



**HOTEL Edouard 7**

39 avenue de l'Opéra 75002 Paris – France

Tel : +33 1 42 61 56 90 / Fax : +33 1 42 61 86 27 / E-mail : [resa@edouard7hotel.com](mailto:resa@edouard7hotel.com)

Web site: [www.edouard7hotel.com](http://www.edouard7hotel.com)

To	<b>WORLD AVENUES</b>
Attention	Ms Alaa Huseen - Contracting Agent
Tel	+202 27241025
E-mail	<a href="mailto:contracting2@world-avenues.ch">contracting2@world-avenues.ch</a>
From	Florence Renault – Sales Manager
Tel	+33 1 42 61 86 31
Fax	+33 1 42 61 86 27
Date	Thursday, 26 July 2018
Ref	Contract 2018/2019
Number of pages	Total 6

Dear Alaa,

Please find hereafter our contract for the season 2018/2019 – **contract ends March 31<sup>st</sup> 2019.**

For your acceptance, please kindly return this contract dully signed with your company's stamp by fax at +33 1 42 61 86 27 or by email at [florence.renault@edouard7hotel.com](mailto:florence.renault@edouard7hotel.com)

The fair period calendar 2018 will be sent enclosed and updated as soon as the events are fixed.

We remain at your entire disposal if you have any question.

We look forward to develop a new profitable business relationship for this new season 2018/2019

Sincerely yours,

Florence Renault  
Sales Manager




**EDOUARD 7**  
PARIS-OPÉRA  
BY B SIGNATURE  
Hotels & Resorts

**F.I.T CONFIDENTIAL 2018/2019**

<b>Hotel contacts</b>	<b>-Reservation</b> / Tel +33 1 42 61 86 02/ E-mail : <a href="mailto:resa@edouard7hotel.com">resa@edouard7hotel.com</a> <b>-Florence Renault</b> / Sales Manager / +33 1 42 61 86 31 E-mail : <a href="mailto:florence.renault@edouard7hotel.com">florence.renault@edouard7hotel.com</a>
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**RACK RATES 2018/2019 VAT & services incl. per room, per night**

<b>Type of room</b>	<b>Rates</b>
Standard (20sqm)	550 €
Superior Room (25sqm),	590 €
Deluxe Room (30sqm),	640 €
Junior Suite (38sqm),	790 €
Suite (50sqm), king bed	1 360 €
<b>Breakfast type</b>	<b>Rates</b>
Buffet breakfast	30 €

<b>HOTEL CATEGORY</b>	4 Stars
<b>PART OF B SIGNATURE HOTELS &amp; RESORTS</b>	 B SIGNATURE Hotels & Resorts



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**F.I.T NET rates in Euros (€) PER ROOM PER NIGHT**

Room Type	High Season		Mid Season		Low Season	
Classique	<i>SGL</i> 280 €	<i>DBL</i> 300 €	<i>SGL</i> 230 €	<i>DBL</i> 250 €	<i>SGL</i> 200 €	<i>DBL</i> 220 €
Supérieure	<i>SGL</i> 300 €	<i>DBL</i> 320 €	<i>SGL</i> 250 €	<i>DBL</i> 270 €	<i>SGL</i> 220 €	<i>DBL</i> 240 €
Deluxe	<i>SGL</i> 360 €	<i>DBL</i> 380 €	<i>SGL</i> 310 €	<i>DBL</i> 330 €	<i>SGL</i> 280 €	<i>DBL</i> 300 €
Junior SUITE	<i>SGL</i> 460 €	<i>DBL</i> 480 €	<i>SGL</i> 410 €	<i>DBL</i> 430 €	<i>SGL</i> 380 €	<i>DBL</i> 400 €
SUITE	<i>SGL</i> 590 €	<i>DBL</i> 610 €	<i>SGL</i> 540 €	<i>DBL</i> 560 €	<i>SGL</i> 510 €	<i>DBL</i> 530 €

Room Type	Fair Period High Season		Fair Period Mid Season		Fair Period Low Season	
Classique	<i>SGL</i> 370 €	<i>DBL</i> 390 €	<i>SGL</i> 320 €	<i>DBL</i> 340 €	<i>SGL</i> 290 €	<i>DBL</i> 310 €
Supérieure	<i>SGL</i> 390 €	<i>DBL</i> 410 €	<i>SGL</i> 340 €	<i>DBL</i> 360 €	<i>SGL</i> 310 €	<i>DBL</i> 330 €
Deluxe	<i>SGL</i> 450 €	<i>DBL</i> 470 €	<i>SGL</i> 400 €	<i>DBL</i> 420 €	<i>SGL</i> 370 €	<i>DBL</i> 390 €
Junior SUITE	<i>SGL</i> 550 €	<i>DBL</i> 570 €	<i>SGL</i> 500 €	<i>DBL</i> 520 €	<i>SGL</i> 470 €	<i>DBL</i> 490 €
SUITE	<i>SGL</i> 680 €	<i>DBL</i> 700 €	<i>SGL</i> 630 €	<i>DBL</i> 650 €	<i>SGL</i> 600 €	<i>DBL</i> 620 €

<b>Low season</b>	1 Nov-28 Feb 9 Jul-2 Sep	<b>Fair Periods</b>	
<b>Mid season</b>	1 Mar - 8 May	Nouvel an	29 Dec 2017 au 01 Jan 2018
<b>High Season</b>	9 May- 8 Jul 3 Sep-31 Oct	Mode+Haute couture+MO	17 Jan 2018 au 25 Jan 2018
		Première Vision	13 Feb 2018 au 15 Feb 2018
		PAP	27 Feb 2018 au 06 Mar 2018
		Marathon	07 Apr 2018 au 08 Apr 2018
		Euro PCR	21 May 2018 au 25 May 2018
		Rolland Garros	21 May 2018 au 03 Jun 2018
		Mode Masculine	20 Jun 2018 au 24 Jun 2018
		Haute Couture	01 Jul 2018 au 05 Jul 2018
		MO	07 Sep 2018 au 11 Sep 2018
		Auto+PAP+Ryder Cup	25 Sep 2018 au 03 Oct 2018
		SIAL	21 Oct au 25 Oct 2018

**FREESALE**

## GENERAL SALES CONDITIONS

- City tax is not included at 2.53 Euros per person and per day
- Please note that price includes **10% VAT**
- Price per room, per night, **including VAT**, services and Hot Buffet breakfast served in our restaurant “La cuisine de l’E7”.  
**Supplement Room charge for breakfast served in the guest room: 10 € per person and per day.**
- ***To the extent that the Hotel will be subject to a new law or regulation affecting the sale price of its services, will be obliged to pass on to its customers***
- Those rates are only available for a maximum of 9 rooms, above that, **groups rates are on request only.**
- Gratuity for children:
  - One child from 0 to 2 years old sharing Parent’s room is free of charges inclusive Buffet Breakfast starting from Superior category.
  - One child from 2 to 12 years old sharing Parent’s room is free of charges inclusive Buffet Breakfast starting from Deluxe category.
- Third pax policy: **80 €** supplement starting from Deluxe room
- Those rates are only available for direct booking to the hotel and have to be included in a package.
- Porterage fees per room IN & OUT: 7 €.
- Check-in time: 3 pm, Check-out time: Noon.
- **Connecting room : on request only and subject to availability at the time of the reservation.**
- **Twin room : on request only and subject to availability at the time of the reservation. From Superior room to Suite category. Not available in Standard room.**

## HALF-BOARD

→ 65 € per person, 3 course menu (including beverage)

For special budget please directly contact our sales department.

## OPERA VIEW

→ 20 € to guarantee Opéra view

## PRODUCTIVITY

The hotel reserves the right to cancel your contract by a simple letter or fax if your production will not reach a minimum of **30 rooms nights by quarter.**

## GROUP RATES

Group rates are on request only (From 10 rooms)

## RESERVATIONS

Reservations are guaranteed upon receipt of your written confirmation.



## **INTERNET SALES & DISTRIBUTION CHANNELS**

It is hereby agreed that:

The rates included in this contract shall not be sold on the Internet, either by the client or an OTA (Online Travel Agency), without the prior written agreement of the hotel. These rates are strictly confidential and may not be disclosed to the end client in any form whatsoever. The co-contractor shall ensure that this policy is adhered to by all intermediaries.

These rates are only valid from intermediaries in the tourism industry (B2B), as part of an opaque package (B2B), after application of a minimum mark-up of 25% irrespective of the number of intermediaries.

The client agrees not to sell the rooms in question at a higher rate than the rack rate advertised by the hotel and stated in this contract.

These rates shall not be marketed on the Internet or on any other media, either by the client or a third party, if the conditions above are not met.

Failure in complying with the above conditions of sale constitutes a breach of the contract. The hotel reserves the right to cancel your contract by a simple letter or fax if you fail to comply with the above stated conditions of sale.

Otherwise the hotel reserves the right to refuse any booking that was made on a breach of the above conditions.

## **CANCELLATIONS and EARLY DEPARTURE**

When cancellation is made before 24 hours prior to the arrival, there will be no charge. Between less than 24 hours and the arrival, we will charge one night.

During fair periods:

-Cancellation before 7 days prior to arrival date: no charge.

-Cancellation after above period: **one night** will be charged.

Early departure: The whole stay will be charged

## **DISPUTES**

All disputes concerning a booking shall be submitted to the local court authorities in Paris.

## **BILLING**

The hotel reserves the right to cancel your contract by a simple letter or fax in case of payment delays or any settlement issue.

In accordance with the hotel's decision, either the account:

Prepayment

(Payment can be made by company cheque, bank transfer or credit card)



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### Bank references

Identifiant national de compte bancaire - RIB			
Code Banque	Code Guichet	Numero de Compte	Clé RIB
13807	00636	30421525282	42
Identifiant international de compte bancaire			
IBAN (International Bank Account Number)			
FR76 1380 7006 3630 4215 2528 242			
Domiciliation			
BPATL.NANTES EST ENTREPR - 00636			
Identifiant International de l'établissement bancaire			
BIC (Bank identifier code) / Adresse SWIFT			
CCBPRPPNAN			
Titulaire du compte :		SA SOC HOTEL EDOUARD VII	
		Chez Cabinet Bessé	
		46 bis rue des Hauts Pavés	
		44000 Nantes	

Made in Paris, July 26<sup>th</sup> 2018

Client's signature and stamp

Alaa Hussein  
Contracting Agent  
WORLD AVENUES

*Alaa Hussein*



Signature and stamp

Florence Renault  
Sales Manager  
Hotel Edouard 7