



Confidential FIT Rates 2018

Lausanne & Zürich

Price include Room, City Tax & Full Buffet Breakfast

Prices LAUSANNE

Hotel & stars	Alpha Palmiers **** New restaurants and bar			Agora Swiss Night **** Our most popular hotel !			Swiss Wine *** Opened in 2016				
Email for reservation requests	ap@byf.ch			asn@byf.ch			sw@byf.ch				
Phone	T: +41 21 55 55 999			T: +41 21 55 55 955			T: +41 21 320 21 41				
Street address	Petit-chêne 34 1003 Lausanne			Rond Point 9 1006 Lausanne			Caroline 5 1003 Lausanne				
Price per Room including full buffet breakfast in CHF Including City Tax											
	single	twin	triple	single	twin	triple	single	twin	triple		
Weekend Rate all year Every Friday Saturday & Sunday	120.-	140.-	198.-	115.-	130.-	192.-	110.-	120.-	171.-		
From	to	Event	Monday	to	Thursday	Monday	To	Thursday	Monday	to	Thursday
15.01.18	28.01.18	mid	130.-	150.-	198.-	125.-	140.-	192.-	120.-	150.-	183.-
29.01.18	11.02.18	PrxLsne	170.-	190.-	210.-	180.-	200.-	240.-	170.-	190.-	210.-
12.02.18	04.03.18	holiday	120.-	140.-	198.-	115.-	130.-	192.-	110.-	120.-	171.-
05.03.18	08.03.18	AUTO	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
09.03.18	29.03.18	mid	130.-	150.-	198.-	125.-	140.-	192.-	120.-	150.-	183.-
30.03.18	15.04.18	Holidays	120.-	140.-	198.-	115.-	130.-	192.-	110.-	120.-	171.-
16.04.18	09.05.18	mid	130.-	150.-	198.-	125.-	140.-	192.-	120.-	150.-	183.-
10.05.18	13.05.18	holiday	120.-	140.-	198.-	115.-	130.-	192.-	110.-	120.-	171.-
14.05.18	12.07.18	Hi	215.-	250.-	285.-	215.-	250.-	285.-	215.-	250.-	285.-
13.07.18	26.08.18	holiday	120.-	140.-	198.-	115.-	130.-	192.-	110.-	120.-	171.-
27.08.18	30.09.18	Hi	215.-	250.-	285.-	215.-	250.-	285.-	215.-	250.-	285.-
01.10.18	14.10.18	mid	130.-	150.-	198.-	125.-	140.-	192.-	120.-	150.-	183.-
15.10.18	28.10.18	holiday	120.-	140.-	198.-	115.-	130.-	192.-	110.-	120.-	171.-
29.10.18	14.12.18	mid	130.-	150.-	198.-	125.-	140.-	192.-	120.-	150.-	183.-
15.12.18	07.01.19	holiday	120.-	140.-	198.-	115.-	130.-	192.-	110.-	120.-	171.-

Rates are in **CHF (Swiss Francs) net and confidential**. Rate includes **room, breakfast, all taxes (VAT...)** and **City Taxes**. Wi-Fi, access to Fitness room (where available) and in Lausanne only: free public transportation after check in until day of checkout (train, busses, metro)

Twin for single use = rate of twin / **Children are free up to 6 years** old when sharing the parents' bedroom (No additional bed) max 1 child up to 6 years free of charge in parents / Triple room = twin rooms with extra bed / Cot only on request

Payment due 30 days after check-out

- By **bank transfer**. Bank fees have to be beard by the payer (agency). Bank detail can be found here : <http://byfassbind.com/about-us/>
- Payment by **Credit card or Virtual Credit Card** is possible with a supplement of 2% (minimum CHF 5.- per payment)

Cancellation: during low and med season and weekends 24 hours during standard / hi season 7 days prior arrival

Late Cancellation & no-show: Full stay charge.

No marketing of sales fees will be paid by the hotels. All promotion costs have to be paid by the Agency.

Allotment or Free sales : By Fassbind prefers to work on free-sales basis. Hotel can close the free sales at any time by email If free sales is not possible then, allotment of 2 rooms in the Swiss Wine and Swiss Night and Hotel Du Theatre and 5 rooms in the other Hotels.

Allotments &/or free sales can be closed at any time, by phone, fax or email by the Hotels without restrictions.

WRITE HERE EMAIL ADDRESS TO CLOSE FREE SALES OR ALLOTMENT ANY TIME WITHOUT RESTRICTION:

Cut-off for free sales and allotment: **1 night** for arrival between Friday & Sunday and every day during low & holidays season. **5 nights** for booking betw. Monday and Thursday during other periods

This is the only contract concerning FIT free sales or allotment sales between By Fassbind and the Agency, even if a pre-shaped contract form prepared by the agency is signed. In case of dispute, only this present document applies.

Agency (Travel Agent, Wholesaler...) : World Avenues Switzerland

Contact person : Amira ElBatal

Email : de3@world-avenues.ch

Postal address: 14, Rue Ferrier, CH-1202 Geneva, Switzerland

Signature, Stamp & Date : Amira ElBatal

Signature By Fassbind & date

only for Züri by Fassbind in Zürich

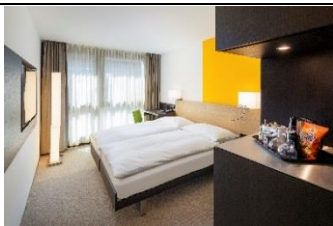


Confidential FIT Rates 2018

Zürich & Lausanne

Price include Room, City Tax & Full Buffet Breakfast

Prices ZURICH

Hotel & Stars	Züri **** New Hotel since 2017			Swiss Night *** Reconstructed in 2017			Hotel du Théâtre *** Joined By Fassbind in 2016		
Email for reservation requests	z@byf.ch			sn@byf.ch			dt@byf.ch		
Phone and Fax	F: +41 44 44 8 18 18 F: +41 44 44 8 18 19			T: +41 44 512 49 99 F: +41 44 512 49 98			T: +41 44 267 267 0 F: +41 44 267 267 1		
Street address	Heinrichstrasse 254 8005 Zürich			Steinwiesstrasse 8 8032 Zürich			Seilergraben 69 8001 Zürich		
Price per room including Full buffet breakfast in CHF Including Hotel Tax									
	single	twin	triple	single	twin	Triple On request on request	single	twin	Triple On request On request
Weekend Rate all year Every Fr Sa & Su	115	140	on request	120	145	on request	170	200	on request
From to event	Monday to Thursday			Monday to Thursday			Monday to Thursday		
18.12.18	07.01.18	LO	115	140	120	145	170	200	On request 10% on BAR
08.01.18	09.02.18	MI	160	185	170	195	190	220	
10.02.18	25.02.18	LO	115	140	120	145	170	200	
26.02.18	28.03.18	MI	160	185	170	195	190	220	
29.03.18	02.04.18	LO	115	140	120	145	170	200	
03.04.18	20.04.18	MI	160	185	170	195	190	220	
21.04.18	06.05.18	LO	115	140	120	145	170	200	
07.05.18	09.05.18	MI	160	185	170	195	190	220	
10.05.18	13.05.18	LO	115	140	120	145	170	200	
14.05.18	18.05.18	HI	210	235	220	245	230	260	
19.05.18	21.05.18	LO	115	140	120	145	170	200	
22.05.18	13.07.18	HI	210	235	220	245	230	260	
14.07.18	19.08.18	LO	115	140	120	145	170	200	
20.08.18	31.08.18	MI	160	185	170	195	190	220	
01.09.18	07.09.18	HI	210	235	220	245	230	260	
08.09.18	10.09.18	LO	115	140	120	145	170	200	
11.09.18	05.10.18	HI	210	235	220	245	230	260	
06.10.18	21.10.18	LO	115	140	120	145	170	200	
22.10.18	16.12.18	MI	160	185	170	195	190	220	
17.12.18	06.01.19	LO	115	140	120	145	170	200	

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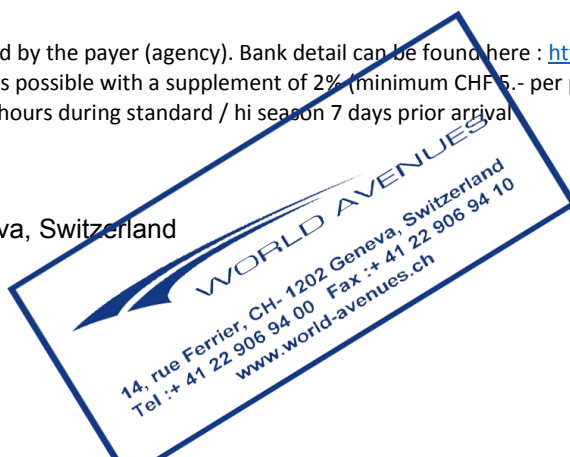
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World Avenues Switzerland
14, Rue Ferrier, CH-1202 Geneva, Switzerland
29.11.2017
Amira ElBatal



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in Zürich