EXTRO HOTELS

GRAND VISCONTI PALACE

WORLD AVENUES SA - 14, Rue Ferrier, CH-1202 - Geneve (CH)

To the kind attention of Mr. Mohamed Gharib

FIT RATES - Validity from 06th November 2017 to 04th November 2018

Rates are nett per room, daily, including buffet breakfast, service and VAT at 10%. Free entrance GVP Health Club. The city tax is not included

period "C"	single room classic	double room classic	double single use classic	triple room classic	double room deluxe	double single use deluxe	triple room deluxe	junior suite	suite
06.11.2017 - 05.12.2017	€ 115,00	€ 134,00	€ 120,00	€ 178,00	€ 170,00	€ 160,00	€ 205,00	€ 225,00	€ 280,00
Week-end + 06.12.207 - 10.12.2017	€ 97,00	€ 105,00	€ 103,00	€ 152,00	€ 145,00	€ 140,00	€ 186,00	€ 205,00	€ 265,00
Week-end min.stay 2 nights + 06.12.2017 - 10.12.2017	€ 90,00	€ 98,00	€ 96,00	€ 149,00	€ 135,00	€ 130,00	€ 171,00	€ 180,00	€ 235,00

period "C"	single room classic	double room classic	double single use classic	triple room classic	double room deluxe	double single use deluxe	triple room deluxe	junior suite	suite
11.12.2017 - 21.12.2017	€ 115,00	€ 134,00	€ 120,00	€ 178,00	€ 170,00	€ 160,00	€ 205,00	€ 225,00	€ 280,00
Week-end + 22.12.2017 - 07.01.2018	€ 97,00	€ 105,00	€ 103,00	€ 152,00	€ 145,00	€ 140,00	€ 186,00	€ 205,00	€ 265,00
Week-end min.stay 2 nights + 22.12.2017 - 07.01.2018	€ 90,00	€ 98,00	€ 96,00	€ 149,00	€ 135,00	€ 130,00	€ 171,00	€ 180,00	€ 235,00

period "C"	single room classic	double room classic	double single use classic	triple room classic	double room deluxe	double single use deluxe	triple room deluxe	junior suite	suite
08.01.2018 - 29.03.2018	€ 115,00	€ 134,00	€ 120,00	€ 178,00	€ 170,00	€ 160,00	€ 205,00	€ 225,00	€ 280,00
Week-end + 30.03.2018 - 02.04.2018	€ 97,00	€ 105,00	€ 103,00	€ 152,00	€ 145,00	€ 140,00	€ 186,00	€ 205,00	€ 265,00
Week-end min.stay 2 nights + 30.03.2018 - 02.04.2018	€ 90,00	€ 98,00	€ 96,00	€ 149,00	€ 135,00	€ 130,00	€ 171,00	€ 180,00	€ 235,00

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period "C"	single room classic	double room classic	double single use classic	triple room classic	double room deluxe	double single use deluxe	triple room deluxe	junior suite	suite
03.04.2018 - 26.04.2018	€ 115,00	€ 134,00	€ 120,00	€ 178,00	€ 170,00	€ 160,00	€ 205,00	€ 225,00	€ 280,00
Week-end + 27.04.2018 - 01.05.2018	€ 97,00	€ 105,00	€ 103,00	€ 152,00	€ 145,00	€ 140,00	€ 186,00	€ 205,00	€ 265,00
Week-end min.stay 2 nights + 27.04.2018 - 01.05.2018	€ 90,00	€ 98,00	€ 96,00	€ 149,00	€ 135,00	€ 130,00	€ 171,00	€ 180,00	€ 235,00

period "B"	single room classic	double room classic	double single use classic	triple room classic	double room deluxe	double single use deluxe	triple room deluxe	junior suite	suite
02.05.2018 - 19.07.2018	€ 130,00	€ 150,00	€ 140,00	€ 200,00	€ 183,00	€ 168,00	€ 219,00	€ 240,00	€ 300,00
Week-end	€ 97,00	€ 105,00	€ 103,00	€ 152,00	€ 145,00	€ 140,00	€ 186,00	€ 205,00	€ 265,00
Week-end min.stay 2 nights	€ 90,00	€ 98,00	€ 96,00	€ 149,00	€ 135,00	€ 130,00	€ 171,00	€ 180,00	€ 235,00

period "D"	single room classic	double room classic	double single use classic	triple room classic	double room deluxe	double single use deluxe	triple room deluxe	junior suite	suite
20.07.2018 - 02.09.2018	€ 97,00	€ 105,00	€ 103,00	€ 152,00	€ 145,00	€ 140,00	€ 186,00	€ 205,00	€ 265,00
Minimum stay 2 nights*	€ 90,00	€ 98,00	€ 96,00	€ 149,00	€ 135,00	€ 130,00	€ 171,00	€ 180,00	€ 235,00

period "A"	single room classic	double room classic	double single use classic	triple room classic	double room deluxe	double single use deluxe	triple room deluxe	junior suite	suite
03.09.2018 - 27.09.2018	€ 150,00	€ 175,00	€ 160,00	€ 220,00	€ 190,00	€ 180,00	€ 235,00	€ 260,00	€ 320,00
Week-end*	€ 115,00	€ 130,00	€ 120,00	€ 175,00	€ 155,00	€ 145,00	€ 200,00	€ 215,00	€ 280,00
Week-end min.stay 2 nights*	€ 100,00	€ 110,00	€ 110,00	€ 165,00	€ 140,00	€ 135,00	€ 185,00	€ 195,00	€ 260,00

period "B"	single room classic	double room classic	double single use classic	triple room classic	double room deluxe	double single use deluxe	triple room deluxe	junior suite	suite
28.09.2018 - 30.10.2018	€ 130,00	€ 150,00	€ 140,00	€ 200,00	€ 183,00	€ 168,00	€ 219,00	€ 240,00	€ 300,00
Week-end +									

31.10.2018 - 04.11.2018	€ 97,00	€ 105,00	€ 103,00	€ 152,00	€ 145,00	€ 140,00	€ 186,00	€ 205,00	€ 265,00
Week-end min.stay 2 nights + 31.10.2018 - 04.11.2018	€ 90,00	€ 98,00	€ 96,00	€ 149,00	€ 135,00	€ 130,00	€ 171,00	€ 180,00	€ 235,00

***Except fairs**

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During the minor fairs (see the attached temporary file) will be applied the following rates:

single room classic	double room classic	double single use classic	triple room classic	double room deluxe	double single use deluxe	triple room deluxe
€ 175,00	€ 195,00	€ 185,00	€ 245,00	€ 235,00	€ 225,00	€ 285,00

During the major fairs (see the attached temporary file) will be applied the following rates:

single room classic	double room classic	double single use classic	triple room classic	double room deluxe	double single use deluxe	triple room deluxe
€ 235,00	€ 255,00	€ 245,00	€ 305,00	€ 275,00	€ 265,00	€ 325,00

Furniture Fair Minimum stay 3 nights	single room classic	double room classic	double single use classic	triple room classic	double room deluxe	double single deluxe	triple room deluxe
16.04.2018 - 16.04.2018 - Monday	€ 198,00	€ 228,00	€ 218,00	€ 288,00	€ 248,00	€ 238,00	€ 308,00
17.04.2018 - 17.04.2018 - Tuesday	€ 330,00	€ 370,00	€ 350,00	€ 430,00	€ 390,00	€ 380,00	€ 450,00
18.04.2018 - 18.04.2018 - Wednesday	€ 410,00	€ 460,00	€ 440,00	€ 525,00	€ 480,00	€ 470,00	€ 540,00
19.04.2018 - 19.04.2018 - Thursday	€ 410,00	€ 460,00	€ 440,00	€ 520,00	€ 480,00	€ 470,00	€ 540,00
20.04.2018 - 20.04.2018 - Friday	€ 320,00	€ 370,00	€ 350,00	€ 430,00	€ 390,00	€ 380,00	€ 450,00
21.04.2018 - 21.04.2018 - Saturday	€ 175,00	€ 215,00	€ 195,00	€ 275,00	€ 255,00	€ 235,00	€ 295,00

ALLOTMENT

N.1 Classic room single or double and n.1 Deluxe room single or double: 7 days release all year around which will become 2 days release during period "D" and also during week-ends (exception fair dates) and during all periods the week-end rates are applied. 4 days release during periods "B" and "C". 7 days release during period "A". During minor fairs the release time is 10 days and during major fairs is 14 days.

The bookings made for the period of the Furniture Fair will have a cancellation policy of 10 days prior the day of arrival, after that all cancellations will be in penalty and the total amount will be charged. During the Furniture Fair is required a minimum stay of 3 nights.

Rooms requests, extra to the allotment, of the same or different category from the ones mentioned in the contract will be confirmed, if available, at the above mentioned rates or the daily best available rate commissionable at 18% of the nett rate.

We remind you that the junior and executive suites can be sold, when available, to a maximum of 4 persons (they have a king size bed and a double sofa bed). The executive suites have two bathrooms (one with the jacuzzi and one with shower) and the single room could be with disabled bath.

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PROMOTIONS

3 x 2 - Stay of three nights at the price of two nights. This promotion is available every week-end (except fairs) and every day of the week in the follows period:
06.12 - 10.12.2017 + 22.12.2017 - 07.01.2018 + 30.03.2018 - 02.04.2018 + 27.04.2018 - 01.05.2018 + 20.07.2018 - 02.09.2018 + 31.10.2018 - 04.11.2018

6 x 4 - Stay of six nights at the price of four nights. The stay should include three week-end days and it is available every week-end (except fairs) and every day of the week in the follows period:
06.12 - 10.12.2017 + 22.12.2017 - 07.01.2018 + 30.03.2018 - 02.04.2018 + 27.04.2018 - 01.05.2018 + 20.07.2018 - 02.09.2018 + 31.10.2018 - 04.11.2018

Over 60 - discount of 15% for people who are more than 60 years old

Special Just Married: discount of 15% for couples in honeymoon. It will be assigned the best available room and a gift by the Grand Visconti Palace Management.

Early booking: 30 days before arrival minus 15% all year except fairs period

Not refundable: 10% discount all year around
Promotion are not combinable

Free access to the GVP Health Club includes swimming-pool, sauna, hydro, bathsteam and fitness.
The normal price required for hotel's guest during the year 2016 is Euro 10,00 per person per day and € 15,00 for a couple staying in the same room.

WEEK-END

Means Fridays and/or Saturdays and/or Sundays night

CHILDREN

Free of charge in parents' room up to 12 years old. For two children in parent's room from up to 12 years old will be charge as one adult.

PAYMENT

Invoice to be paid within 30 days of the invoice date. We require a credit card as guarantee for reservations and payment.
G.A. Srl – Viale isonzo, 14 – 20135 Milano
Bank: Banca Popolare di Bergamo – filiale di Milano Corso Italia, 22
IBAN CODE IT 45 O 03111 01646 000000097897 - SWIFT/BIC CODE: BLOPIT22

CANCELLATION POLICY

Reservations (apart from the above mentioned exceptions) are cancellable untill 48 hours before arrival. After that time 100% of the first night stay will be charged.

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DISTRIBUTION

The rates mentioned refer only for the distribution into the "B2B" sales market. That means that you cannot distribute this rate to individual people or to everyone outside this market segment.