMBER/DECEMBER 2018 & JANUARY/FEBRUARY/MARCH/OCTOBER 2019
MID SEASON	APRIL/MAY/JUNE/SEPTEMBER 2019
HIGH SEASON	JULY/AUGUST 2019
FAIR PERIODS	NEW YEAR'S EVE - FM. DEC. 29 TO DEC. 31 2018 INCL. ICML CONGRESS - FM. JUN 18 TO JUN 22 2019 INCL.
General Conditions	<ul style="list-style-type: none"> • Rate per room/night inclusive of breakfast • Net rates and non-commissionable • Rates quoted in EURO for all markets • VAT and City taxes not applied • The agreement covers all individual reservations for a maximum of 9 rooms • WI-FI free of charge
Children Policy	<ul style="list-style-type: none"> • Under 11 year old free of charge. From 12 years old and higher it is considered like an adult and pays full rate
New Year's Eve Policy	<ul style="list-style-type: none"> • 3 Nights Minimum Length of Stay compulsory
Black Out Dates	<ul style="list-style-type: none"> • FROM 10TH TO 12TH APRIL 2019

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2. Friends & Family Plan

MAXIMUM ROOM OCCUPANCY:

- DELUXE ROOM: 2 PAX MAXIMUM (INCLUDING CHILDREN)
PREMIUM ROOM: 2 PAX MAXIMUM (INCLUDING CHILDREN)
GRAND PREMIUM ROOM: 3 ADULTS OR 2 ADULTS + A CHILD MAX

3. Invoicing Procedure and Method of Payment

- Prepayment through bank transfer or written authorization to charge a credit card before guest departure.
- To avoid delays in payments, please note hereunder our bank details for wire transfers:

DEMAHOTEL SRL U.S
BANCA POPOLARE DI SONDRIO
FILIALE DI CAMPIONE D'ITALIA – COMO
IBAN IT69D0569651050000020243X85
BIC/SWIFT : POSOIT22

4. Friends & Family Plan

- Maximum capacity in a Suite room: 3 adults or 2 adults + 1 child

5. Invoicing Procedure and Method of Payment

- Unless credit facilities have been approved by the hotel's Financial Controller / Meliá Hotels International and voucher payment has been accepted by our organization, all bookings must be prepaid by bank transfer or credit card (in which case we need written authorisation) or by bank transfer in EUR, to the attention of the accounts department of the hotel.
- Should there be any bank charges for transfers, these will be paid by the tour operator. A copy of the bank transfer should always be sent by email or fax to hotel indicating the invoice number or the names of the clients and dates of stay and amount which has been paid.
- In case of credit facilities have been approved, the amount corresponding to the invoices will be paid by the "agency" within a maximum of 30 days after the departure of the clients in EUR.
- If prepayment is not received, we will be forced to charge the client directly upon arrival.
- The hotel requires full deposit prepayment for all bookings 72 hrs before arrival date. If prepayment or voucher is not received no rooms will be confirmed.
- Bank details:

Name of Bank : BANCA POPOLARE DI SONDRIO
IBAN Code : IT69D0569651050000020243X85
put under the name of DEMAHOTEL SRL U.S /GRAND HOTEL CAMPIONE
Swift Code : POSOIT22



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6. Rate Plan

- The taxes, duties and public charges of direct or indirect application, which may arise in relation this agreement, which are not foreseen by the state, the autonomous-community or the local regulations at the signature of this document, and which are therefore not expressly mentioned on it, will be at the client's expense.
- The hotel reserves the right to adjust the rates stipulated herein, should extraordinary inflation, devaluation or VAT changes or city tax, or in case of other factors that warrant subsequent rate adjustment.
- The hotel may, under exceptional circumstances, close the allocation agreed in this contract by means of a written note sent to the tour operator.

7. Dynamic Pricing / BAR Rate

- The hotel acknowledges that the agent or its buyers/onward distributors /sub-agents are not allowed to decrease the gross rate for the accommodation.
- The agent or its buyers/onward distributors /sub-agents must seek authorization from the hotel to decrease the gross rate for the accommodation in flight package Sales in order to remain competitive within the relevant market (the Selling rate).
- The hotel hereby permits the agent and/or its buyers/onward distributors /sub-agents to reduce the gross rate. Any reduction in the gross rate to derive from the selling rate will be deducted from the commission since the agent and/or sub-agent are not allowed to decrease the gross rate.
- The agent will limit the distribution of inventory to its buyers/onward distributors /sub-agents (online/offline) for the use of hotel rooms in combination with flight, train or rental car (dynamic packaging).

8. Static Pricing / FIT Rates

- The agent will ensure that none of its buyers/onward distributors/sub-agents are supplying contracted rates through their own website or through integrations of their reservation system with any OTA, OTA network, travel website, travel meta search website or any other online channel.
- The agent will limit the distribution of inventory to its buyers/onward distributors /sub-agents (online/offline) for the use of hotel rooms in combination with flight, train or rental car (dynamic packaging).
- The agent must assure and control its buyers/onward distributors /sub-agents to work exclusively with own brands or sub-agents that are selling directly to the customer. Buyers/onward distributors /sub-agents must exclude from their distribution network any agency that provides rates or inventory to other third party agencies (B2B agencies).
- The hotel may communicate from time to time a list of intermediates that must be excluded from Trade Connected Channels.



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9. Paid Search Advertising Requirements

- The below are the requirements to use paid search advertising tools offered by search engines (i.e. Google, Bing, Yahoo, etc.), travel information sites (i.e. Trip Advisor), or other third party operated web sites which allow this form of advertising ("paid search"):
- Keywords: in its keyword purchasing activities for paid advertisement in search engines, agency agrees not to purchase an advertising or sponsorship position triggered by the keywords identified by a company's brand or the name of a hotel managed, operated or franchised by company where each combination of words taken as a whole. However, agency is free to use the specified keywords for online marketing that are (a) used in a generic context, (b) names of events, places, regions, cities, areas, buildings, monuments, or other landmarks, or (c) other generic terms.
- For the avoidance of doubt, nothing in this agreement shall preclude agency or its trade connected channels from using any of company's or participating hotels' brands in the source code of the websites, providing such use is not intended to unfairly influencing organic search results. Meliá Hotels International and the participating hotels hereby acknowledge and accept that without such use, the participating hotel cannot be properly advertised.

10. Onward Distributors

- The agent must assure and control its buyers/onward distributors /sub-agents to work exclusively with own brands, selling directly to the customers or sub-agents that comply with any clause of this agreement.

11. Force Majeure

- It is Grand Hotel Campione policy not to relocate to another hotel; however, in the event of an unforeseen situation, the hotel will ensure a similar or superior standard accommodation.
- Neither the travel agent nor the hotel shall be liable for failing to perform the contract obligations due to force majeure (state emergencies, labour strikes, natural disasters or any other causes) beyond the reasonable control of the hotel and the travel agent.

12 Governing Law and Jurisdiction

- This contract shall be governed by and construed in accordance with the laws of Italy. In the event of a dispute, and prior to filing any litigation, the parties agree to discuss in good faith the possible utilization of alternative dispute resolution procedures.

13. Social Responsibility

- The hotel, owner and wholesaler repudiate the commercial sexual exploitation of children.



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14. Reservation Procedure

A corresponding written notice, reservation order or valid voucher must support all reservations.

- Reservations should only be considered confirmed by the hotel when a confirmation number is sent.
- Verbal availability enquire does not imply a confirmation as availability is subject to frequent and immediate change.
- Check-in: from 14.00hr
- Check-out: 12.00 noon
- Early Check-in & Late Check-out: will be charged according to hotel policies.

Reservation contact details are as followed:

Mr. Mauro Griguoli

Front Office Grand Hotel Campione

info@ghcampione.com

T: +41 091 6495060 F: + 41 091 6306069

15. Cancellation Policy

High Season		MEDIUM SEASON		Low Season	
Notice Period	Cancellation Charges	Notice Period	Cancellation Charges	Notice Period	Cancellation Charges
MID-WEEK & WEEK END-DAY 5 DAYS	100 % total room charge	MID-WEEK 24 HRS	100 % total room charge	MID WEEK & WEEK END DAY 24 HRS	100 % total room charge
		WEEK-END 48 HRS DAYS	100 % total room charge		
FAIR DATES 14 DAYS	100 % total room charge	FAIR DATES 14 DAYS	100 % total room charge		
No show or early departure	100 % total room charge	No show or early departure	100 % total room charge	No show or early departure	100 % total room charge

Note: The hotel reserves the right to apply special cancellation policy in case of city big congresses or special events.

16. Brochure Review


- Please note that all materials must be reviewed by the hotel prior to publication. Rates must be published according to the terms and conditions stipulated in this agreement. Failure to submit brochures for REVIEW PRIOR TO PRINTING could result in cancellation of allocation or withdrawal from promotional offers.
- The tour operator will display in any tour programme brochure the hotel rates herein agreed and approved photograph and description by the hotel.

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- The tour operator will provide the hotel two copies of each brochure or tour programme in which the hotel appears prior to the commencement date of the programme.

17. Validation or Termination

- Contracts will be only considered valid once the hotel has received a signed copy of the contract and the attached letter within 30 days of issue. Failure to sign this contract could result in reservations being denied.
- Either party can unilaterally terminate this contract upon 30 days' written notice to the other party.
- Tour operator/agency cannot sell to the public through its or other entities' web sites to inferior prices than the ones stated by this contract, after adding a 25% minimum of mark up.

For & on behalf of: Grand Hotel Campione	Accepted for & on behalf of:
<p>DEMAHOTEL SRL u.s. Via Principe Amedeo, 3 20121 MILANO P.I.C.F. 00298780143</p> <p>Signed : </p> <p>Mr Luca Barion / Resident Manager luca.barion@ghcampioni.com Date : 19/03/2019</p>	<p>Signed : Sara Abdelwahed</p> <p>Name : Contracting Agent</p> <p>Title : World Avenues S.A</p> <p>Date : 20.03.2019</p>

