



# ATHENS PLAZA

## HOTEL

### WHOLESALE AGREEMENT

Dear Ms. Marwa,

It is with pleasure that we offer the following Wholesale Agreement of co-operation between "WORLD AVENUES S.A" and the "N.J.V. ATHENS PLAZA" hotel as specified below.

	NOVEMBER 1st ,2019 – APRIL 30th , 2020	MAY 1st ,2020 – OCTOBER 31st, 2020
Room Types		
Classic Single Room (Courtyard view)	145 €	161 €
Classic Double Room for Single use (Courtyard view)	152 €	167 €
Classic Double Room (Courtyard view)	157 €	172 €
Superior Single Room (City view)	177 €	193 €
Superior Double Room (City view)	187 €	203 €
Superior Triple Room (City view)	221 €	237 €
Deluxe Single Room (Syntagma Sq. view)	193 €	209 €
Deluxe Double Room (Syntagma Sq. view)	203 €	219 €
Deluxe Triple Room (Syntagma Sq. view)	237 €	253 €
Deluxe Single Room (Acropolis view)	233 €	249 €
Deluxe Double Room (Acropolis view)	243 €	259 €
Deluxe Triple Room (Acropolis view)	277 €	293 €
Family Room	317 €	357 €
Deluxe City view Suite	350 €	470 €
Athenian Acropolis View Suite	430 €	550 €
Acropolis View Deluxe Suite	510 €	630 €
Acropolis Panoramic View Suite	660 €	780 €
Presidential Suite	3.100 €	3.100 €



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- Above rates are non-commissionable, based on € currency, referring to accommodation per room / per night, inclusive of VAT, city tax, Buffet Breakfast and Wi-Fi.
- Accommodation Tax, equal to 4 Euro per room per night is not included.
- Complimentary accommodation & breakfast are offered to children less than 12 years old, sharing parent's room. For one adult and one child room is charged as double.
- Maximum number of persons in a Classic Double room is **2 (including children)**.
- Maximum number of persons in Superior or Deluxe rooms is **3 (including children)**.
- Maximum number of persons in a Suite is **2 (including children)**.
- Maximum number of persons in a Family room **4 (2 adults and 2 children)**.
- Baby cot or extra bed cannot be added in the Classic room type.
- A triple room is defined as a double / twin room with extra bed.
- Meal supplement: 3 course menu at 35 Euro per person per meal
- Official Check -In time is 14.00 hours and Check Out time is 12.00 hours
- In case property is featured in a brochure, our Marketing department must be communicated and a copy must be forwarded to the hotel.

**NOTE: Above rates are subject to Hotel's availability.**

### **SPECIAL OFFERS:**

- ✓ The hotel commits to a Stay 4 nights offer and Pay only 3 for Deluxe rooms and Suites throughout the months of Nov 1<sup>st</sup> '19 to Apr 30<sup>th</sup> '20 only. Please mention the "S4P3" offer when making the booking, in order to avoid wrong charges.

\*Such special offers are subject to the same black out/fair rate policy conditions as noted below



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### TERMS & CONDITIONS

#### RATE CONDITIONS

- The rates only apply to leisure FIT travellers booked via the tour operator cited in this contract. They do not apply to other client types, including business travellers, incentive, conference and events groups/delegates.
- Rates are applicable for all markets.
- Wholesale rates are confidential and cannot be extended to corporate accounts. Should you have corporate accounts, please let us know, in order to send you our corporate rates.
- Under no circumstances are the rates provided to be sold unpackaged or independently to the consumer directly.
- NO rates are to be published on your Internet site, on any other public internet site. Nor should they feature on any distribution system that offers or sells directly to the public, or are otherwise featured in the public domain.
- Wholesale rates are not to be sold to third parties such as **lol.travel, Amoma, Transveho, Roomdi, Happyrooms, etc**, otherwise, the hotel reserves the right to terminate the contract.
- Any rates which are packaged and sold to another third party for onward distribution are bound by the terms and conditions of this contract. The operator company cited on this contract will ensure communication of and compliance with said terms and conditions.
- Should taxes change, the hotel reserves the right to adjust rates accordingly.
- For group reservations (minimum 8 rooms) or long stays (minimum 14 continuous nights), rates may differ subject to availability and period. Group rates differ and are available only upon request and based on availability.
- Direct payment by client is not acceptable.

#### BLACKOUT DATES AND FAIR RATES

- While the hotel will make every effort to limit the number of black out/fair rate dates to those noted in this contract, occasionally further black out/fair rate dates may arise throughout the year.
- In case of Fair Dates, Rates may differ and minimum stay restrictions may apply.
- In this case, the hotel commits to communicating additional black out/fair rate dates verbally and in writing to the operator

#### FAIR RATE DATES

Nov 02nd – 5th, 2019  
Nov 8th – 10th, 2019  
Nov 22nd – 29th 2019 J  
May 30th – Jun 5th, 2019  
Sep 24th – 27th 2020  
Oct 07th – 09th, 2020

ESGO 2019 Athens Congress  
Athens Marathon. The Authentic.  
apan Week  
Posidonia Exhibition  
2020 FIMS : XXXVI World Congress of Sports Medicine  
EUGMS - 16th European Geriatric Medicine Congress





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### CANCELLATION POLICY

- For any cancellation, 48 hours prior to the arrival date → No cancellation fees will be applied.
- For any cancellation, less than 48 hours prior to the arrival date, No Show or Early Check Out → Full cancellation fees will be applied.

### BILLING AND PAYMENT

- Reservations accepted on prepayment basis, at least 3 days before arrival.
- Credit card preauthorization will be taken at check-in to cover anticipated customer incidental charges.

### GENERAL DATA PROTECTION REGULATION

"N.J.V. ATHENS PLAZA" hotel is currently implementing all the necessary organizational and technical measures to comply with the new EU General Data Protection Regulation (GDPR). As Data Privacy and Protection is of utmost importance to us, we can assure our stakeholders – data subjects, clients, partners, suppliers, and authorities, that either as Controllers or Processors, will be in line with the principles of legitimate data processing, fully respect the rights of data subjects, and systematically ensure confidentiality, integrity and availability of personal data.

"WORLD AVENUES S.A" as a third party processing personal data on behalf of N.J.V. Athens Plaza, is required to provide us with the adequate certification that is also in line with the EU General Data Protection Regulation (GDPR).

**ALL THE ABOVE CONDITIONS WILL BE CONSIDERED ACCEPTED AND CONFIRMED ONLY UPON HOTEL'S RECEIPT OF SIGNED COPY OF THIS AGREEMENT, WHICH IS TO BE RECEIVED BY THE HOTEL NO LATER THAN 15 DAYS FROM THE DATE OF THIS CONTRACT. IF IT IS NOT, IT WILL BE CONSIDERED INVALID.**

We thank you for your preference towards "N.J.V. ATHENS PLAZA" hotel and we are looking forward to a fruitful cooperation.

#### FOR: "WORLD AVENUES S.A"

Contact Name: Marwa Emad

Date: 21.08.2019

Contracting Agent

Tax Office: World Avenue SA

Registered Company Name

14, rue Ferrier, CH-1202 Geneva, Switzerland

Tel.: +41 22 906 94 00 Fax: +41 22 906 94 10

www.world-avenues.ch

#### FOR: "N.J.V. ATHENS PLAZA"

Mrs. Vana Lazarakou

General Manager

Date: 20/08/2019

**N.J.V. ATHENS PLAZA**  
ΒΑΣ. ΓΕΩΡΓΙΟΥ Α' 2 - ΣΥΝΤΑΓΜΑ ΑΘΗΝΑ  
ΕΞΟΔ. & ΤΟΥΡ. ΕΠΙΧ. ΒΑΡΝΙΚΟΣ Α.Ε.  
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