

PARIS - CHAMPS-ÉLYSÉES

BY B SIGNATURE
Hotels & Resorts



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Hôtel Vernet*** - Champs Elysées
by B SIGNATURE Hotels & Resorts
25, rue Vernet - 75008 PARIS - FRANCE**

Tel: +33(0)1.44 31 98 00 | Fax: +33. (0)1.44 31 85 69
Email: reservations@hotelvernet.com | Web: www.hotelvernet.com

Company :	World Avenues SA
To :	Marwa MAHMOUD
Tel :	+41 225 48 12 11 // Direct Phone No : +41 229 06 94 00
E-mail :	waop2@world-avenues.ch
From :	Delphine FANGIER // Directrice Commerciale & Marketing
Tel / Fax :	+33 1 44 31 85 65 / +33 1 44 31 85 69
E-mail :	Delphine.fangier@hotelvernet.com
Date :	Wednesday 22nd of June, 2016
Ref :	2016-WorldAvenues
Number of Pages	Total 6

Dear Marwa,

Please find hereafter our contract for the next season from November 1st, 2016 to October 31th, 2017.

For your acceptance, please kindly return this contract dully signed with your company's stamp by email delphine.fangier@hotelvernet.com.

We remain at your entire disposal if you have any question.

We look forward to developp a new and profitable business relationship for this new season 2016/2017 between your company and Hôtel Vernet***** by B SIGNATURE Hotels & Resorts.

Thank you in advance for your partnership,

Best Regards,

Delphine Fangier
Directrice Commerciale & Marketing
E-mail : delphine.fangier@hotelvernet.com

Erwan Sarre
Directeur Général
E-mail : erwan.sarre@hotelvernet.com

2016/17 CONFIDENTIAL F.I.T RATES

(Applicable on all markets)

Hotel Contacts	<ul style="list-style-type: none"> - Erwan SARRE General Manager erwan.sarre@hotelvernet.com - Delphine FANGIER Director of Sales & Marketing delphine.fangier@hotelvernet.com - Chloé BOISSELIER Reservation Agent reservations@hotelvernet.com - Caroline LAMY Sales Executive caroline.lamy@hotelvernet.com - Account Department isabelle.taboury@hotelvernet.com / victor.martinez@besse-signature.com - Group Department events@hotelvernet.com
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2017 Rack Rates (VAT & service included)

Room Categories	2016 / 2017 Rack Rates
Superior Room (22-26m ²) Walking shower or bathtub	690.00€
Deluxe Room (30-35m ²) Walking Shower	790.00€
Prestige Room (39-42m ²) Walking Shower and bathtub	890.00€
Executive Suite (43m ²) Walking Shower & Bathtub, japanese toilets.	1 200.00€
Prestige Suite (53 à 70m ²) Walking shower and Bathtub, japanese toilets	2 200.00€
Continental Breakfast	25.00€
American Breakfast	35.00€

HOTEL CATEGORY	5-Star Fully renovated in 2014
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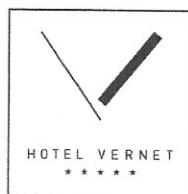
F.I.T Rates Euros (€) PER NIGHT AND PER ROOM

Continental Breakfast included

Excluded City Tax : 3.30€ per day and per person.

	LOW SEASON			HIGH SEASON		
	SGL	DBL/TW	TPL	SGL	DBL/TW	TPL
Supérieur Room	290	300	NA	350	370	NA
Deluxe Room	350	370	NA	410	430	NA
Prestige Room	400	420	510	460	480	570
Executive Suite	660	680	770	850	870	960
Prestige Suite	860	880	970	1 460	1 480	1 570

	FAIR PERIODS		
	SGL	DBL/TW	TPL
Supérieur Room	520	540	NA
Deluxe Room	600	620	NA
Prestige Room	660	680	770
Executive Suite	ON REQUEST		
Prestige Suite			



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PERIODS

Last night included

	Dates
LOW SEASON	From 1 st November 2016 to 7 th May 2017 From 14 th July to 3 rd September 2017 From 20 th to 31 st October 2017
HIGH SEASON	From 8 th May to 13 th July 2017 Du 4 th September to 19 th October 2017

FAIR DATES

DATES DE SALONS	Ville	Du	Au*
NOUVEL AN	Paris	30/12/2016	01/01/2017
EURO PCR	Paris	15/05/2017	18/05/2017
AIR SHOW - Salon du Bourget	Paris	19/06/2017	22/06/2017
Fashion Week	Paris	02/07/2017	06/07/2017
Première Vision	Paris	19/09/17	21/09/2017

(*) Last night included

Please note that those dates might be modified during the year.

PROMOTION OFFERS :

WINTER OFFER

From 1st November 2016 to 30th April 2017*

-15% OFF on any stay of 1 or 2 nights

-20% OFF on any stay of 3 nights and more

This offer is available upon availability and excepted the following periods :

- NEW EVE : from 30th December 2016 to 1st of January 2017 *
- Fashion Week from 18th to 26th January 2017 *
- Première Vision : from 7th to 9th February 2017 *

SUMMER OFFER

From 8th July to 31st August 2017*

-15% OFF on any stay of 1 or 2 nights

-20% OFF on any stay of 3 nights and more

* Last night included



GENERAL SALES CONDITIONS

1. Price per room, per night, including VAT & services. Continental breakfast is included and served at "V" Restaurant. WI-FI is free of charge in the whole hotel. Rates are applicable for single, twin or double occupancy.
2. Those rates are only available for a maximum of 06 rooms. **From 7 rooms, group rates are on request only, special group conditions may apply.**
3. Gratuity for children: one child under 12 years old sharing Parent's room is free of charge inclusive Continental Breakfast served at the restaurant.
4. Triple occupancy : a supplement of **90€ per room per night inclusive Continental breakfast will apply for any third adult (3 year old and above), only available in Prestige rooms, Executive & Prestige Suites.**
5. Those rates are only available for direct booking to the hotel and have to be included in a package. All sales of Rooms shall be confirmed to the Hotel **by email at reservations@hotelvernet.com**. Room sales may not be confirmed by phone.
6. Check-in time: 3pm, Check-out time: Noon
7. Connecting room: on request and upon availability.
8. The rates of the Prestige room, Executive & Prestige Suites include a tea facilities and a Espresso Machine.
9. Fair Dates: the hotel reserves the right to modify the fair dates at its own discretion. In that case, the hotel will honour all previous bookings made before the modification and will inform the client at least 24h before.
10. "Black Out" dates: the hotel reserves the right to modify the black out dates at its own discretion. In that case, the hotel will honour all previous bookings made before the modification and will inform the client at least 24h before.
11. Taxes: Should tax regulation or legislation of France be submitted to a change that will have an impact on rates and sales conditions regarding rooms and/or any other services provided, Hotel will have no choice but to charge the Customer & to apply those changes on the invoices.

RESERVATION METHOD

Free Sale

PERIODS	LOW SEASON		HIGH SEASON		FAIR PERIOD	
ROOM CATEGORIES	ROOM	RELEASE PERIOD	ROOM	RELEASE PERIOD	ROOM	RELEASE PERIOD
Superior Room	5	D-48h	5	D-5	2	D-14
Deluxe Room						
Prestige Room						
Suites	ON REQUEST					



PRODUCTIVITY

Important: The hotel reserves the right to cancel or reduce the number of free sell rooms or allotment if this one will not reach a minimum of 50% confirmation a month. You will be advised by a simple letter or e-mail.
The hotel reserves the right to cancel the contract by a simple letter or fax if your production will not reach a minimum of **30 rooms nights by quarter**.

GROUP RATES

Group rates are on request only. Special group conditions may apply.

RESERVATIONS

Reservations are guaranteed upon receipt of your written confirmation.

CANCELLATIONS and EARLY DEPARTURE

When cancellation is made before 48 hours to the arrival (noon) there will be no charge. Between less than 48 hours and the arrival, we will charge one night as a no show.

Please note in case of early departure we will charge 1 night or the full stay during the Fair Period.

Fair Periods: Cancellation policy 7 days before check-in date. We will charge the full stay in case of late cancellation.

DISPUTES

All disputes concerning a booking shall be submitted to the local court authorities in Paris that will apply French law.

BILLING

In accordance with the hotel's decision, either the account:

☐ Within 30 days following the date of the invoice is sent out. All payment are to be made in Euros (€)

Bank expenses are covered by the organiser, up to 30 days for late payment, **1.5% increase of the total amount due per day** (Payment can be made by company cheque, bank transfer or credit card)

INTERNET SALES & DISTRIBUTION CHANNELS

It is hereby agreed that:

The rates included in this contract shall not be sold on the Internet, either by the client or an OTA (Online Travel Agency), without the prior written agreement of the hotel. These rates are strictly confidential and may not be disclosed to the end client in any form whatsoever. The co-contractor shall ensure that this policy is adhered to by all intermediaries.

These rates are only valid from intermediaries in the tourism industry (B2B), as part of an opaque package (B2B), after application of a minimum mark-up of 25% irrespective of the number of intermediaries.

The client agrees not to sell the rooms in question at a higher rate than the rack rate advertised by the hotel and stated in this contract.

These rates shall not be marketed on the Internet or on any other media, either by the client or a third party, if the conditions above are not met.

Failure in complying with the above conditions of sale constitutes a breach of the contract. The hotel reserves the right to cancel your contract by a simple letter or fax if you fail to comply with the above stated conditions of sale.

Otherwise the hotel reserves the right to refuse any booking that was made on a breach of the above conditions.



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Banking references

Account Name : SARL GHBC Hôtel Vernet
46 B rue des Hauts Pavés
44000 Nantes

Nom de Banque : Banque Populaire Atlantique
Adresse Banque : 1, rue Françoise Sagan
Saint Herblain
44919 Nantes Cedex 09

Code Banque : 13807

Code Guichet : 00636

N° Compte : 31421108477 Clé RIB : 25

IBAN Code : FR76 1380 7006 3631 4211 0847 725

Code SWIFT : CCBPFRPPNAN

TVA Intra-Communautaire : FR 63 497 498 758

N° de Siret : 497 498 758 00018 Nantes

NAF°: 5510Z

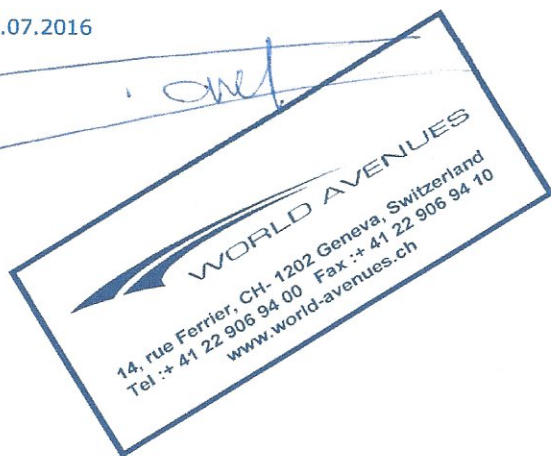
Signature of Client & stamp

In Paris on
Signature of Hotel & stamp

World Avenues Travel Switzerland

Tarek Elbialy - Contracting manager

11.07.2016



Erwan SARRE
General Manager
Hôtel Vernet

18/07/16

Delphine FANGIER
Director of Sales & Marketing
Hôtel Vernet

Hôtel VERNET
25, rue Vernet - 75008 Paris
Tél. +33 (0)1 44 31 98 00
Fax +33 (0)1 44 31 85 69
E-mail : reservations@hotelvernet.com
www.hotelvernet.com