

Tour Operator Agreement

between Dolder Hotel AG
Kurhausstrasse 65
8032 Zürich
Switzerland

as «Hotel»

Kurhausstrasse 65
8032 Zürich, Switzerland
T +41 44 456 60 00
info@dolderhotelag.com
www.dolderhotelag.com

and World Avenues SA
14, Rue Ferrier
1202 Geneve
Switzerland

as «Partner»

Represented by Tarek Elbialy

Dolder Hotel AG («Hotel») offers World Avenues SA («Partner») net FIT Wholesaler Rates («Tour Operator Rates») at the **Dolder Grand** (subject to availability).

This agreement is valid from 21 October 2016 until 31 March 2018. Partner rates are only valid for individual guests. Bookings of 10 rooms or more are subject to our Group Conditions.

Partner rates in this agreement are based on the goodwill of the Partner to promote the Hotel to his best ability. Productivity will be monitored regularly. It is not permitted to publish the partner net rates on public booking channels which can be accessed by end consumers. Breach of this clause can lead to termination of this agreement.

The attached FIT Wholesaler Rate Sheet as well as the General Terms and Conditions are an integral part of this agreement.

For reservations please call +41 44 456 60 00 or contact reservations@thedoldergrand.com.

For Partner

For Hotel

City, Date

Zurich, 17 October 2016


Tarek Elbialy
Contracting Manager


Amos Huber
Senior Sales Manager


Stephanie Scheiwiller
Sales Manager


WORLD AVENUES
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DOLDER HOTEL AG
THE DOLDER GRAND
DOLDER WALDHAUS
DOLDER SPORTS

FIT WHOLESALER RATES OFFER 2017
THE DOLDER GRAND - World Avenues SA
01.10.2016 - 31.03.2018

F I T Net Rates

LOW SEASON

01.10.2016 - 29.12.2016
02.01.2017 - 15.01.2017
22.01.2017 - 16.03.2017
2.04.2017 - 7.05.2017
21.05.2017 - 11.06.2017
1.10.2017 - 5.11.2017
11.12.2017 - 29.12.2017
2.01.2018 - 14.01.2018
28.1.2018 - 11.03.2018
29.03.2018 - 31.03.2018

Week
(1-2-3-4)

Week-End
5-6-7

MEDIUM SEASON

17.03.2017 - 1.04.2017
8.05.2017 - 20.05.2017
18.06.2017 - 30.09.2017
6.11.2017 - 10.12.2017
12.03.2018 - 28.03.2018

Week
1-2-3-4

Week-End
5-6-7

HIGH SEASON

30.12.2016 - 1.01.2017 incl
16.01.2017 - 21.01.2017 incl
12.06.2017 - 17.06.2017 incl
30.12.2017 - 1.01.2018 incl
WEF Davos 2018: Dates TBA

Week
1-2-3-4

Week-End
5-6-7

ROOM ONLY RATES per room/night

DOUBLE SUPERIOR - SINGLE USE	485	485	620	540	740	740
DOUBLE SUPERIOR - DOUBLE USE	505	505	640	560	760	760
DOUBLE DELUXE - SINGLE USE	565	565	700	620	820	820
DOUBLE DELUXE - DOUBLE USE	585	585	720	640	840	840
JUNIOR SUITE SUPERIOR - SINGLE USE	725	725	860	780	980	980
JUNIOR SUITE SUPERIOR - DOUBLE USE	745	745	880	800	1000	1000
JUNIOR SUITE DELUXE - SINGLE USE	860	860	995	915	1115	1115
JUNIOR SUITE DELUXE - DOUBLE USE	880	880	1015	935	1135	1135
JUNIOR SUITE GRAND - SINGLE USE	1020	1020	1155	1075	1275	1275
JUNIOR SUITE GRAND - DOUBLE USE	1040	1040	1175	1095	1295	1295

BED & BREAKFAST RATES per room/night

DOUBLE SUPERIOR - SINGLE USE	505	505	640	560	760	760
DOUBLE SUPERIOR - DOUBLE USE	545	545	680	600	800	800
DOUBLE DELUXE - SINGLE USE	585	585	720	640	840	840
DOUBLE DELUXE - DOUBLE USE	625	625	760	680	880	880
JUNIOR SUITE SUPERIOR - SINGLE USE	745	745	880	800	1000	1000
JUNIOR SUITE SUPERIOR - DOUBLE USE	785	785	920	840	1040	1040
JUNIOR SUITE DELUXE - SINGLE USE	880	880	1015	935	1135	1135
JUNIOR SUITE DELUXE - DOUBLE USE	920	920	1055	975	1175	1175
JUNIOR SUITE GRAND - SINGLE USE	1040	1040	1175	1095	1295	1295
JUNIOR SUITE GRAND - DOUBLE USE	1080	1080	1215	1135	1335	1335

PROMOTIONS (apply on Double rooms and Junior Suites)

Early Booking Rate up to D-30 (Non Refundable, Non Cancellable & Non Cumulative) (1,2,3,4,5,6,7)	-15%	-15%	N/A
Stay MIN 2 Nights, No MAXLOS	-15%	-15%	N/A
Stay MIN 3 Nights, No MAXLOS	-20%	-20%	N/A

ALLOCATION

Double Superior	1	1	1	1	1	1
Double Deluxe	on Request	on Request	on Request	on Request	on Request	on Request
Junior Suite Superior	on Request	on Request	on Request	on Request	on Request	on Request
Junior Suite Deluxe	on Request	on Request	on Request	on Request	on Request	on Request
Junior Suite Grand	on Request	on Request	on Request	on Request	on Request	on Request

RELEASE

All Room Categories	7	5	7	5	15	15
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CANCELLATION POLICY

Cancellation before arrival (days)	D-3 Days, 3 PM Local Time
No Show & Cancellation fee :	100% on first Night

CONDITIONS

Currency	CHF
City tax & VAT	2.50 CHF per person per night, 3.8% VAT & Service included in rates
Breakfast	For Bed & Breakfast Rates, Breakfast Buffet in Saltz Restaurant is included
Children policy	1 child up to 3 years old FOC in parents room 1 child up from 4-17 years old: CHF 150.00 Supplement in Extrabed including Breakfast, Second Room for Kids: up to 2 Children in rooms: 50% off on FIT Net Rate. (not cumulative with other any other promotions)
Black-Out Dates	12.09.2017
Rate Condition	Rates are only B to B and are not permitted for direct sale on internet. No B to C Business tolerated. Mark-up for gross Sale is 20%. Mark-up of 20% do not apply for online packages. 10% commission will be granted.
Payment	30 days prior to arrival via bank transfer or credit card. Hotel Terms & Conditions apply
Suites and Top Suites , Single rooms Superior	Up on Request and subject to availability: 20% Commission granted on Best available Rate (RO or B&B).

Shuttle to Zurich City Center

4'000 m2 Spa	Free access / On Site
Indoor Parking Garage	Available on site - CHF 35.00 per car/24H
Wifi	Complimentary
Shuttle to Zurich City Center	Complimentary
E-Bikes	Complimentary -
Guest Car	Seasonal Up on Request
Dolder Sports	Complimentary entrance.
supervised Kidsroom	Complimentary for Children from 3 to 12.